

Office employees —
Unionization ✓

you

are going to get an increase



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[Office employees' International
Union (AFL)]

[Washington, n.d.]

in pay soon! . . .

No, we are not fortune tellers. There is nothing mystical about the above statement.

How do we know about this pay increase?



Well, it's this way:

We are the Office Employees Union. We have inaugurated an organizing drive among the office employees of this company because some of you have expressed to us your dissatisfaction with your salaries and working conditions, and because we know that through organization you can bring about increases in salaries and improvements in working conditions. We do it all the time.

Frequently, when we start telling office employees what can be accomplished through collective bargaining, the employer gets worried. He doesn't want his office force to organize because he knows that collective bargaining really works, and he doesn't want his employees to have a voice in determining what their pay and working conditions are going to be.

So, what does that type of employer do? Well, he knows that he is going to have to increase salaries if his employees organize. He might have to give substantial increases to bring office salaries in line with present-day economic conditions. "What can be done to avoid giving such a large increase?" wonders such a boss. "I know, I'll give these office employees of mine an increase out of the goodness of my heart. I'll give them 3%, or maybe even 5%, then they'll love me; they'll be happy and satisfied; and then they won't sign those cards that authorize the Office Employees Union to be their collective bargaining representative, and I'll still be able to make big profits. Then, too, if I don't have to sign a contract guaranteeing that higher salaries are to be paid, then later on when the time is ripe I can reduce the salaries right back to their present level, or maybe even lower."

Yes, You Are Going to Get an Increase in Pay Soon!

Whether it will be substantial or small is up to you. If you sign the attached card and don't allow anyone to talk you out of your rights to collective bargaining benefits, we are confident that that increase will be substantially higher and will correct existing inequities in your office and in addition, salary rates, increases and general working conditions will be guaranteed by a contract signed by your employer with your union.

If You Want that Increase to be Big Instead of Little, fill out and mail the attached card, or visit or phone us so we can talk it over privately.

**FOR FURTHER INFORMATION WRITE TO
OFFICE EMPLOYEES INTERNATIONAL UNION
A. F. OF L.**

625 BOND BUILDING WASHINGTON 5, D. C.

**OR CALL THE
LOCAL UNION OR REPRESENTATIVE BELOW**

**OFFICE EMPLOYEES INTERNATIONAL UNION
LOCAL #36, A. F. L. NO. 1-0468
2940 - 16th STREET, ROOM 203
SAN FRANCISCO 3, CALIF. 1A**



OFFICE EMPLOYEES INTERNATIONAL UNION

(Affiliated with the American Federation of Labor)

APPLICATION FOR MEMBERSHIP

Desiring to become a member of a Local Union chartered by the Office Employees International Union, affiliated with the American Federation of Labor, I hereby make application for admission to membership and authorize such organization to be my exclusive collective bargaining representative.

Social
Security
No.

Name

(Print)

Street Address

Telephone

City

() Zone

State or Province

Age

Occupation

Name of company where now employed

Check No.

Date

195

Badge No.



Signature of Applicant