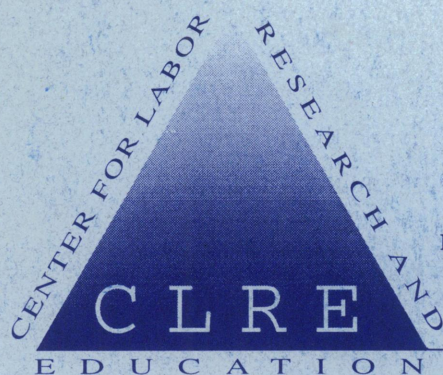


SERVICE CONTRACTING IN THE BAY AREA

A STUDY OF LOCAL GOVERNMENT CONTRACTING OUT

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Aims & Objectives of the Study

The principal aim of this study was to locate and assemble information on service subcontracting by five Bay Area contracting entities: namely, the City and County of San Francisco, the cities of Oakland, Berkeley and Richmond, and BART. Among the issues to be explored through this effort are the extent of contracting and trends in contracting over time.

This represented a considerable challenge for three reasons. First, oversight over contracting is typically divided between different departments, and the degree of centralization differs between governmental entities. Second, each government collects different data on contractors: for instance, while some have maintained comprehensive contracting databases for several years, others have only just begun to centralize contracting data collection. Finally, this kind of information has apparently not previously been of interest or concern to outside researchers in the Bay Area, and hence did not exist in a readily accessible format. While the Center for Labor Research and Education has in the past requested and received lengthy lists of contracts awarded by individual contracting entities, the sheer bulk of information and its presentation has limited its value.

While there are still many questions to be answered regarding individual contractors and their practices, for the first time it is now possible to provide an

overview of contracting out for services by these five contracting entities as well as to discern trends for the period between 1989 through 1995. This effort represents merely a first step in assembling a usable database on contracting out for services, but it is hoped that as presently constructed the database will facilitate additional analysis and manipulation of data on a scale hitherto not possible for these Bay Area entities.

Findings

Overview

Overall, the extent of service contracting varies widely among the five governmental entities under study. This is due in part to the different nature and size of the entities. For instance, social service contracting is substantial in San Francisco, Oakland, and Berkeley, due to their large indigent populations, while the smaller Richmond keeps many of its social services in-house (and BART, as a transportation agency, does minimal human service contracting). In addition, because each entity provided different types of data, it is not strictly possible to compare the extent of contracting across municipalities.

The data provided by San Francisco is extremely comprehensive, and includes some supplies purchased along with services (for instance, computer software equipment and training). While Oakland's and Berkeley's data is also comprehensive, Oakland's does not include legal services, and Berkeley's includes very little supply purchasing. As noted in the sources and methodology section, Richmond only supplied a partial listing of contracts, but officials maintained that the service contracts not included were very minor. Finally, the BART data may include some non-service purchases. Given these caveats, Table 1 shows that San Francisco dwarves the other Bay Area entities in service contracting. Service contracting among the East Bay municipalities generally varies as expected with city size. Ideally, the amount of service contracting could be compared to each city's capital and operating budgets. However, this is not feasible with this database, because of the difficulty of ascertaining from which budget the service contract expenditures come. However, some

rough comparability of the relative intensity of service contracting in these cities can be obtained from evaluating the per capita amount spent on contracting. San Francisco puts approximately \$583 per citizen into contracting out services. This far outweighs the level of contracting out dollars spent per person in Berkeley, Oakland, and Richmond.

Table 1: Service Contracting in the Bay Area

Entity	Year	Service Contract Total	Per Capita
San Francisco	FY94-95	\$443 million	\$ 583
Oakland	FY95-96	\$62.3 million	161
Berkeley	FY95-96	\$22.3 million	211
Richmond	FY94-95	\$2.4 million	26
BART	1995	\$7.9 million	n/a

Contracting out for services has increased dramatically in San Francisco since 1989, with the amount spent in FY 1994-95 representing a greater than 50% increase over the level of funds devoted to contracting for 1989 (Figure 1). While contracting in Oakland has also increased since 1989, it peaked in FY1991-92, probably due to the engineering service expenditures associated with the large capital construction projects underway at that time (Figure 2). (Note: Except for Figure 1, contract totals have been adjusted for inflation so that all amounts are in 1989 dollars.)

Location of Contractors

The location of contractors for San Francisco, Oakland, and BART (the three entities for which comprehensive data on location was available) differs widely. San Francisco has the largest proportion of out-of-state contractors (25 percent), and the smallest proportion of in-city contractors (47 percent) (Figure 3). The vast majority (70 percent) of Oakland contractors come from Oakland, with only 4 percent from outside the Bay Area (Figure 4). For BART, service contracting is also concentrated within its own jurisdiction, with 80 percent of BART contractors coming from the Bay Area (Figure 5).

Contracting by Service Type

The database obtained from the San Francisco Human Rights Commission provides extremely detailed information on service type provided by contractors. Table 2 lists the contract dollar expenditures from FY1989-90 to FY1994-95 on 214 types of services in San Francisco. As shown in Figure 6, the most contract dollars go for caregivers/non-profit social services, with \$61.5 million spent in FY1994-95 (in 1989 dollars), followed by drug and alcohol rehabilitation services (\$31.1 million), utilities (\$27.2 million), financial services (\$17.7 million), psychological/psychiatric services (\$16.7 million), and telephone services (\$14.9 million). The three human service items (social services, drug and alcohol rehabilitation services and psychological services) have a combined expenditure of approximately \$109 million which represents approximately 27% of the total contracting out budget. Overall, San Francisco devotes a far larger proportion of its contracting out budget to Human Services than any of the other cities studied here. When viewed in terms of growth, psychological/psychiatric services show the greatest change, followed by management consulting, medical services miscellaneous, insurance miscellaneous, community relations/public affairs, and billing services (Figure 7).¹

From the contract descriptions provided by Berkeley, service type categories were constructed. As shown in Table 3 and Figure 8, the majority of service contracts in Berkeley go to professional services, with 44.3 percent. Substantial contract dollars also go to social services, neighborhood development, and construction services.²

Similarly, in Richmond the majority of service contracts go to professional services, with 54 percent, and other major areas of contracting are in construction services and building/grounds/street maintenance (Table 4 and Figure 9). However, it should be noted that Richmond did not provide complete information on contracts, particularly social services. For this database, service types were constructed from contract descriptions.

BART also spends the vast majority of its service contract dollars on professional, legal, or specialty services (77 percent in 1995) (Table 5 and Figure 10). Overall, contracting at BART has increased slightly over time (10

percent from 1992 to 1995), but for professional, legal, or specialty services, the increase has been substantial (31 percent from 1992 to 1995). While the average contract size at BART has generally remained stable or declined, it has more than doubled for professional, legal, or specialty services (Table 5 and Figure 11). Some caution is warranted with the BART data: the 1099 reports do not provide any contract or service type description, so these service type categories may not be accurate.

Finally, while the database on Oakland does not provide direct information on service type we can formulate a picture of the service composition of contracting out expenditures from the vendor list. The amount of money going toward economic development projects dwarves that spent on contracting out for Health and Human Services. The percent of contracting dollars spent on the latter relative to Berkeley and San Francisco is quite small. However, this amount has been increasing in recent years.

Contracting by Department

In both San Francisco and Oakland, the departments which contract out the most services tend to be either public works or social services. Table 6 and Figure 12 show contracting in San Francisco by department: the most contract dollars go to Community Mental Health, Airport, Public Works, Public Health, the Mayor's Office, and Social Services. Figure 13 shows that the Electricity Department, the Recreation and Parks Commission, the Sheriff's Office, the Chief Administrative Officer, the Juvenile Court, and the Health Service System have the fastest growing contracting in San Francisco.

Likewise, in Oakland, the most contract money is spent on Capital Projects, the Port, Public Works, Housing & Neighborhood Development, Health & Human Services, and Economic Development & Employment, while the fastest growing departments in terms of contracting out are Health & Human Services, Public Works, the Port, Parks & Recreation, Capital Projects, and Retirement Services (Table 7, Figures 14 and 15).

Non-profit versus For-profit Firms

Non-profit organizations provide a substantial proportion of contract services, particularly social services and neighborhood development, in San Francisco and Berkeley (the only municipalities for which such information was in the database). In San Francisco, non-profits received 41.7 percent of all contract dollars spent in FY1994-95, a slight decrease from 43.6 percent in FY1989-90 (Figure 16). However, there has been a substantial increase in the share of non-profit contract spending in the past two years that followed a period where most of the new contracting dollars were going to for profit firms. In Berkeley, non-profits received 26.1 percent of all contract dollars in FY1995(Figure 17).

Minority and Women-Owned Firms

Data on minority and women firm ownership was available from San Francisco and Richmond. In San Francisco, approximately 8.2 percent of contract dollars went to minority- or women-owned firms in FY1994-95, a substantial increase from the 1.8 percent in FY1989-90 (Figure 18). However, the San Francisco database does not account for subcontracting, so the overall proportion is probably much higher. In the partial list of contracts provided by Richmond, 31.4 percent of service contracts went to minority- or women-owned subcontractors (Figure 19).

Contractors

Tables 8 through 12 list vendors with over \$50,000 in contracts (\$100,000 in San Francisco) for each governmental entity. Table 13 shows the vendors who have contracts with more than one of the entities under study. As shown in the table, the firm types with major contracts in the Bay Area are typically professional service firms, including engineering, financial services, and architectural services. However, several non-profit organizations also receive contract dollars from several different Bay Area municipalities.³

Sources and Methodology

The information assembled for the present database is drawn from data supplied by several different offices within the contracting entities themselves. A description of the data gathering procedure within each municipality follows. In addition, to supplement these databases, a mail survey of contractors was deemed desirable. With advice and input from U.C.'s Survey Research Center, we prepared a survey questionnaire and generated a list of contractors with more than \$50,000 in contracts (\$100,000 in San Francisco) with any of the five entities under study. Once results regarding wages, benefits, number of employees, number of minorities employed, and a breakdown of job classifications are obtained from this survey they can be eventually incorporated into the main database.

City and County of San Francisco

In San Francisco, the Controller's Office provided us with their database of contracts with the City and County of San Francisco in Fiscal Year 1994-1995. This database includes vendor name, address, contracting department, and contract amount for each contract, and includes construction as well as service contracts. However, the San Francisco Human Rights Commission was able to provide us with a more comprehensive database, based on data from the Controller's Office, but also including fields describing contract type, minority/women ownership, and non-profit status, for contracts from FY89-90 to FY94-95. This database includes not only one-time service contracts, but also purchase requisitions for services, and term purchase contracts for long-standing service contracting. All non-construction services for the city are included in this database, with the exception of temporary personnel services, data on which is only available through individual departments. While the Human Rights Commission also maintains data on number of employees per firm, this information is confidential.

In addition, thirteen individual departments provided information on their contracts. Individual department data often differs from the centralized

database, as departments tend to have more complete records of which fiscal year each contract actually begins and ends in. Further, information on contract contact person is only available through individual departments. But because individual department information was not received from all departments, and because it was necessary to make consistent comparisons between different fiscal years, this data was not included in the computerized database.

City of Oakland

The Controller's Office of the City of Oakland provided a computerized database including all contract services from FY89-90 through FY95-96. Contract services in Oakland include accounting, auditing, medical, veterinarian, architectural, engineering, repair/maintenance, printing, duplication, temporary personnel, human services, and other miscellaneous services.

Legal services and construction, as well as contracts for less than \$500, were not included in this database. Fields in this database include vendor name and address, contracting department, and contract amount. Information on service type for each contract may be available from this office, but was not included in this database. In addition, the Office of Contract Compliance maintains information on minority/women participation, non-profit status, and contract descriptions, which may be manually entered into this database.

City of Berkeley

Information on contracting in Berkeley is available in three separate databases, each of which provides different types of data. The Munimetrics database in the City Clerk's office provides a complete listing of contracts by fiscal year, and includes historical data. While this database provides a description of each contract and its legislative history, information on vendor name and contract amount is inconsistent, and vendor addresses are not available. The Finance Department maintains the FUNDS database, which, after the contract number is entered, provides information on vendor name, address,

contact person, phone number, and contract amount. While both of these databases provide valuable information, they cannot generate a comprehensive listing of contractors by fiscal year. Such a comprehensive list is only available for fiscal years 1994-95 and 1995-96, through the City Auditor's Office. The City Auditor's database includes vendor name, contract description, and contract amount; information on contracting department is limited, and vendor addresses are not available.

City of Richmond

Because Richmond does comparatively little service contracting, service contract data gathering is divided between several departments. The Office of Contract Compliance oversees professional and construction contracts, while the Chief Accountant's Office tracks purchasing and maintenance services in its Inform database. The Office of Contract Compliance was able to provide a hard copy listing of most contracts for FY 1994-95; while this database includes construction, professional, and some maintenance services, as well as minority/women-owned business participation, dollar amounts were unavailable for some contracts, and vendor addresses were not included. Most importantly, the database apparently excludes most social service and health contracts, although the extent of contracting out in these areas is relatively minor in Richmond. The data available was manually entered into the computerized database; construction contracts were excluded. For Richmond, it should be noted that the *City of Richmond Disparity Study* (Mason Tillman Associates, 1994) provides extensive information on minority and women-owned business participation.

BART

While BART maintains an extensive computerized database of its contractors and contracts, it is currently unable to download a comprehensive listing of contractors for different fiscal years. BART is in the process of issuing a Request for Proposals to develop a more user-friendly contract computer management system. In the meantime, the Controller's Office was able to

provide 1099 reports for 1992, 1993, 1994, and 1995, which list all non-employee compensation over \$600, or all expenditures external to the BART organization. These reports provide vendor name and address, tax ID number, and dollar amount received per year. Since service type is not included, the vendors were assigned to several broad categories and entered into the computerized database. Where possible to identify vendors associated with the construction of the BART extensions, they were excluded, as the database is meant to include only day-to-day service contracts. In addition, the 1099 reports include rents and legal settlements. While it was possible to eliminate the former from the database, some of the latter may be included. In general, all individuals who received payments of less than \$1000 were excluded, while all firms were included.

NOTES

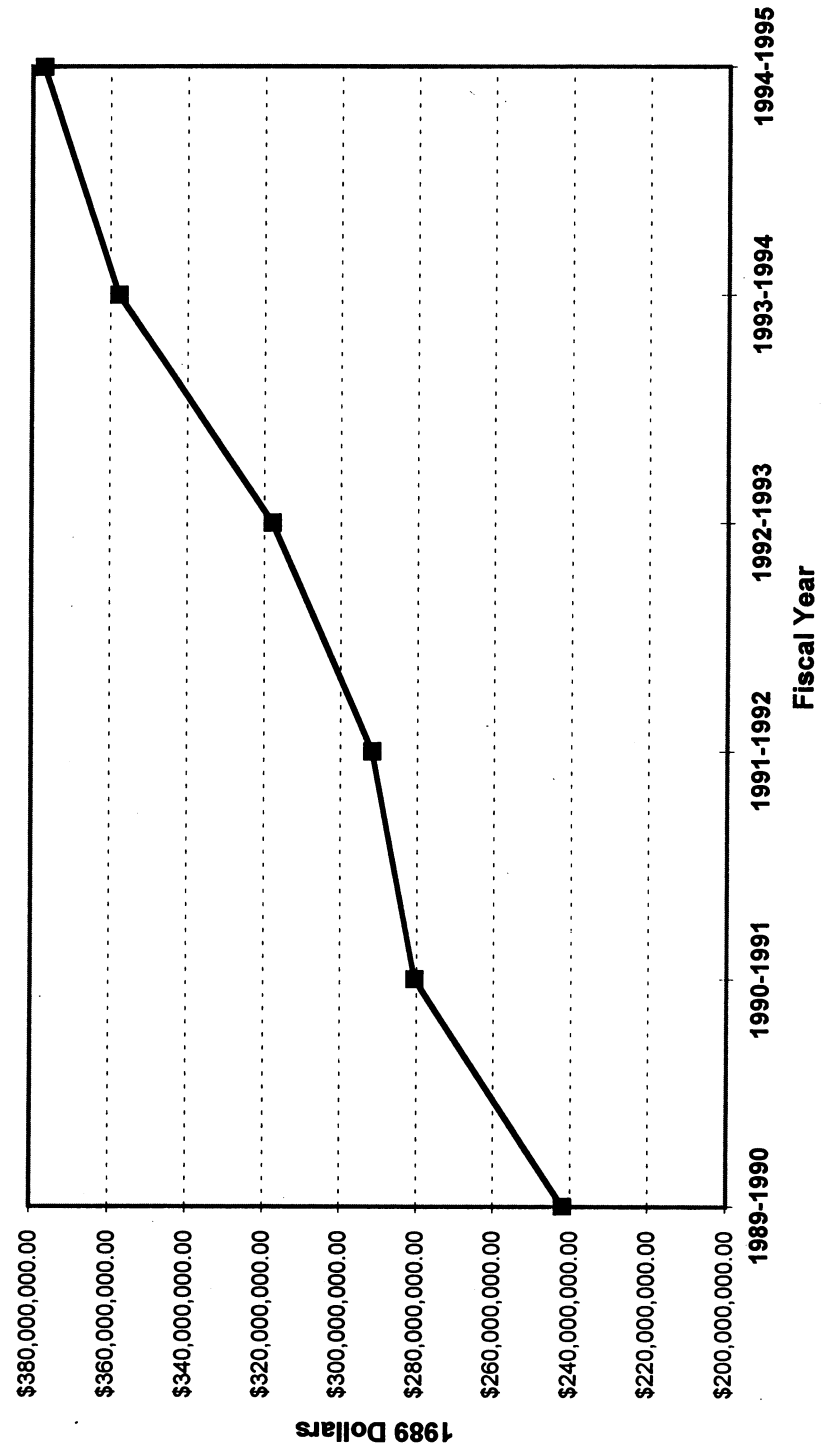
1 It should be noted that some of the change is due to different categorization: some psychological/psychiatric services were likely listed under medical services prior to FY1992-93. In addition, while it appears that medical services miscellaneous spending dropped dramatically between FY1993-94 and FY1994-95, some medical services were recategorized as drug and alcohol rehabilitation services during this period.

2 While the computerized database for Berkeley does not include construction for major public works projects, it does include some minor construction services, such as park irrigation.

3 It should be noted that comparing vendors across municipalities is not easily achievable with this database, because the vendor name is typically entered differently in each government's database.

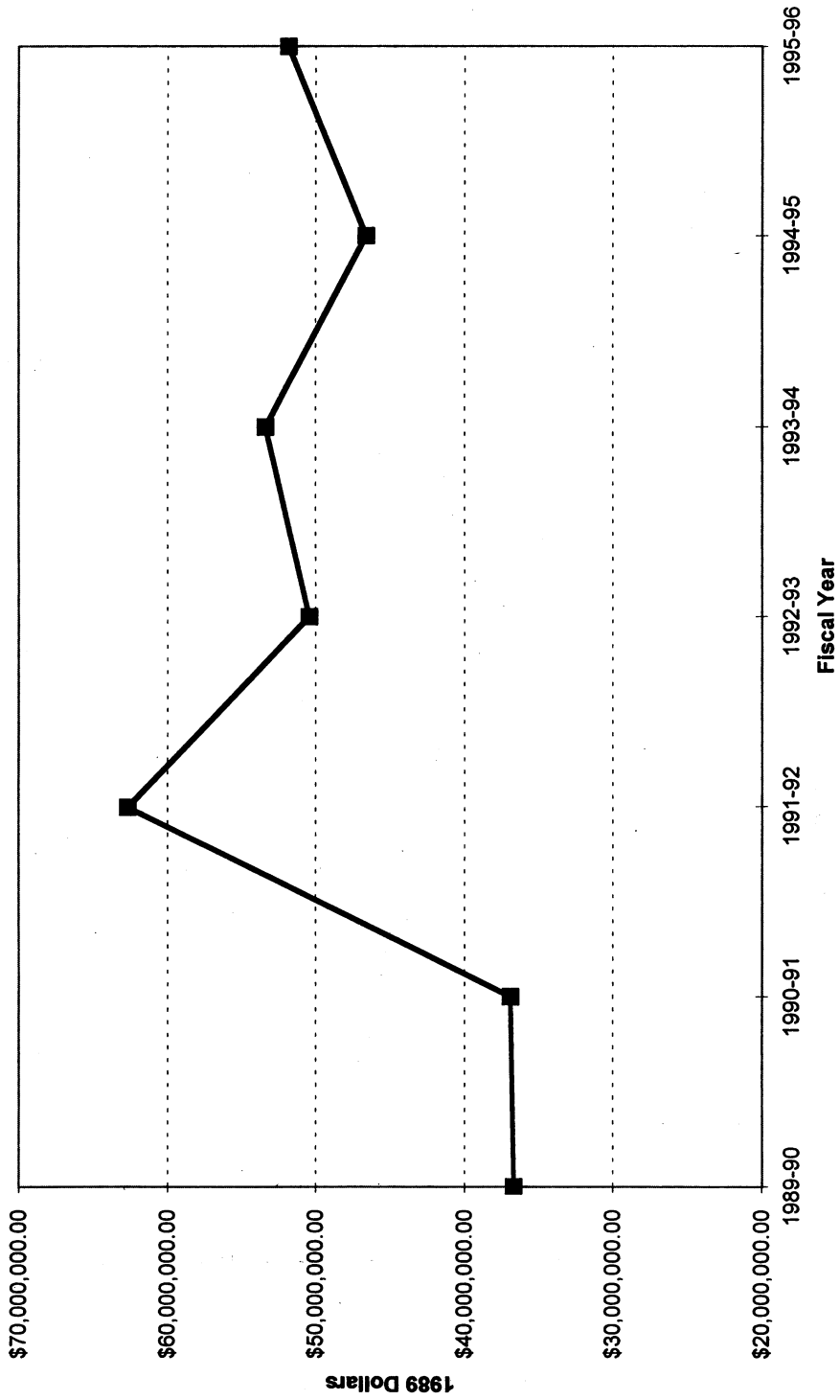
FIGURES AND TABLES

Figure 1
Service Contracting in San Francisco
1989 - 1994



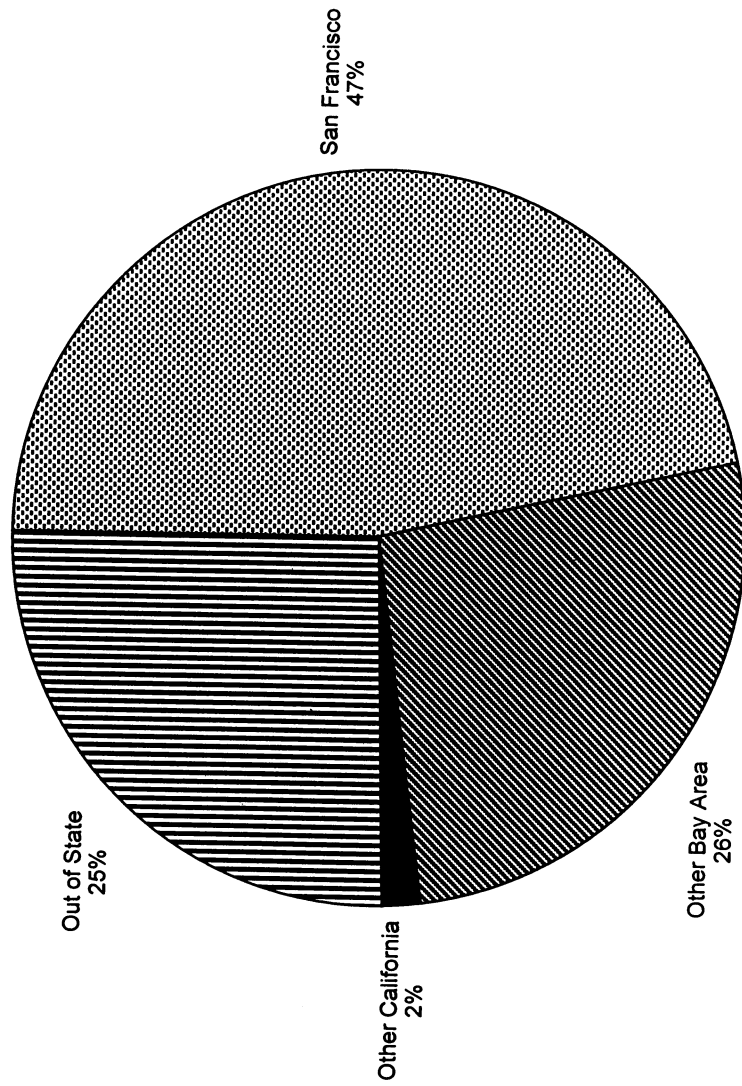
Source: San Francisco Human Rights Commission.

Figure 2
Service Contracting in Oakland
1989-1995



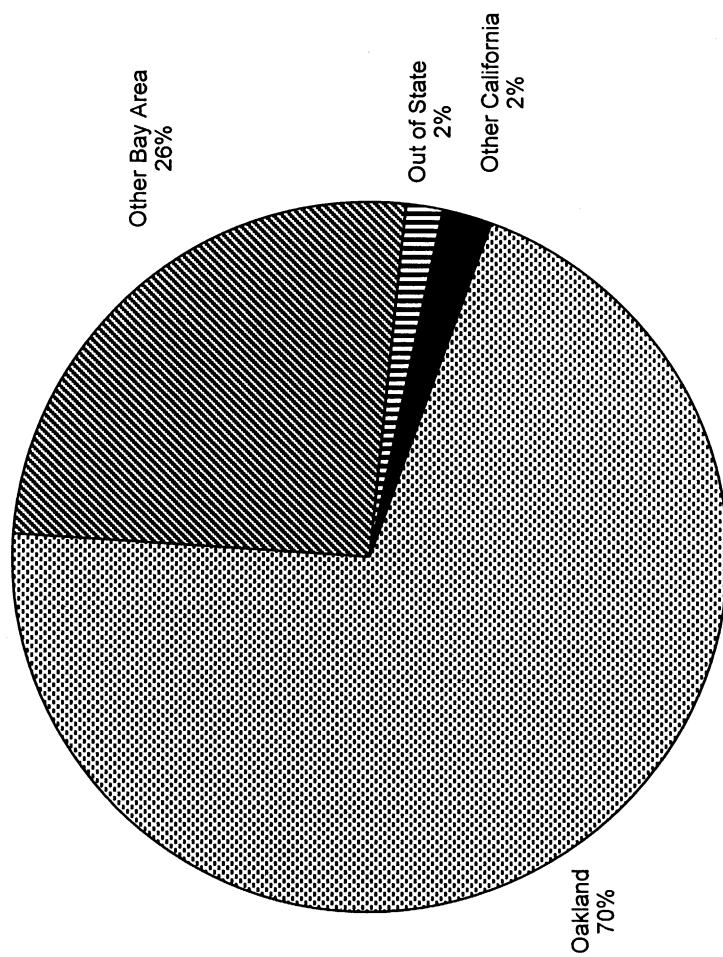
Source: Oakland Controller's Office.

Figure 3
San Francisco Contracting, Fiscal Year 1994-95
Location of Contractors



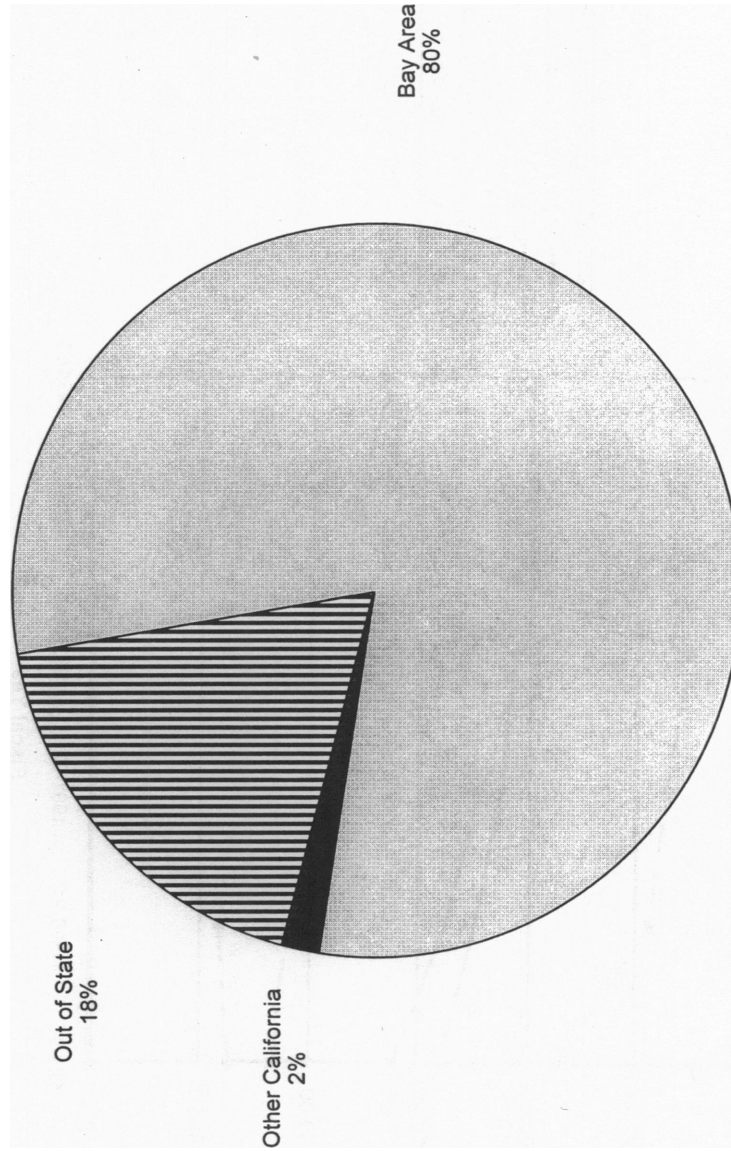
Source: San Francisco Controller's Office.

Figure 4
Oakland Contracting, Fiscal Year 1995-96
Location of Contractors



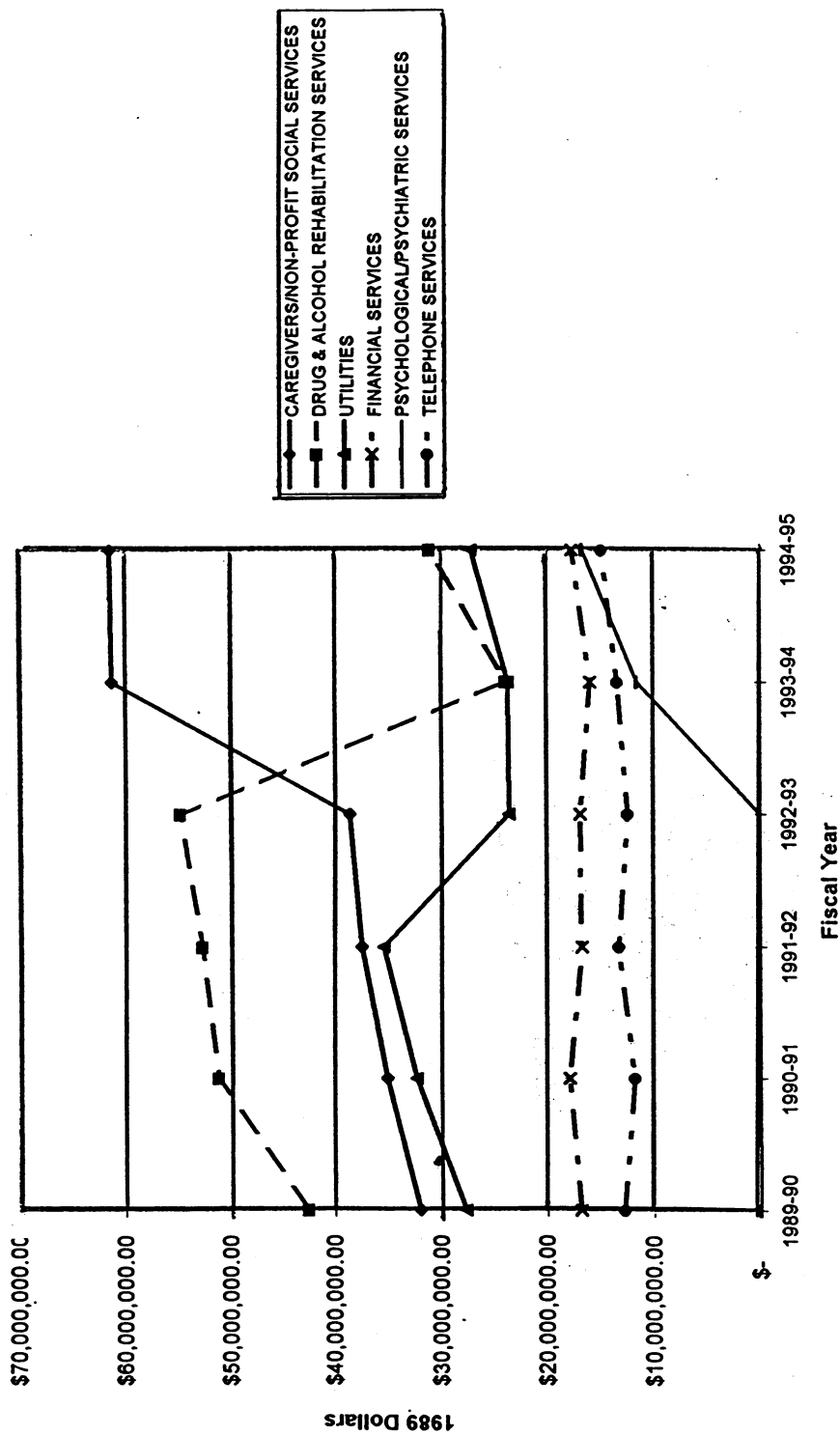
Source: Oakland Controller's Office.

Figure 5
BART Service Contracting, 1995
Location of Contractors



Source: BART Controller's Office, 1099 Control Reports. Does not include extensions construction, personal settlements, rents, and awards.

Figure 6
Top Six Services Contracted in San Francisco



Source: San Francisco Human Rights Commission.

Figure 7
Fastest Growing Service Contract Types
San Francisco, 1989-1994

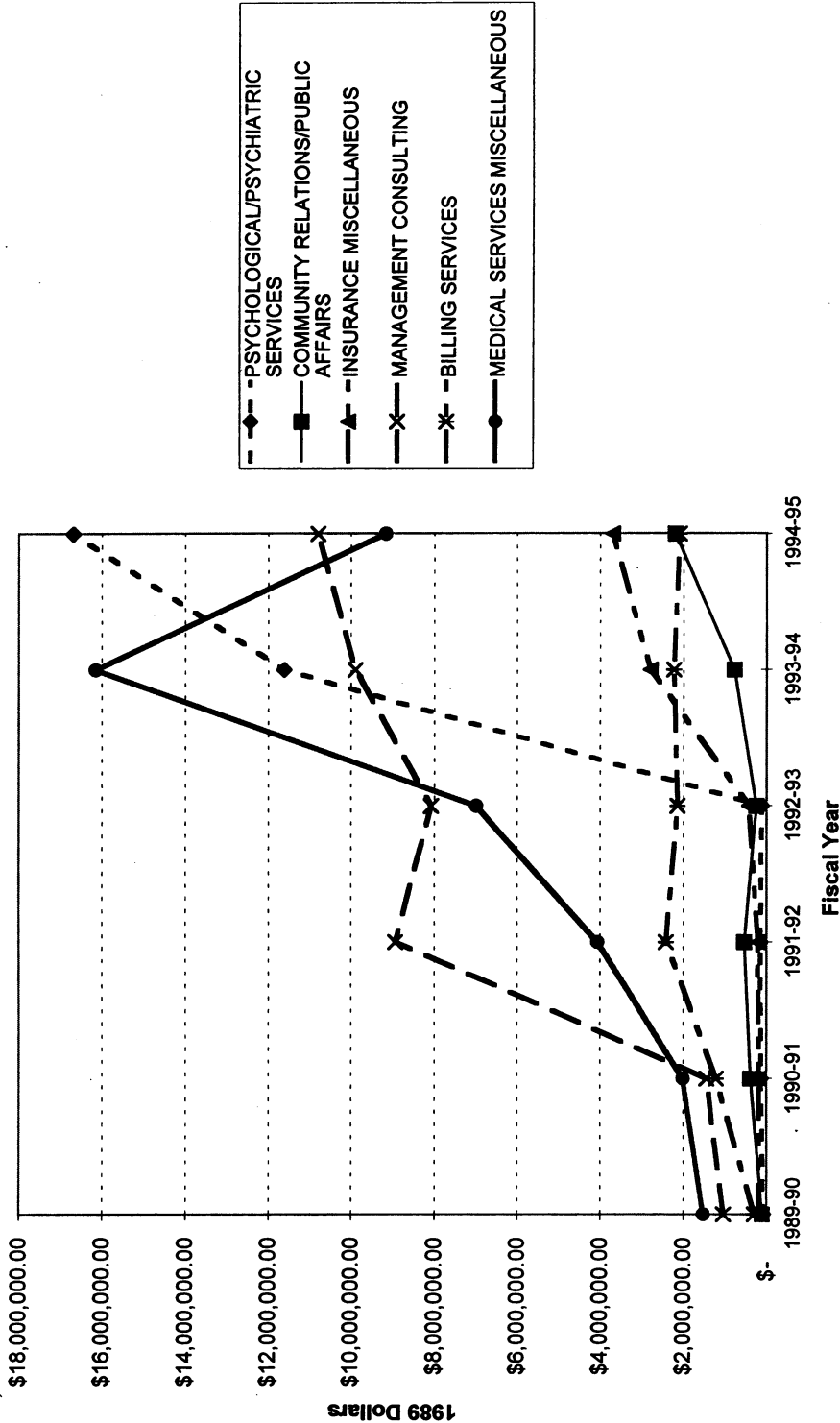


Table 2
Contracting in San Francisco by Service Type

TYPE	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	% Change
ACOUSTICAL ENGINEERING/NOISE ANALYSIS	\$ 24,700	\$ -	\$ 1,248	\$ 201	\$ 2,057	\$ 260	-98.9%
AGRICULTURAL/HORTIC EQU MAINT & REPAIR	\$ 621	\$ -	\$ -	\$ -	\$ 2,871	\$ 5,702	817.9%
AIRPLANES/HELICOPTERS MAINT & REPAIR	\$ -	\$ -	\$ -	\$ -	\$ 3,058	\$ 1,702	N/A
AIRPORT CONSULTING - BAGGAGE/DISPLAY SYS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,722,272	N/A
AIRPORT CONSULTING - COMMUNICATIONS SFTW	\$ 2,000	\$ 1,998	\$ 2,038	\$ 4,169	\$ 2,613	\$ 69,834	3391.7%
AIRPORT CONSULTING, GENERAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 457,289	N/A
AMBULANCE SERVICES	\$ 225,955	\$ 149,985	\$ 261,835	\$ 79,080	\$ 45,845	\$ 79,039	-85.0%
ANIMAL CARE SERVICES (NON-MEDICAL)	\$ 87,233	\$ 87,653	\$ 108,543	\$ 64,487	\$ 50,942	\$ 50,660	-41.9%
ANSWERING SERVICE & MESSAGE CENTERS	\$ 20,431	\$ 37,512	\$ 62,811	\$ 53,369	\$ 33,137	\$ 28,169	37.9%
APPLIANCE REPAIR	\$ -	\$ 2,356	\$ 5,590	\$ 7,394	\$ 11,681	\$ 14,012	N/A
ARBITRATION SERVICES	\$ 5,000	\$ 32,988	\$ 22,894	\$ 28,992	\$ 30,488	\$ 35,084	601.3%
ARCHEOLOGY & CULTURAL RESOURCES	\$ 120,600	\$ 3,393	\$ -	\$ 34,808	\$ 100,314	\$ 90,680	-24.8%
ARCHITECTURAL SERVICES	\$ 9,295,784	\$ 870,494	\$ 3,380,074	\$ 4,752,236	\$ 46,678,799	\$ 12,566,679	35.2%
ART CONSULTANTS	\$ -	\$ -	\$ -	\$ -	\$ 91,463	\$ 405,804	N/A
ARTISTS	\$ -	\$ -	\$ -	\$ -	\$ 110,627	\$ 178,685	N/A
ARTWORK/ART RESTORATION	\$ 147,150	\$ 448,861	\$ 669,549	\$ 351,016	\$ 301,572	\$ 154,932	5.3%
ASBESTOS REMOVAL & ABATEMENT CONSULTING	\$ 409,902	\$ 550,625	\$ 206,743	\$ 670,119	\$ 1,820,531	\$ 886,910	116.9%
ATTORNEYS	\$ 2,059,903	\$ 3,600,454	\$ 1,755,955	\$ 3,660,586	\$ 2,458,338	\$ 5,735,084	178.4%
AUDIO/SOUND SYSTEMS MAINTENANCE & REPAIR	\$ 1,000	\$ 4,713	\$ 559	\$ -	\$ 12,547	\$ 10,186	918.6%
AUDIO/VISUAL EQUIPMENT MAINT & REPAIR	\$ -	\$ -	\$ -	\$ -	\$ 941	\$ -	N/A
AUDITING & ACCOUNTING SERVICES	\$ 2,201,133	\$ 2,931,810	\$ 2,606,835	\$ 3,097,775	\$ 3,214,281	\$ 4,994,002	128.9%
AUTOMOBILE & OTHER VEHICLE RENTAL SRVCS	\$ 517,751	\$ 593,699	\$ 587,475	\$ 676,731	\$ 395,833	\$ 442,468	-14.5%
AUTOMOTIVE MAINTENANCE & REPAIR	\$ 2,968,521	\$ 3,613,666	\$ 2,898,741	\$ 2,606,905	\$ 2,107,148	\$ 2,314,231	-22.0%
BICYCLE MAINTENANCE & REPAIR	\$ -	\$ -	\$ -	\$ -	\$ 1,742	\$ 3,745	N/A
BILLING SERVICES	\$ 293,759	\$ 1,206,089	\$ 2,410,913	\$ 2,132,721	\$ 2,222,899	\$ 2,085,089	609.8%
BOOK BINDING	\$ 45,993	\$ 41,584	\$ 88,035	\$ 69,402	\$ 149,948	\$ 129,816	182.3%
BUILDING MAINTENANCE/MANAGEMENT	\$ -	\$ 3,393	\$ 2,747	\$ 13,381	\$ 33,118	\$ 20,426	N/A
CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 32,051,918	\$ 35,134,756	\$ 37,573,068	\$ 38,729,511	\$ 61,395,215	\$ 61,551,568	92.0%
CARTOGRAPHY	\$ 64,588	\$ 36,170	\$ 24,257	\$ 94,452	\$ 535,353	\$ 60,627	-6.1%
CATERING & RESTAURANT SERVICES	\$ 13,877	\$ 332,059	\$ 9,730	\$ 67,921	\$ 237,712	\$ 59,782	330.8%
CIVIL ENGINEERING	\$ 7,794,992	\$ 3,195,424	\$ 2,904,605	\$ 8,109,259	\$ 4,111,129	\$ 13,255,385	70.1%
CLOCKWATCH/TIMER/JEWELRY MAINT & REPAIR	\$ 8,000	\$ 13,054	\$ 55,760	\$ 450,866	\$ 3,787	\$ (426)	-105.3%
COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 95,800	\$ 376,343	\$ 532,457	\$ 238,482	\$ 762,691	\$ 2,190,196	2186.2%
COMPUTER IMAGING & COMPUTER RENDERING	\$ -	\$ -	\$ -	\$ -	\$ 4,351	\$ -	N/A
COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 4,587,677	\$ 7,086,979	\$ 6,098,700	\$ 36,853,686	\$ 4,537,452	\$ 11,816,331	158.7%
COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 5,329,805	\$ 5,671,307	\$ 4,737,018	\$ 4,604,216	\$ 6,548,131	\$ 5,718,862	7.3%
COMPUTER TRAINING	\$ -	\$ -	\$ 32,827	\$ 18,594	\$ 31,359	\$ 132,106	N/A
CONCERTS & RELATED MUSICAL EVENTS	\$ 769,808	\$ 799,246	\$ 1,545,926	\$ 821,676	\$ 828,916	\$ 773,191	0.4%
CONSTRUCTION EQUIPMENT MAINT & REPAIR	\$ 5,997	\$ 11,357	\$ 18,640	\$ 8,109	\$ 12,195	\$ 3,529	-41.2%
CONSTRUCTION MANAGEMENT	\$ 3,595,962	\$ 4,593,906	\$ 7,403,897	\$ 3,994,070	\$ 13,576,472	\$ 13,338,253	270.9%
COPY SERVICES	\$ 87,416	\$ 89,038	\$ 61,868	\$ 72,538	\$ 56,282	\$ 29,362	-66.4%
CORROSION ENGINEERING	\$ -	\$ 98,963	\$ 33,947	\$ 11,474	\$ 10,352	\$ 6,809	N/A
COURT REPORTERS	\$ 124,849	\$ 129,961	\$ 122,847	\$ 116,598	\$ 94,474	\$ 93,026	-25.5%
CRANE & RIGGING SERVICE, DRAYAGE	\$ 95,400	\$ 670,512	\$ 109,890	\$ 142,730	\$ 1,684,946	\$ 126,037	32.1%

Note: All figures in 1989 dollars.
Source: San Francisco Human Rights Commission.

Table 2
Contracting in San Francisco by Service Type

TYPE	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	% Change 1989-94
CREDIT CHECK SERVICE	\$ 48,290	\$ 40,952	\$ 44,920	\$ 18,287	\$ 21,472	\$ 25,872	-44.1%
CRIME/GANG PREVENTION	\$ 870,404	\$ 519,520	\$ 531,835	\$ 651,477	\$ 632,715	\$ 519,451	-40.3%
CRISIS MANAGEMENT CONSULTING	\$ -	\$ -	\$ -	\$ 17,841	\$ 50,786	\$ -	N/A
DATA DEVELOPMENT & ANALYSIS	\$ 21,000	\$ 20,516	\$ 13,736	\$ 11,708	\$ -	\$ 91,655	338.5%
DATA INFORMATION NETWORK SERVICES	\$ 76,709	\$ 103,412	\$ 141,676	\$ 150,979	\$ 110,478	\$ 159,737	102.9%
DAY CARE CENTERS & RELATED SERVICES	\$ 376,008	\$ 684,034	\$ 596,264	\$ 551,363	\$ 1,078,096	\$ 1,094,633	191.1%
DEBT COLLECTION SERVICES	\$ 11,100	\$ 17,711	\$ 15,102	\$ 205,130	\$ 212,305	\$ 374,876	3277.3%
DECALS, SILK SCREENING, BUMPER STICKERS	\$ 86,147	\$ 142,314	\$ 111,937	\$ 121,175	\$ 142,133	\$ 110,255	28.0%
DELIVERY SERVICE	\$ 118,372	\$ 294,011	\$ 342,211	\$ 359,405	\$ 379,425	\$ 477,684	303.5%
DESK TOP PUBLISHING	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,108	N/A
DIVING SERVICES	\$ 28,420	\$ 2,592	\$ -	\$ -	\$ 3,049	\$ -	-100.0%
DOORS, INSTALLATION & REPAIR	\$ -	\$ 936	\$ 4,854	\$ 4,687	\$ 53,019	\$ 104,317	N/A
DRILLING SERVICES	\$ -	\$ 4,261,605	\$ 111,722	\$ 63,630	\$ 1,681	\$ 3,702	N/A
DRUG & ALCOHOL REHABILITATION SERVICES	\$ 42,553,061	\$ 51,183,895	\$ 52,738,280	\$ 54,836,308	\$ 23,970,293	\$ 31,132,583	-26.8%
EARTHQUAKE/DISASTER PREPAREDNESS SERVICES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,044	N/A
EDUCATION & TRAINING; ADULTS & CHILDREN	\$ 1,109,567	\$ 780,593	\$ 1,569,661	\$ 1,520,818	\$ 288,498	\$ 452,939	-59.2%
EDUCATIONAL CONSULTING	\$ 46,220	\$ 43,563	\$ 45,788	\$ 35,236	\$ 43,118	\$ -	-100.0%
EEO/AFFIRMATIVE ACTION/MWBE ASSISTANCE	\$ 680,592	\$ 781,864	\$ 847,484	\$ 1,401,448	\$ 918,185	\$ 940,754	42.4%
ELECTRICAL EQUIPMENT MAINT & REPAIR	\$ 3,468	\$ 30,584	\$ 15,594	\$ 15,927	\$ 96,943	\$ 120,782	3382.6%
ELECTRONIC/COMMUNIC INSTALL/MAINT/REPAIR	\$ 22,740	\$ 25,287	\$ 50,185	\$ 124,337	\$ 126,154	\$ 169,448	645.1%
EMBOSSEING & ENGRAVING EQUIPMENT MINT & REP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 443	N/A
EMPLOYMENT AGENCIES & TEMPORARY HELP	\$ 72,269	\$ 85,108	\$ 126,190	\$ 229,260	\$ 217,334	\$ 235,193	225.4%
EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 2,311,494	\$ 2,499,352	\$ 2,010,891	\$ 2,356,560	\$ 2,163,233	\$ 3,316,735	43.6%
ENERGY CONSULTING	\$ -	\$ -	\$ -	\$ -	\$ 30,488	\$ 212,766	N/A
ENGINEERING SERVICES MISCELLANEOUS	\$ 1,994	\$ 1,547,111	\$ 904,510	\$ 834,665	\$ 497,080	\$ 5,688	185.2%
ENGRAVING & EMBOSSEING	\$ 20,287	\$ 11,520	\$ 12,769	\$ 20,601	\$ 16,031	\$ 3,411	-83.2%
ENVIRONMENTAL CONSULTING	\$ 893,942	\$ 709,847	\$ 1,156,644	\$ 1,987,804	\$ 1,473,392	\$ 1,977,036	121.2%
ENVIRONMENTAL SAFETY TESTING/IND HYGIENE	\$ -	\$ 21,807	\$ 2,747	\$ 4,480	\$ 158,228	\$ 43,905	N/A
EQUIPMENT (INDUSTRIAL), CERTIFIED TESTING	\$ 12,788	\$ 26,919	\$ 28,485	\$ 21,442	\$ 26,971	\$ 15,574	21.8%
ETHICS CONSULTING	\$ -	\$ -	\$ -	\$ -	\$ 2,613	\$ 2,553	N/A
EVENTS	\$ 104,987	\$ 23,534	\$ 47,674	\$ 20,129	\$ 67,509	\$ 91,745	-12.6%
EXAMINATION/TESTING CONSULTANTS	\$ 229,300	\$ 406,073	\$ 541,901	\$ 229,260	\$ 615,200	\$ 144,681	-36.9%
EXECUTIVE SEARCH AGENCIES	\$ 241,391	\$ 114,706	\$ 96,978	\$ 194,517	\$ 112,326	\$ 67,874	-71.9%
EXHIBITIONS & CONVENTIONS	\$ 7,699,225	\$ 7,769,693	\$ 8,825,117	\$ 8,852,524	\$ 9,998,095	\$ 8,197,648	6.5%
FACILITATORS, MEETINGS/RETREATS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 17,021	N/A
FACILITY REHABILITATION	\$ 452,757	\$ 331,385	\$ 308,654	\$ 257,700	\$ 69,686	\$ 735,610	62.5%
FILM, VIDEO & AUDIO EQUIPMENT REPAIR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,149	N/A
FILM, VIDEO & SLIDE PRODUCTIONS	\$ 68,835	\$ 6,362	\$ 53,250	\$ 107,700	\$ 55,924	\$ 51,393	-25.3%
FINANCIAL SERVICES	\$ 16,867,750	\$ 17,959,484	\$ 16,801,089	\$ 16,930,073	\$ 16,008,888	\$ 17,704,041	5.0%
FIRE EQUIPMENT MAINTENANCE & REPAIR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,745	N/A
FOOD PREPARATION EQUIPMENT MAINT & REPAIR	\$ -	\$ -	\$ -	\$ -	\$ 24,477	\$ 80,485	N/A
FUND-RAISING CONSULTING	\$ -	\$ -	\$ 24,725	\$ -	\$ 11,324	\$ -	N/A
FUNERAL SERVICES/INTERMENT	\$ 124,000	\$ 106,692	\$ 121,114	\$ 121,766	\$ 27,809	\$ 86,809	-30.0%
FURNITURE REPAIR	\$ 8,000	\$ 9,425	\$ 9,158	\$ 10,705	\$ -	\$ 21,106	163.8%

Note: All figures in 1989 dollars.
Source: San Francisco Human Rights Commission.

Table 2
Contracting in San Francisco by Service Type

TYPE	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	% Change 1989-94
GAS STATION, PETROLEUM EQUIP & SUPPLIES	\$ 14,177	\$ 7,540	\$ 8,667	\$ 8,921	\$ 12,685	\$ 27,232	92.1%
GENERAL SERVICES MISCELLANEOUS	\$ 3,810,489	\$ 2,027,222	\$ 1,644,408	\$ 1,614,439	\$ 1,481,215	\$ 3,183,866	-16.4%
GEOTECHNICAL ENGINEERING	\$ 1,223,740	\$ 3,032,055	\$ 1,185,659	\$ 6,176,485	\$ 2,492,059	\$ 2,030,548	65.9%
GRAPHICS & DRAFTING SERVICES	\$ 171,934	\$ 211,992	\$ 358,783	\$ 280,825	\$ 383,541	\$ 445,615	159.2%
HAZARDOUS WASTE CONSULTANTS	\$ 122,303	\$ 344,015	\$ 41,429	\$ 42,603	\$ 67,073	\$ 34,043	-72.2%
HAZARDOUS WASTE REMOVAL & DISPOSAL	\$ 39,877	\$ 66,051	\$ 250,227	\$ 41,680	\$ 645,058	\$ 601,644	1408.8%
HEALTH CARE CONSULTING							N/A
HEALTH CLAIMS INSURANCE PROCESSING							N/A
HEARING OFFICERS	\$ 4,000	\$ 170,829	\$ 1,374	\$ -	\$ -	\$ 4,255	-100.0%
HOMEMAKING SERVICES	\$ 4,414,227	\$ 8,189,833	\$ 8,034,769	\$ 6,286,005	\$ 6,498,720	\$ 9,398,968	112.9%
HOTELS FOR THE HOMELESS							N/A
HOUSING/NON-PROFIT REAL ESTATE DEVELOPMENT	\$ 3,038,917	\$ 4,133,145	\$ 1,538,906	\$ 1,493,467	\$ 2,350,086	\$ 8,127,155	167.6%
INDUSTRIAL EQUIPMENT MAINTENANCE & REPAIR	\$ 3,546,738	\$ 4,062,553	\$ 2,993,453	\$ 3,042,911	\$ 3,150,895	\$ 3,010,334	-15.1%
INSTRUMENTATION EQUIPMENT MAINT & REPAIR	\$ 7,027	\$ 130,933	\$ 4,639	\$ 33,818	\$ 68,128	\$ 105,462	1400.8%
INSURANCE MISCELLANEOUS	\$ 184,881	\$ 181,629	\$ 199,311	\$ 419,870	\$ 2,783,058	\$ 3,894,153	1894.9%
INTERIOR DESIGN							N/A
INTERMODAL CONTAINER EQUIPMENT REPAIR							N/A
INTERNET SERVICE PROVIDER							N/A
INTERNSHIPS	\$ 4,000	\$ 1,131	\$ 2,766	\$ 2,186	\$ 11,542	\$ 13,021	225.5%
INTERPRETERS							N/A
IRRIGATION CONSULTING	\$ 4,936	\$ -	\$ 35,485	\$ -	\$ -	\$ -	-100.0%
JANITORIAL SERVICES	\$ 509,495	\$ 708,867	\$ 1,030,051	\$ 1,338,888	\$ 988,154	\$ 1,036,863	103.5%
LABORATORY EQUIPMENT MAINT & REPAIR	\$ 1,100	\$ -	\$ -	\$ -	\$ 3,484	\$ 46,562	4132.9%
LABORATORY SERVICES (MEDICAL)	\$ 209,130	\$ 331,547	\$ 270,993	\$ 262,835	\$ 406,300	\$ 712,112	240.5%
LABORATORY SERVICES (NON-MEDICAL)	\$ 306,463	\$ 431,634	\$ 373,719	\$ 287,381	\$ 545,084	\$ 257,897	-15.8%
LANDSCAPE ARCHITECTURE	\$ 108,410	\$ 32,988	\$ 2,747	\$ 1,233,317	\$ -	\$ -	-100.0%
LAUNDRY & DRY CLEANING SERVICES	\$ 470,163	\$ 473,164	\$ 451,256	\$ 415,847	\$ 503,650	\$ 918,394	95.3%
LEGAL & CRIMINAL JUSTICE CONSULTING							N/A
LEGAL PROCESSING SERVING	\$ 62,500	\$ 78,935	\$ 41,667	\$ 47,547	\$ 66,638	\$ 69,787	11.7%
LIBRARY & BOOK SERVICES	\$ 142,523	\$ 335,221	\$ 293,164	\$ 382,946	\$ 521,769	\$ 750,825	426.8%
LIGHTING DESIGN							N/A
LOBBYISTS & RELATED LEGISLATIVE SERVICES	\$ 101,548	\$ 249,717	\$ 190,334	\$ 136,039	\$ 125,662	\$ 78,536	-22.7%
LOCKSMITHS							N/A
LOGGING EQUIPMENT & SUPPLIES	\$ 3,068	\$ 3,205	\$ 2,081	\$ 1,338	\$ 5,802	\$ 23,073	52.6%
MAILING	\$ 67,168	\$ 108,378	\$ 141,978	\$ 151,115	\$ 146,574	\$ 252,154	275.4%
MAILING LIST/DIRECTORY DEVELOP & SALES	\$ 7,470	\$ 8,746	\$ 6,727	\$ 7,110	\$ 7,643	\$ 28,070	275.8%
MANAGEMENT CONSULTING	\$ 1,032,856	\$ 1,432,904	\$ 8,924,440	\$ 8,071,556	\$ 9,986,173	\$ 10,799,934	945.6%
MARINE RELATED SERVICES	\$ 179,887	\$ 149,387	\$ 615,068	\$ 188,494	\$ 152,888	\$ 45,319	-74.8%
MARKETING/TRADE/BUSINESS DEVELOPMENT	\$ 99,300	\$ 108,716	\$ 101,557	\$ 94,469	\$ 34,507	\$ 45,638	-54.0%
MATERIAL HANDLING/LIFTING EQUIP MAINT & RPR	\$ 3,792	\$ 4,114	\$ 576	\$ 384	\$ -	\$ 12,286	224.9%
MECHANICAL/ELECTRICAL ENGINEERING	\$ 221,294	\$ 93,040	\$ 77,498	\$ 373,361	\$ 297,744	\$ 35,389	-84.0%
MEDIATION/NEGOTIATION SERVICES	\$ 137,333	\$ 176,370	\$ 130,952	\$ 94,311	\$ 116,114	\$ 191,438	39.4%
MEDICAL EQUIPMENT MAINTENANCE & REPAIR	\$ 50,728	\$ 66,318	\$ 60,881	\$ 79,806	\$ 295,361	\$ 485,879	857.8%
MEDICAL SERVICES MISCELLANEOUS	\$ 1,516,117	\$ 2,013,929	\$ 4,064,103	\$ 6,992,668	\$ 16,156,561	\$ 9,167,991	504.7%

Note: All figures in 1989 dollars.
Source: San Francisco Human Rights Commission.

Table 2
Contracting in San Francisco by Service Type

TYPE	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	1989-94	% Change
MEDICAL TRANSCRIPTION SERVICES	\$ 58,027	\$ 52,200	\$ 156,368	\$ 136,664	\$ 129,727	\$ 189,419	\$ 129,727	226.4%
MENTAL HEALTH/MEDICAL SUPPORT GROUPS	\$ 2,583,315	\$ 2,418,658	\$ 2,459,173	\$ 3,286,638	\$ 4,157,333	\$ 391,727	\$ 4,157,333	-84.8%
MESSENGER SERVICE	\$ 143,862	\$ 98,873	\$ 80,344	\$ 83,117	\$ 73,693	\$ 34,048	\$ 73,693	-76.3%
METALS HEAT TREATING	\$ 500	\$ 2,828	\$ 1,374	\$ 1,473	\$ 1,155	\$ 2,187	\$ 1,155	337.4%
MICROFILM EQUIPMENT MAINTENANCE & REPAIR	\$ 17,370	\$ 10,067	\$ 41,235	\$ 70,361	\$ 90,735	\$ 39,506	\$ 90,735	127.4%
MICROFILMING	\$ 204,107	\$ 410,321	\$ 550,131	\$ 462,601	\$ 390,276	\$ 430,482	\$ 390,276	110.9%
MODEL MAKERS, ARCHITECTURAL						\$ 3,546	\$ 3,546	N/A
MORTGAGE BROKERS						\$ 2,983	\$ 2,983	N/A
MOVING & STORAGE	\$ 384,042	\$ 430,583	\$ 178,485	\$ 243,058	\$ 195,606	\$ 661,227	\$ 195,606	72.2%
MUSEUM/ZOO/PARKS MANAGEMENT SERVICES			\$ 916	\$ 6,512	\$ 2,307,939	\$ 3,481,630	\$ 2,307,939	N/A
NEIGHBORHOOD AID, BEAUTIFICATION, CLEAN UP	\$ 218,320	\$ 239,378	\$ 374,957	\$ 719,618	\$ 972,802	\$ 1,060,478	\$ 972,802	385.7%
NEWSPAPER CLIPPING SERVICES	\$ 3,786	\$ 3,191	\$ 4,102	\$ 5,323	\$ 3,152	\$ 4,160	\$ 3,152	9.9%
NEWSPAPER/MAGAZINE SUBSCRIPTIONS	\$ 580,608	\$ 587,868	\$ 544,318	\$ 512,508	\$ 531,939	\$ 708,105	\$ 531,939	22.0%
NEWSPAPER/RADIO/TV ADVERTISING	\$ 744,840	\$ 959,893	\$ 687,761	\$ 680,796	\$ 656,159	\$ 558,461	\$ 656,159	-25.0%
NURSING SERVICES/NURSE REFERRAL SERVICES	\$ 999,314	\$ 978,199	\$ 1,054,597	\$ 927,743	\$ 176,829	\$ 320,851	\$ 176,829	-67.9%
OFFICE EQUIPMENT MAINTENANCE & REPAIR	\$ 510,093	\$ 694,057	\$ 765,758	\$ 622,054	\$ 789,104	\$ 841,249	\$ 789,104	64.9%
OUTSIDE ADVERTISING, BILLBOARDS/TAXIS ETC	\$ 1,781	\$ 4,459	\$ -	\$ 6,401	\$ 482	\$ 8,426	\$ 482	373.1%
PAGING SERVICES	\$ 37,909	\$ 80,421	\$ 156,186	\$ 203,592	\$ 156,067	\$ 170,467	\$ 156,067	349.7%
PAINTING, ELECTROSTATIC, FOR METALS						\$ 4,000	\$ 4,000	N/A
PARKING CONSULTANTS			\$ 151,099	\$ -	\$ -	\$ -	\$ -	N/A
PARKING GARAGE MANAGEMENT		\$ 7,476,479	\$ 7,591,589	\$ 7,605,995	\$ 5,724,864	\$ 7,083,767	\$ 5,724,864	N/A
PARTY PLANNERS & RELATED SERVICES		\$ 2,017	\$ -	\$ 16,057	\$ 17,422	\$ 8,289	\$ 17,422	N/A
PERFORMING RIGHTS ORGANIZATIONS						\$ 1,787	\$ -	N/A
PEST CONTROL SERVICES	\$ 123,881	\$ 146,999	\$ 156,469	\$ 169,141	\$ 147,378	\$ 153,844	\$ 147,378	24.2%
PHOTO LABORATORIES	\$ 71,150	\$ 81,401	\$ 74,037	\$ 63,619	\$ 101,650	\$ 73,482	\$ 101,650	3.3%
PHOTOGRAPHY	\$ 13,266	\$ 10,053	\$ 14,556	\$ 22,302	\$ 18,728	\$ 60,638	\$ 18,728	357.1%
PHOTOGRAPHY EQUIPMENT MAINT & REPAIR	\$ 1,000	\$ 3,770	\$ 1,832	\$ 892	\$ 5,731	\$ 1,268	\$ 5,731	26.8%
PHYSICIANS & DENTISTS	\$ 67,663	\$ 81,366	\$ 17,015	\$ 24,621	\$ 59,381	\$ 59,604	\$ 59,381	-11.9%
PICTURE FRAMING	\$ 486	\$ 4,272	\$ -	\$ 4,460	\$ 3,035	\$ 10,154	\$ 3,035	1989.8%
POLITICAL CONSULTING				\$ 182,364	\$ -	\$ -	\$ -	N/A
PRINTING & TYPOGRAPHY	\$ 1,452,541	\$ 1,747,203	\$ 1,740,740	\$ 1,661,125	\$ 1,577,493	\$ 1,416,912	\$ 1,577,493	-2.5%
PRINTING/GRAPHIC EQUIPMENT MAINT & REPAIR	\$ 23,088	\$ 13,148	\$ 10,073	\$ 7,583	\$ 8,711	\$ 6,612	\$ 8,711	-71.3%
PRISON & INMATE SERVICES						\$ 8,511	\$ -	N/A
PRIVATE INVESTIGATORS	\$ 9,235	\$ 18,850	\$ 59,613	\$ 45,709	\$ 52,265	\$ 63,830	\$ 52,265	591.2%
PROFESSIONAL SERVICES MISCELLANEOUS	\$ 5,612,598	\$ 1,096,213	\$ 1,386,304	\$ 554,236	\$ 396,598	\$ 259,292	\$ 396,598	-95.4%
PSYCHOLOGICAL TESTING/POLYGRAPHS	\$ 67,025	\$ 147,537	\$ 149,592	\$ 98,127	\$ 95,057	\$ 245,149	\$ 95,057	265.8%
PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 72,900	\$ 124,860	\$ 143,687	\$ 114,520	\$ 11,605,554	\$ 16,685,824	\$ 11,605,554	22788.6%
PUBLIC EDUCATION						\$ 17,021	\$ 6,533	N/A
PUBLIC RELATIONS & ADVERTISING SERVICES	\$ 5,418,550	\$ 4,897,722	\$ 5,433,284	\$ 5,435,854	\$ 5,472,718	\$ 5,461,910	\$ 5,472,718	0.8%
PUBLISHERS, BOOKS	\$ 152,236	\$ 239,319	\$ 232,959	\$ 229,672	\$ 245,498	\$ 189,183	\$ 245,498	24.3%
PUBLISHERS, NEWSPAPERS & MAGAZINES				\$ 16,057	\$ -	\$ -	\$ -	N/A
RADIO TRANSMITTER SERVICE	\$ 5,100	\$ 7,210	\$ 10,624	\$ 6,978	\$ 5,156	\$ 11,064	\$ 5,156	116.9%
REAL ESTATE AGENTS/PROPERTY MANAGEMENT	\$ 2,705	\$ 7,557	\$ 25,979	\$ -	\$ 480,070	\$ 379,070	\$ 480,070	13913.1%
REAL ESTATE DEVELOPMENT						\$ 5,500,110	\$ -	N/A

Note: All figures in 1989 dollars.
Source: San Francisco Human Rights Commission.

Table 2
Contracting in San Francisco by Service Type

TYPE	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	% Change 1989-94
RECORDS MANAGEMENT & STORAGE	\$ 201,113	\$ 337,904	\$ 322,268	\$ 340,097	\$ 313,846	\$ 399,850	98.8%
RECORDS/INFORMATION MANAGEMENT CONSULTING	\$ 943	\$ 943	\$ 2,747	\$ -	\$ -	\$ -	N/A
RECREATIONAL ACTIVITIES	\$ 53,670	\$ 113,425	\$ 111,019	\$ 138,733	\$ 153,674	\$ 401,842	648.4%
RECREATIONAL EQUIP MAINTENANCE & REPAIR	\$ 3,500	\$ 3,440	\$ 2,747	\$ 4,014	\$ 3,978	\$ 5,276	50.7%
RECYCLING SERVICES	\$ 138,500	\$ 96,476	\$ 171,245	\$ 158,541	\$ 133,811	\$ 192,245	38.8%
SCALES & WEIGHING EQUIP MAINT & REPAIR	\$ -	\$ -	\$ -	\$ 605	\$ 5,547	\$ -	N/A
SCAVENGER SERVICES	\$ 3,503,115	\$ 5,046,564	\$ 5,301,161	\$ 3,498,960	\$ 7,129,497	\$ 6,937,691	98.0%
SECURITY & FIRE ALARM SYSTEMS	\$ 539,032	\$ 837,392	\$ 1,007,640	\$ 1,430,239	\$ 1,471,166	\$ 3,258,658	504.5%
SECURITY & FIRE ALARM SYSTEMS MAINT & RP	\$ -	\$ -	\$ 2,120	\$ 2,065	\$ 4,268	\$ -	N/A
SECURITY SERVICES	\$ 2,016,495	\$ 2,411,234	\$ 2,203,876	\$ 2,500,609	\$ 2,452,145	\$ 2,536,121	25.8%
SIGN LANGUAGE INTURPRETERS	\$ 48,563	\$ 50,888	\$ 18,979	\$ 19,269	\$ 20,042	\$ 43,997	-9.4%
SIGNS, DIRECTIONAL & INFORMATIONAL	\$ 84,149	\$ 277,057	\$ 338,810	\$ 365,182	\$ 305,023	\$ 576,133	584.7%
SOCIO/ECONOMIC/STATISTICAL STUDIES	\$ 410,415	\$ 838,223	\$ 59,066	\$ 274,842	\$ 1,118,502	\$ 440,658	7.4%
SOLID WASTE MANAGEMENT CONSULTING	\$ 10,000	\$ 9,425	\$ 8,791	\$ 4,282	\$ -	\$ 6,383	-36.2%
STRUCTURAL ENGINEERING	\$ 709,994	\$ 1,395,852	\$ 5,966,857	\$ 762,426	\$ 832,942	\$ 167,821	-76.4%
SURVEYING/DRAFTING EQUIP MAINT & REPAIR	\$ -	\$ -	\$ 297	\$ -	\$ -	\$ 1,108	N/A
SURVEYING (LAND & AERIAL)	\$ 18,150	\$ 543,643	\$ 26,193	\$ 1,822	\$ 14,029	\$ 452,728	2394.4%
TELECOMMUNICATIONS CONSULTING	\$ -	\$ -	\$ -	\$ -	\$ 41,289	\$ 27,579	N/A
TELEPHONE SERVICES	\$ 12,791,549	\$ 11,824,149	\$ 13,343,291	\$ 12,474,557	\$ 13,457,523	\$ 14,908,556	16.6%
THEATRICAL PRODUCTION SERVICES	\$ -	\$ -	\$ -	\$ 2,676	\$ 41,289	\$ -	N/A
THEATRICAL PRODUCTION SERVICES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A
TOURIST SUPPORT SERVICES	\$ 26,522	\$ 114,746	\$ 355,416	\$ 241,448	\$ 497,700	\$ 456,664	1621.8%
TOWING	\$ 83,792	\$ 120,344	\$ 138,171	\$ 164,343	\$ 163,203	\$ 176,801	111.0%
TRAFFIC CONTROL SERVICES	\$ -	\$ -	\$ -	\$ -	\$ 9,582	\$ -	N/A
TRANSLATING SERVICES	\$ 780,000	\$ 12,724	\$ 20,081	\$ 30,247	\$ 28,218	\$ 23,553	N/A
TRANSPORTATION & TRAFFIC ENGINEERING	\$ 2,690,532	\$ 8,222,913	\$ 4,136,337	\$ 2,381,766	\$ 1,297,368	\$ 3,263,393	318.4%
TRANSPORTATION SERVICES	\$ 221,148	\$ 39,746	\$ 36,630	\$ 83,854	\$ 2,260,442	\$ 1,999,694	-25.7%
TRAVEL AGENCIES/TRAVEL RELATED SERVICES	\$ 5,210	\$ 6,880	\$ 6,006	\$ -	\$ 86,300	\$ 4,255	-98.1%
UPHOLSTERY	\$ -	\$ -	\$ -	\$ -	\$ 478	\$ 12,901	147.6%
URBAN & REGIONAL PLANNING	\$ 27,705,271	\$ 32,400,579	\$ 35,512,192	\$ 23,652,105	\$ 23,780,763	\$ 27,208,318	-1.8%
UTILITIES	\$ 54,685	\$ 99,551	\$ 89,835	\$ 88,347	\$ 57,941	\$ 53,617	-2.0%
VETERINARIANS & RELATED SERVICES	\$ 45,850	\$ 36,139	\$ 36,261	\$ 22,181	\$ 312,274	\$ 44,840	-2.2%
VOCATIONAL/CAREER CONSULTING	\$ 57,246	\$ -	\$ -	\$ -	\$ -	\$ 15,641	-72.7%
VOICE MAIL SYSTEMS INSTALLATION	\$ -	\$ -	\$ -	\$ 446	\$ 22,039	\$ 89,550	N/A
WATER & SEWAGE TREATMENT EQP MAINT & RPR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,053	N/A
WINDOW COVERING SERVICES & REPAIR	\$ 148,038	\$ 215,401	\$ 240,696	\$ 289,575	\$ 208,053	\$ 185,277	25.2%
WORD PROCESSING/SECRETARIAL/DATA ENTRY	\$ 6,500	\$ 7,705	\$ 83,712	\$ 128,162	\$ 69,031	\$ 98,613	1417.1%
WRITING/EDITING SERVICES	\$ 241,920,328	\$ 280,580,469	\$ 291,768,062	\$ 317,870,284	\$ 357,770,671	\$ 377,003,417	55.8%
TOTAL							

Note: All figures in 1989 dollars.

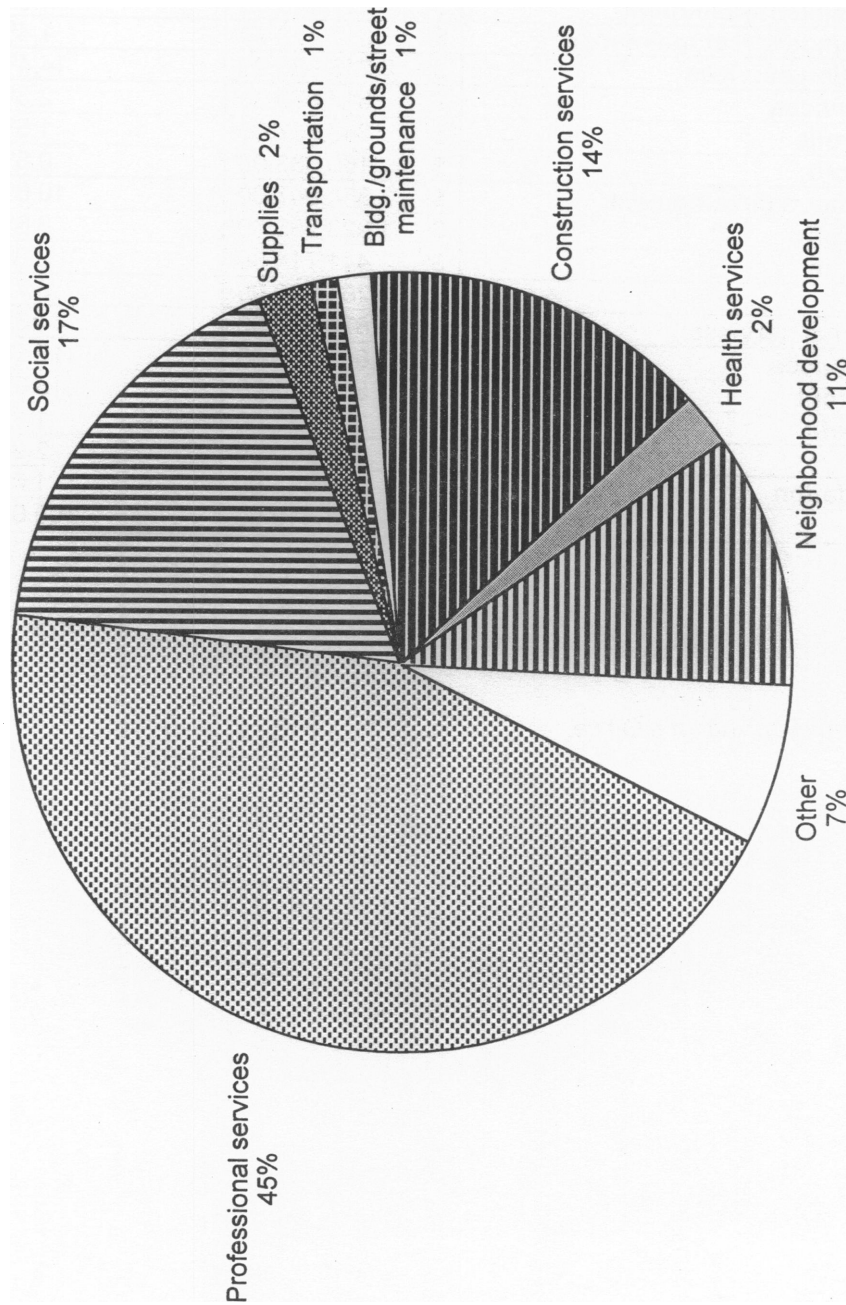
Source: San Francisco Human Rights Commission.

Table 3
Berkeley Contract Services by Type
Fiscal Year 1995-96

Service Type	Amount	%
Arts/tourism/entertainment	\$ 217,890.00	1.0%
Bldg./grounds/street maintenance	\$ 311,780.00	1.4%
Construction services	\$ 3,213,920.00	14.4%
Health services	\$ 514,670.00	2.3%
Non-profit	\$ 345,337.00	1.5%
For-profit	\$ 169,333.00	0.8%
Neighborhood development	\$ 2,364,947.00	10.6%
Non-profit	\$ 1,923,233.00	8.6%
For-profit	\$ 441,714.00	2.0%
Other	\$ 1,261,288.00	5.7%
Professional services	\$ 9,874,009.00	44.3%
Social services	\$ 3,808,093.00	17.1%
Non-profit	\$ 3,558,471.00	16.0%
For-profit	\$ 249,622.00	1.1%
Supplies	\$ 493,960.00	2.2%
Transportation	\$ 230,861.00	1.0%
TOTAL	\$ 22,291,418.00	100.0%

Source: Berkeley Auditor's Office.

Figure 8
Berkeley Contract Services by Type, FY1995



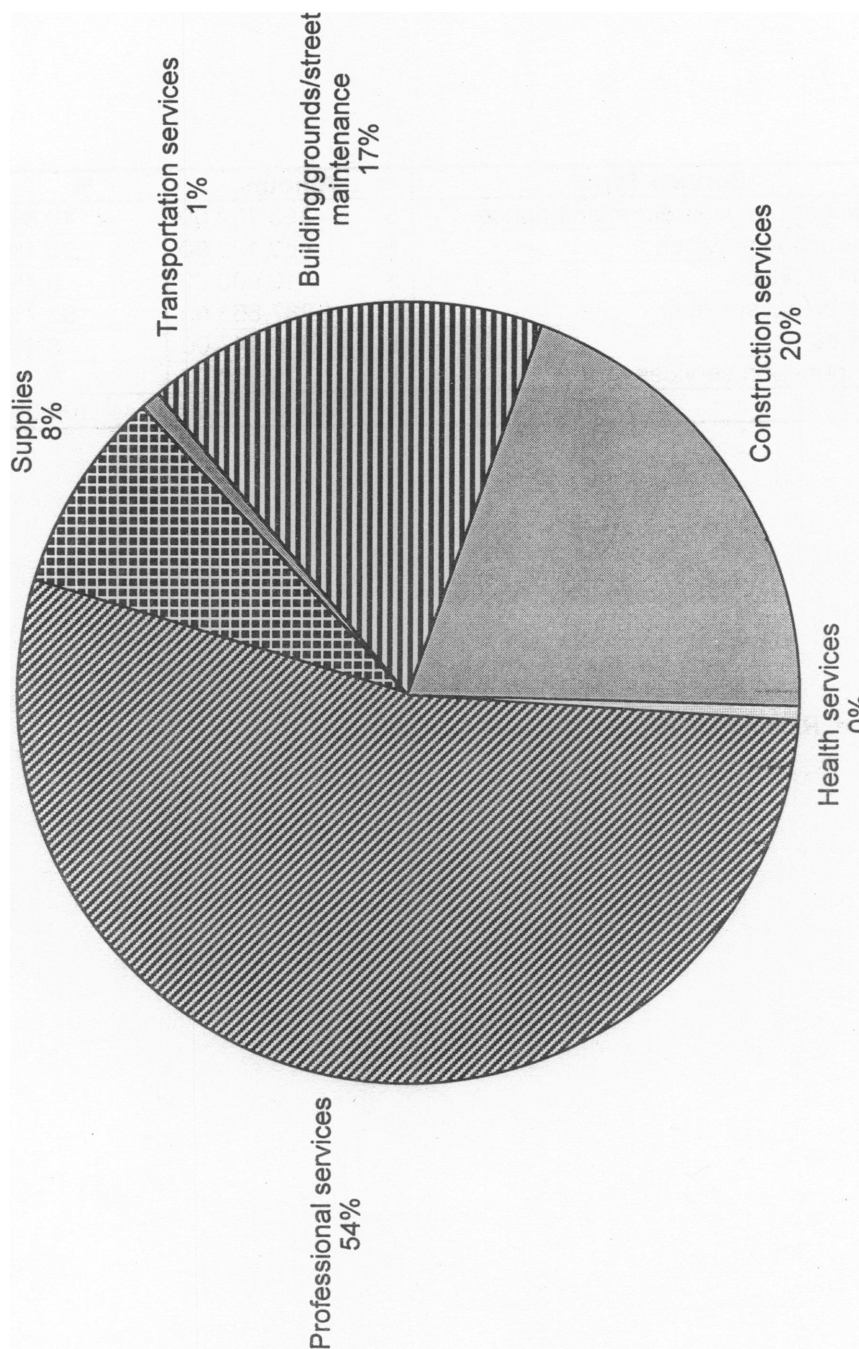
Source: Berkeley Auditor's Office.

Table 4
Richmond Contract Services by Type
Fiscal Year 1994-95

Service Type	Amount	%
Building/grounds/street maintenance	\$ 396,762.00	16.6%
Construction services	\$ 482,192.00	20.1%
Health services	\$ 10,000.00	0.4%
Professional services	\$ 1,287,863.00	53.7%
Supplies	\$ 200,947.00	8.4%
Transportation services	\$ 19,000.00	0.8%
TOTAL	\$ 2,396,764.00	100.0%

Source: Richmond Office of Contract Compliance.

Figure 9
Service Contracting in Richmond
Fiscal Year 1994-95



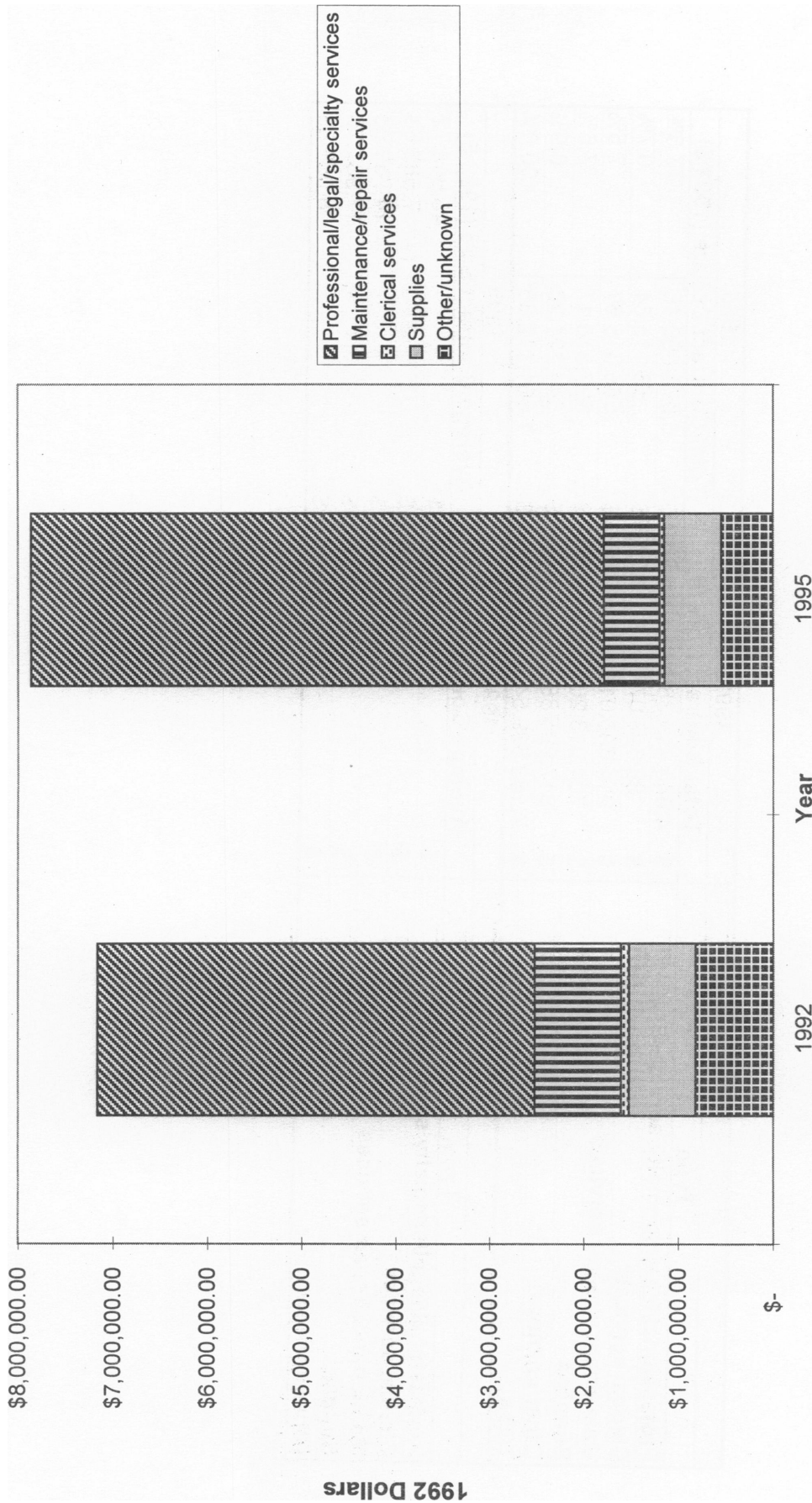
Source: Richmond Office of Contract Compliance.

Table 5
Contracting out at BART, 1992 and 1995

Type	1992		1995	
	Total Contract Dollars		Total Contract Dollars	(1992 \$)
Professional/legal/specialty services	\$ 4,640,419.38	64.8%	\$ 6,075,090.15	77.3%
Clerical services*	\$ 88,603.07	1.2%	\$ 56,115.64	0.7%
Maintenance/repair services	\$ 914,608.01	12.8%	\$ 588,315.67	7.5%
Supplies	\$ 701,913.20	9.8%	\$ 597,370.17	7.6%
Other/unknown	\$ 817,995.88	11.4%	\$ 544,221.20	6.9%
TOTAL	\$ 7,163,539.54	100.0%	\$ 7,861,112.83	100.0%
Type	1992		1995	
	Average Contract Size		Average Contract Size	(1992 \$)
Professional/legal/specialty services	\$ 24,043.62		\$ 48,645.72	
Clerical services*	\$ 12,657.58		\$ 7,582.63	
Maintenance/repair services	\$ 16,629.24		\$ 14,789.98	
Supplies	\$ 16,323.56		\$ 17,937.70	
Other/unknown	\$ 10,098.71		\$ 8,058.95	

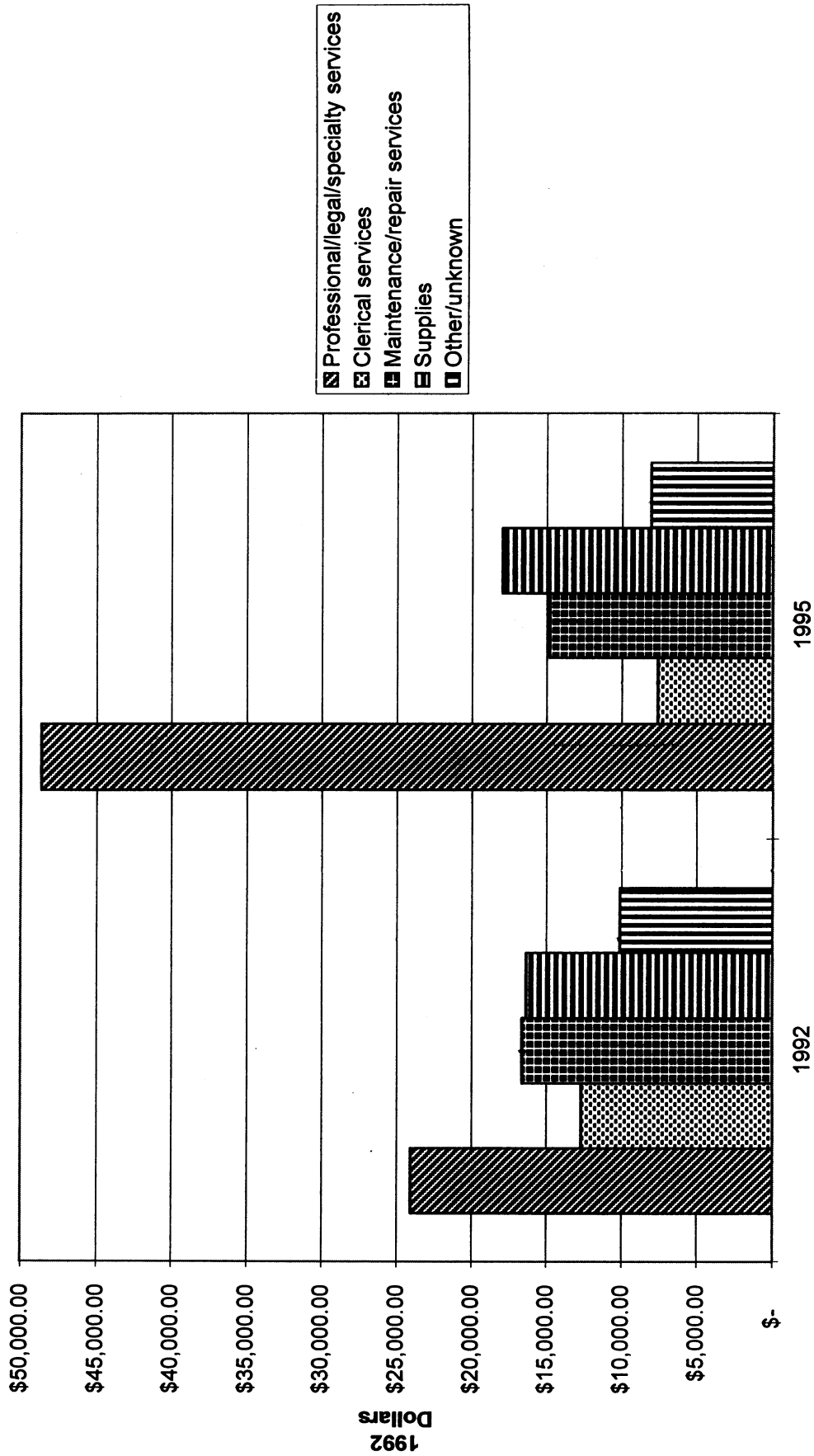
Source: BART Controller's Office, 1099 Control Reports. Does not include extensions construction, rents, or personal settlements under \$1000.
 * Does not include processing/settlement of worker's compensation claims.

Figure 10
BART Contracting by Type



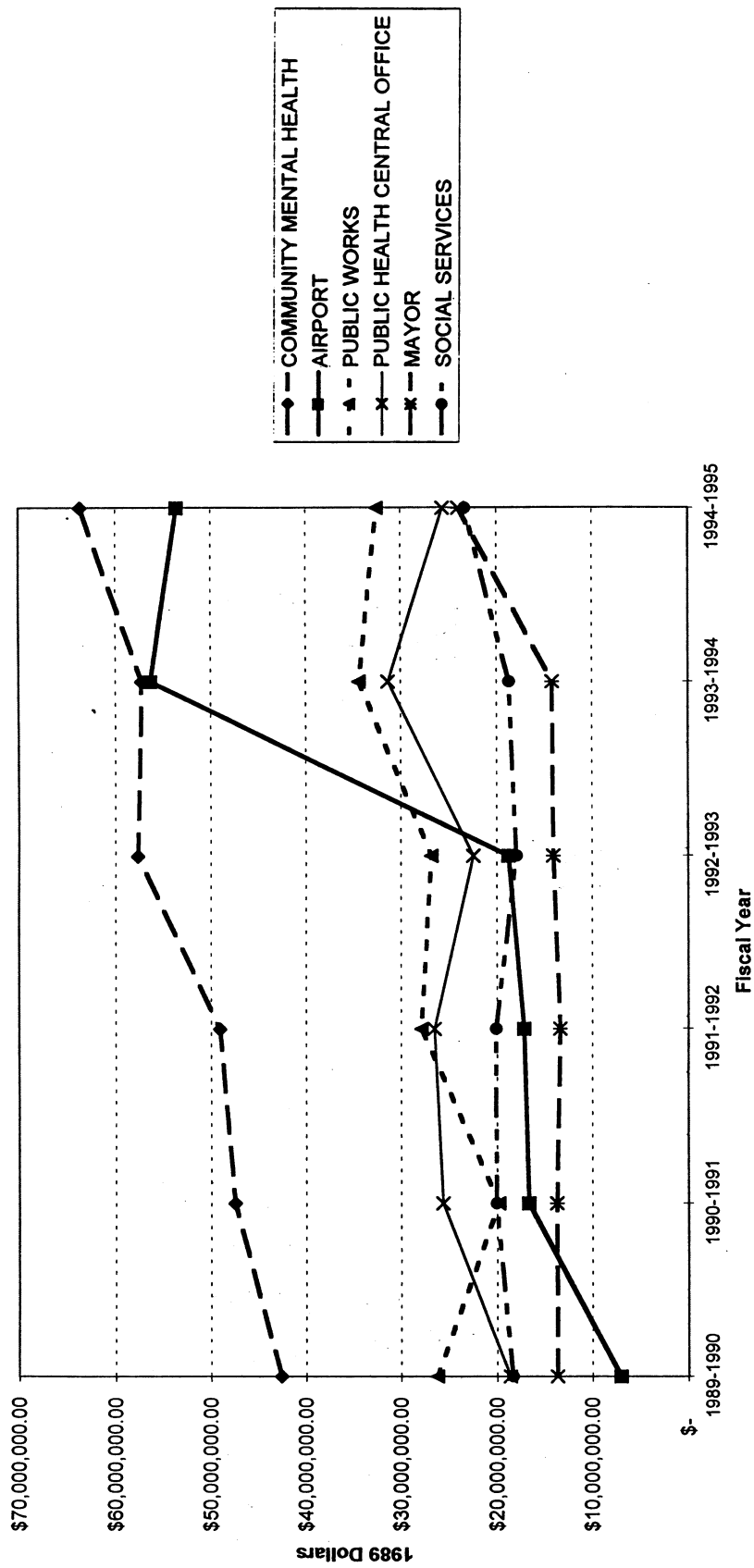
Source: BART Controller's Office, 1099 Control Reports. Does not include extensions construction, rents, or personal settlements/awards under \$1000.

Figure 11
Average Contract Size, BART



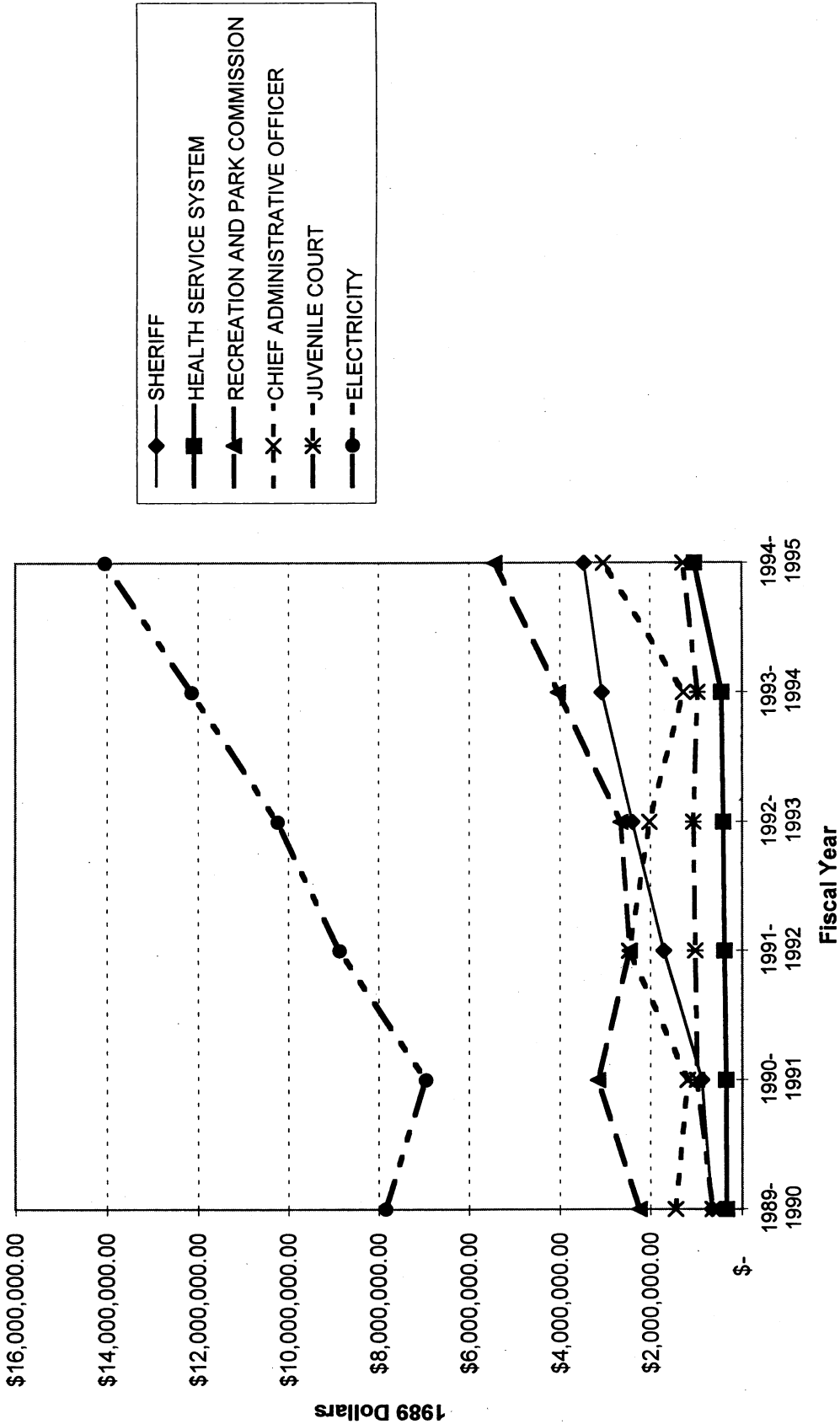
Source: BART Controller's Office, 1099 Control Reports.

Figure 12
Service Contracting: Top Six Departments in San Francisco



Source: San Francisco Human Rights Commission.

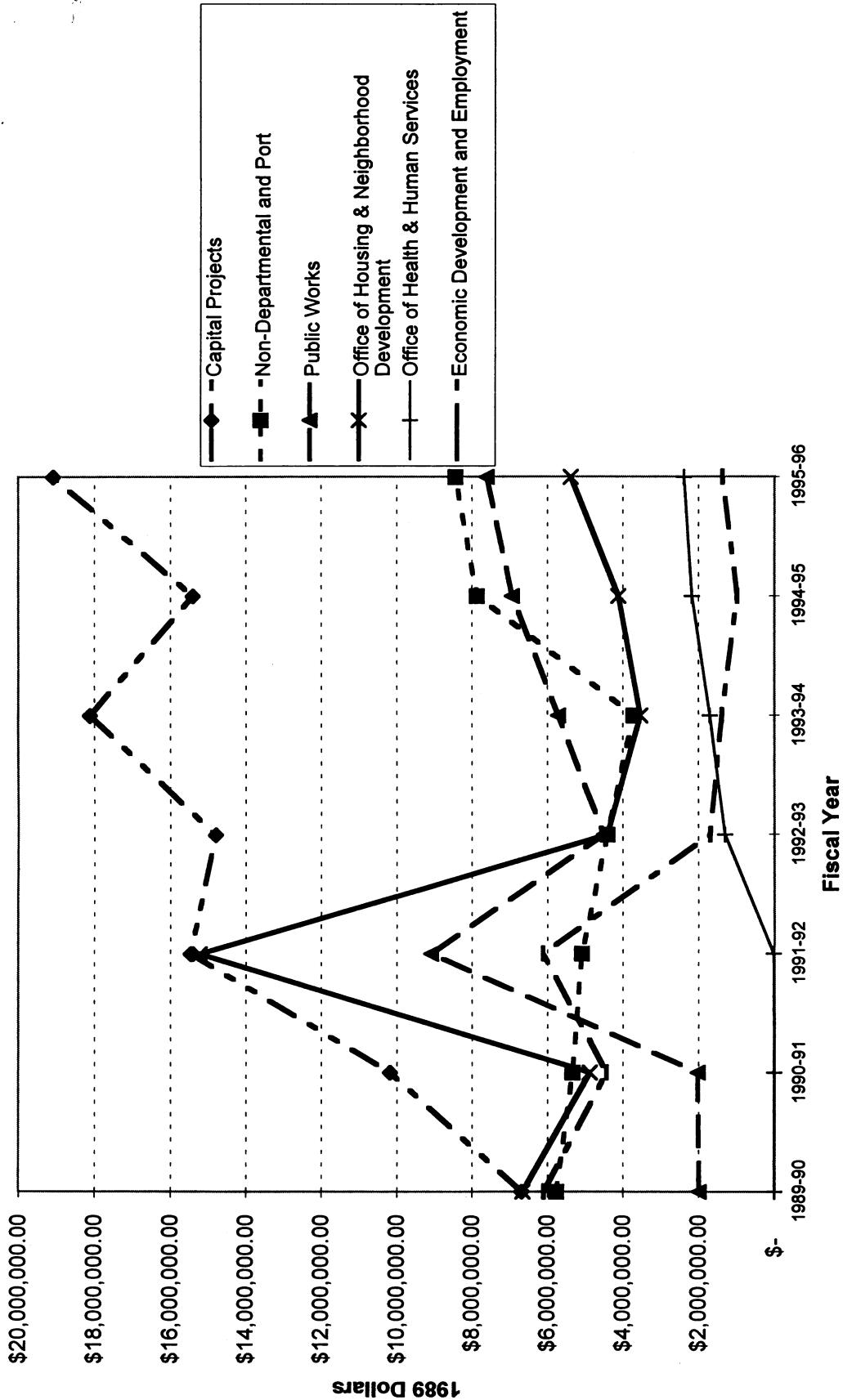
Figure 13
Fastest Growing Contract Services in San Francisco by Department



Note: Includes only depts. with more than \$1 million in contracts. Does not include airport contract services.

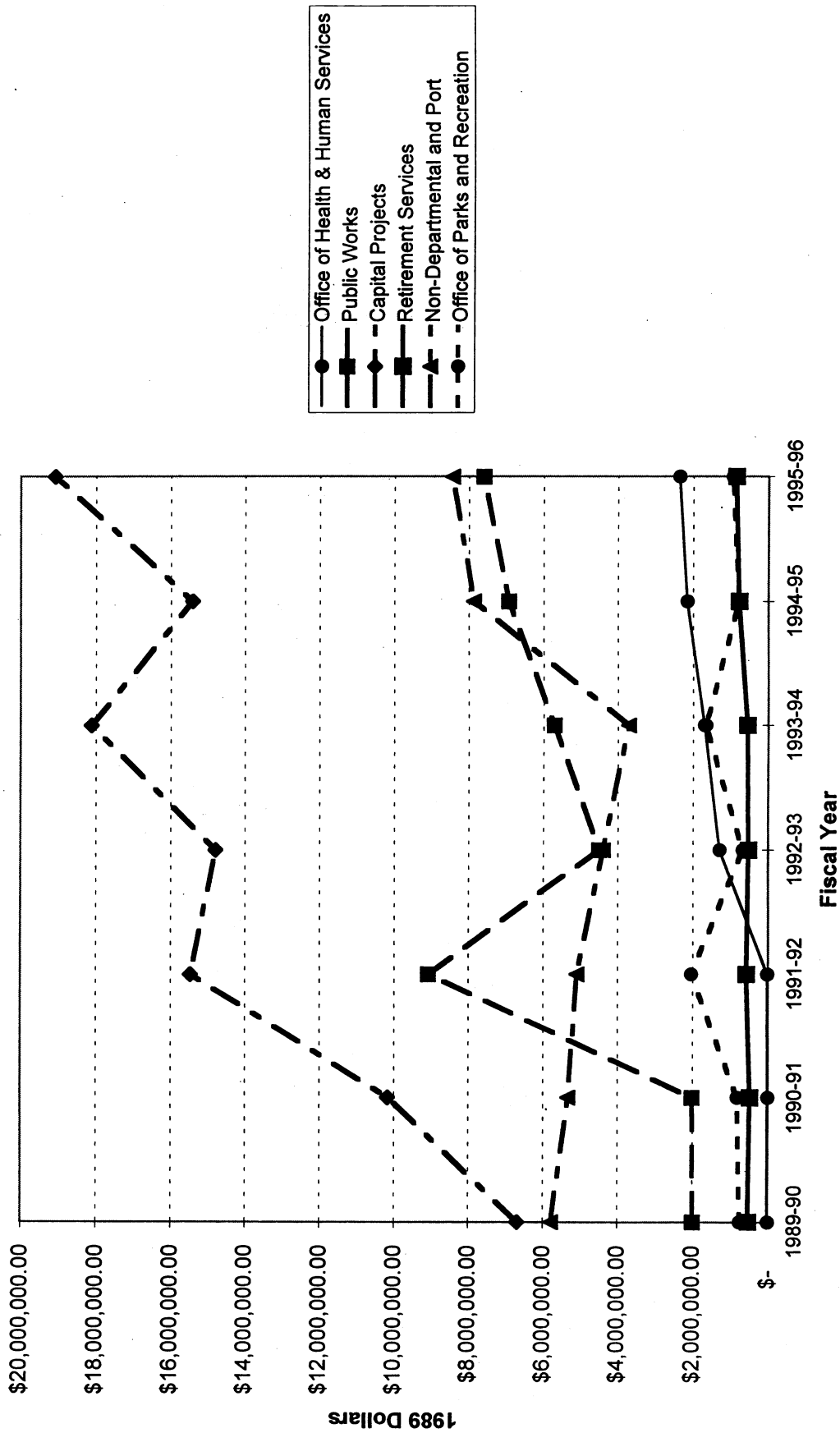
Source: SF Human Rights Commission.

Figure 14
Contracting in Oakland: Top Six Departments



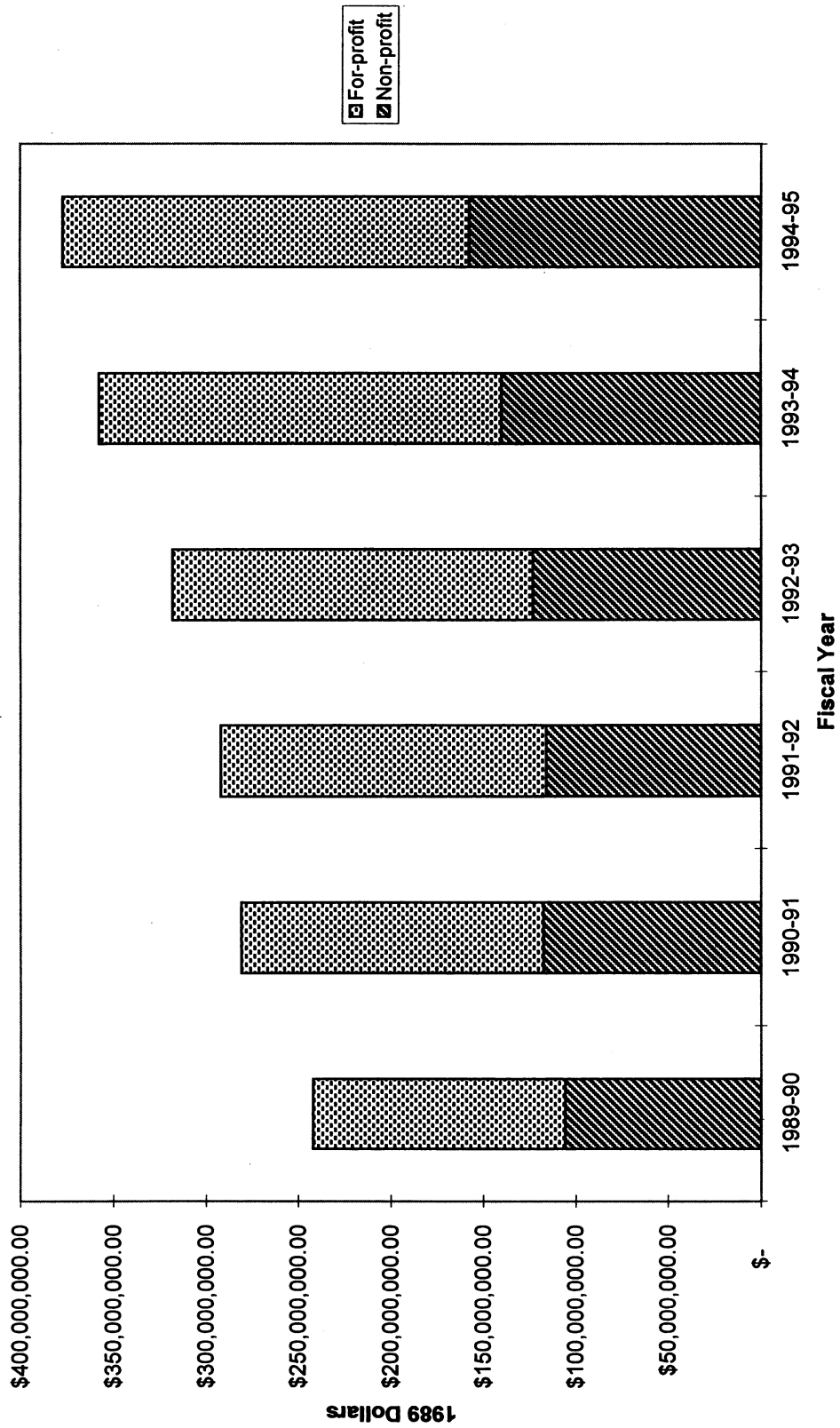
Source: Oakland Controller's Office.

Figure 15
Fasting Growing Contract Services by Department
Oakland



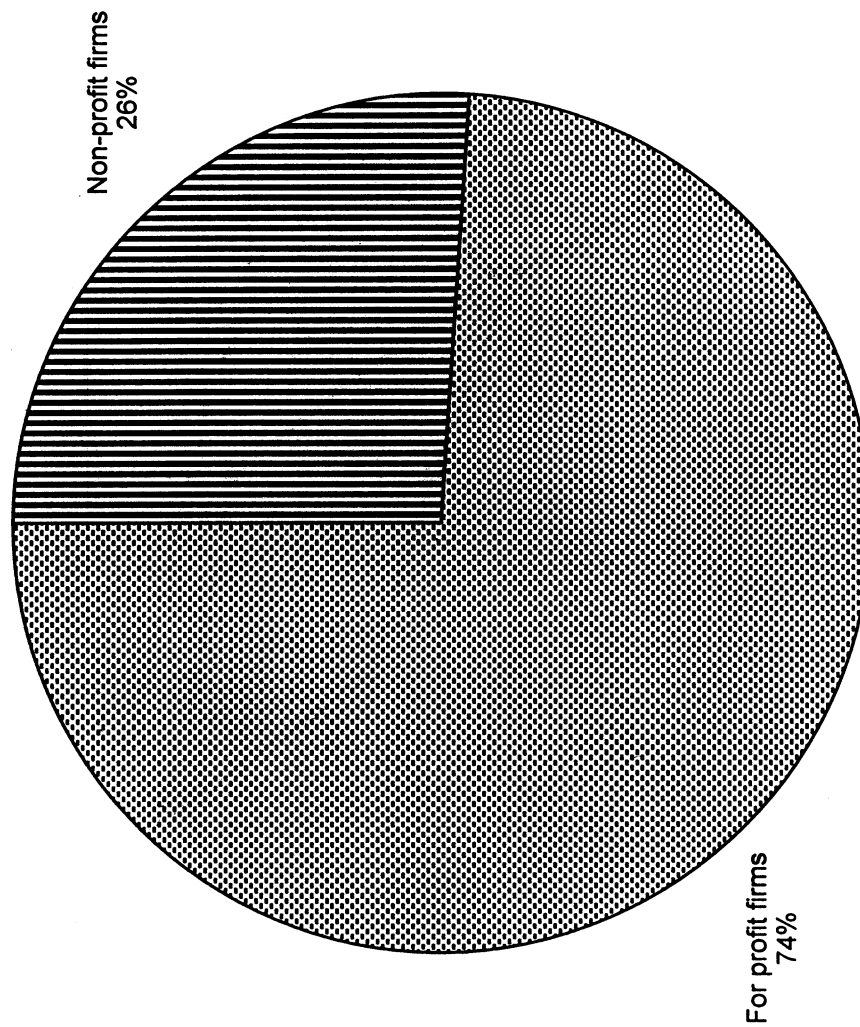
Note: Includes only departments with more than \$1 million in contracts.
Source: Oakland Controller's Office.

Figure 16
Service Contracting in San Francisco
Non-profit and For-profit Firms



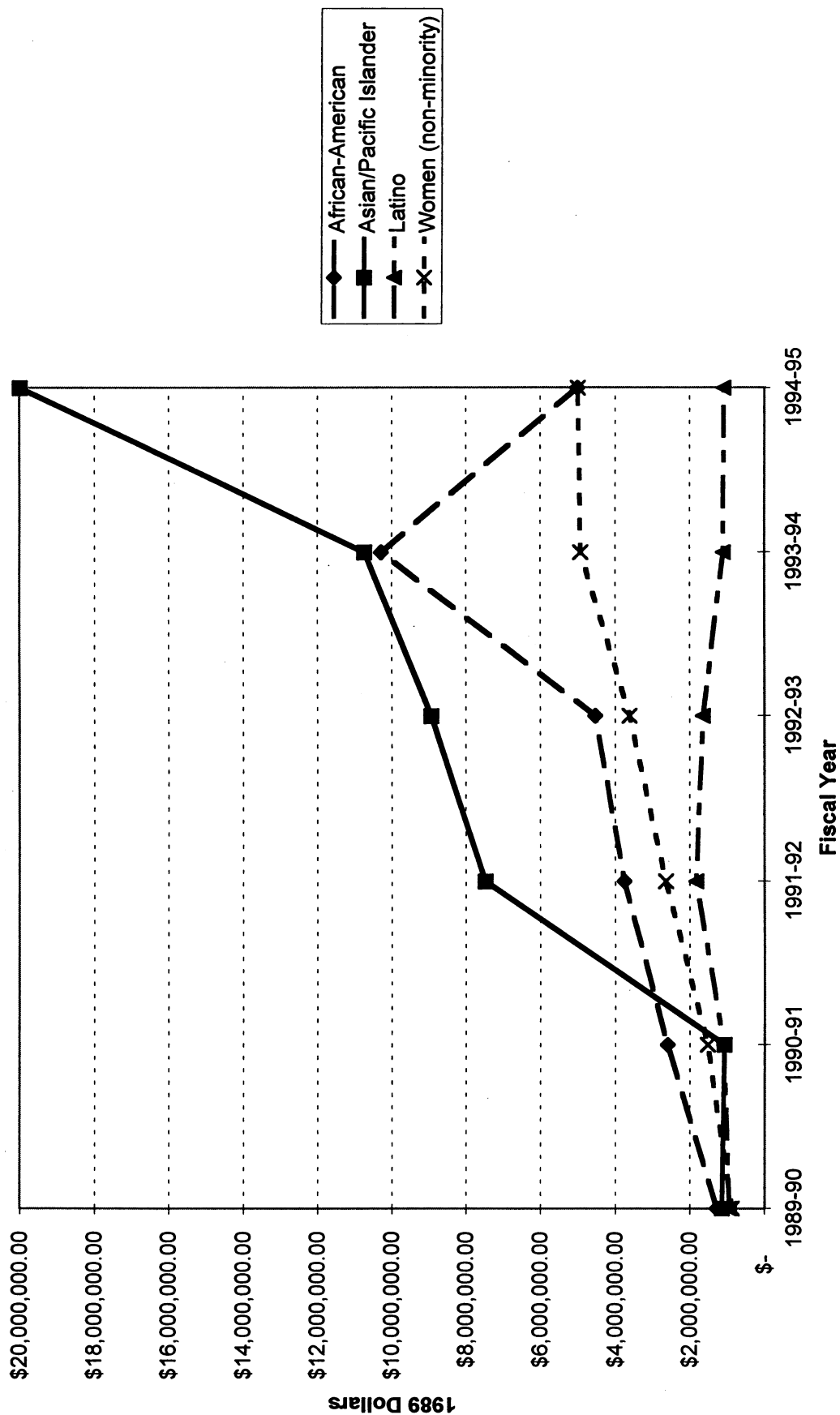
Source: San Francisco Human Rights Commission.

Figure 17
Berkeley Contract Service Dollars, FY1995
Non-profit and For-profit Firms



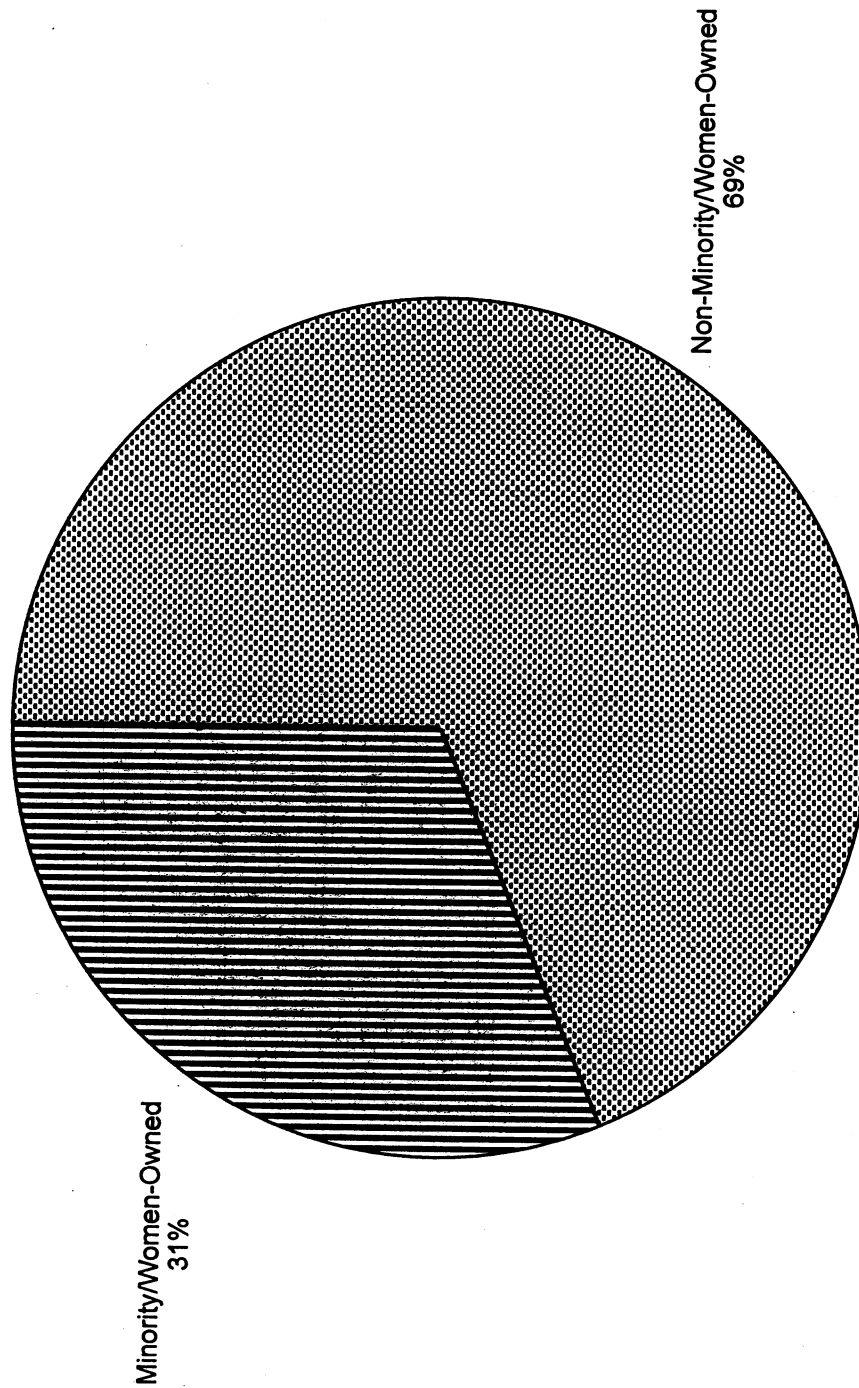
Source: Berkeley Auditor's Office.

Figure 18
Minority Contractors in San Francisco



Source: San Francisco Human Rights Commission.

Figure 19
Service Contracting in Richmond, FY1994-95
Minority/Women-Owned Firms



Source: Richmond Office of Contract Compliance.

Table 6
Contracting in San Francisco by Department

DEPT NAME	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	% Change 1989-94
BOARD OF SUPERVISORS	\$ 1,415,125.69	\$ 1,494,146.45	\$ 1,586,323.84	\$ 1,663,269.74	\$ 1,910,867.67	\$ 1,782,869.65	26.0%
ASSESSOR	\$ 14,125.16	\$ 18,883.30	\$ 13,614.43	\$ 20,744.62	\$ 355,623.04	\$ 277,342.57	1863.5%
CITY ATTORNEY	\$ 393,774.00	\$ 431,876.10	\$ 776,483.73	\$ 404,160.10	\$ 510,049.45	\$ 508,749.18	29.2%
DISTRICT ATTORNEY	\$ 593,807.11	\$ 690,483.50	\$ 423,810.13	\$ 496,136.67	\$ 464,365.44	\$ 451,174.47	-24.0%
PUBLIC DEFENDER	\$ 33,882.02	\$ 30,849.70	\$ 32,530.45	\$ 91,396.36	\$ 57,290.94	\$ 44,857.87	33.2%
SHERIFF	\$ 655,213.12	\$ 871,924.73	\$ 1,706,523.03	\$ 2,393,145.83	\$ 3,071,485.37	\$ 3,457,744.52	427.7%
TREASURER-TAX COLLECTOR	\$ 666,221.88	\$ 254,734.23	\$ 260,476.71	\$ 223,286.96	\$ 258,389.98	\$ 311,094.95	-53.3%
CONTROLLER	\$ 4,534,088.78	\$ 6,359,391.01	\$ 5,414,632.52	\$ 3,736,330.35	\$ 3,793,008.22	\$ 7,027,490.53	55.0%
SUPERIOR COURT	\$ 414,561.62	\$ 521,782.80	\$ 589,623.15	\$ 479,183.35	\$ 4,490,131.28	\$ -	-100.0%
MUNICIPAL COURT	\$ 1,270,723.72	\$ 1,327,547.57	\$ 733,430.12	\$ 498,614.26	\$ 619,186.52	\$ 1,417,134.56	11.5%
JUVENILE COURT	\$ 645,716.29	\$ 985,527.32	\$ 1,021,140.46	\$ 1,059,862.61	\$ 959,245.84	\$ 1,283,107.36	98.7%
ADULT PROBATION	\$ 43,352.94	\$ 664,876.19	\$ 32,902.46	\$ 30,958.14	\$ 29,431.48	\$ 57,186.61	31.9%
MAYOR'S OFC-CHILD, YTH& FAMILY		\$ -	\$ 0	\$ 2,300,484.29	\$ 4,691,519.23	\$ 7,854,289.11	N/A
MAYOR	\$ 13,663,932.59	\$ 13,703,759.36	\$ 13,366,033.33	\$ 14,066,611.33	\$ 14,179,345.16	\$ 23,962,606.67	75.4%
COMMISSION ON AGING	\$ 9,954,435.59	\$ 9,737,130.40	\$ 9,949,618.60	\$ 9,580,944.92	\$ 9,933,214.94	\$ 9,357,905.81	-6.0%
AIRPORT	\$ 7,009,849.20	\$ 16,653,490.31	\$ 17,159,859.00	\$ 18,748,247.52	\$ 56,356,536.02	\$ 53,592,648.72	664.5%
ART COMMISSION	\$ 1,051,350.62	\$ 1,151,585.42	\$ 1,429,178.27	\$ 1,116,743.72	\$ 1,401,781.61	\$ 1,525,168.14	45.1%
CITY PLANNING	\$ 228,432.42	\$ 2,031,888.01	\$ 378,537.79	\$ 152,365.31	\$ 60,787.09	\$ 7,042.55	-37.1%
CIVIL SERVICE	\$ 475,674.08	\$ 548,203.87	\$ 408,782.61	\$ 425,800.57	\$ 331,766.97	\$ 1,371,739.15	-98.5%
FIRE DEPARTMENT	\$ 1,099,645.70	\$ 1,285,812.12	\$ 1,570,612.34	\$ 1,322,897.23	\$ 1,471,880.62	\$ 1,191,739.15	8.4%
HETCH HETCHY PROJECT	\$ 20,951,869.38	\$ 29,468,020.36	\$ 28,648,527.30	\$ 17,415,619.43	\$ 15,444,492.54	\$ 21,377,486.40	2.0%
HEALTH SERVICE SYSTEM	\$ 337,550.81	\$ 347,775.47	\$ 377,731.29	\$ 408,742.04	\$ 441,676.20	\$ 1,032,066.18	205.8%
HUMAN RIGHTS COMMISSION	\$ 43,726.92	\$ 71,219.49	\$ 41,679.87	\$ 86,727.57	\$ 86,561.36	\$ 86,841.70	98.6%
MUNICIPAL RAILWAY	\$ 9,368,092.42	\$ 12,443,510.44	\$ 9,414,600.11	\$ 40,561,791.50	\$ 12,812,948.56	\$ 12,619,818.24	34.7%
PARKING & TRAFFIC COMMISSION	\$ 442,745.60	\$ 1,002,723.46	\$ 1,151,977.99	\$ 1,376,414.27	\$ 902,201.23	\$ 901,422.86	103.6%
PERMIT APPEALS	\$ 6,195.00	\$ 9,097.08	\$ 8,501.83	\$ 7,845.16	\$ 8,278.60	\$ 8,628.09	39.3%
POLICE COMMISSION	\$ 2,594,314.67	\$ 2,316,750.40	\$ 2,109,978.21	\$ 2,183,930.14	\$ 2,336,057.16	\$ 2,278,837.47	-12.2%
PORT	\$ 2,967,709.59	\$ 3,070,492.60	\$ 2,793,470.04	\$ 4,083,902.00	\$ 6,185,543.66	\$ 2,835,058.60	-4.5%
PUBLIC UTILITIES COMMISSION	\$ 2,391,713.95	\$ 6,307,741.31	\$ 2,350,550.50	\$ 2,352,551.67	\$ 2,559,170.55	\$ 487,182.34	-79.6%
PUBLIC LIBRARY	\$ 823,639.70	\$ 1,054,457.62	\$ 1,030,398.35	\$ 903,757.88	\$ 1,037,127.42	\$ 1,445,640.20	75.5%
RECREATION & PARK COMMISSION	\$ 2,241,533.50	\$ 3,150,764.64	\$ 2,449,066.25	\$ 2,651,451.87	\$ 4,033,308.95	\$ 5,418,663.26	141.7%
RETIREMENT SYSTEM	\$ 9,185,088.47	\$ 9,541,119.76	\$ 12,629,702.38	\$ 11,694,403.35	\$ 14,399,834.40	\$ 14,667,564.81	59.7%
SOCIAL SERVICES	\$ 18,324,158.07	\$ 20,041,778.08	\$ 20,075,130.68	\$ 17,963,695.22	\$ 18,710,441.51	\$ 23,317,540.73	27.3%
WAR MEMORIAL	\$ 241,538.98	\$ 267,735.80	\$ 233,240.27	\$ 288,493.09	\$ 257,176.80	\$ 221,793.53	-8.2%
WATER DEPARTMENT	\$ 992,044.67	\$ 1,717,908.10	\$ 1,923,264.58	\$ 5,139,831.74	\$ 1,398,126.82	\$ 1,287,082.35	29.7%
COMMISSION ON STATUS OF WOMEN	\$ 467,007.00	\$ 427,471.25	\$ 442,055.86	\$ 703,581.62	\$ 892,158.54	\$ 881,099.57	88.7%
PUC LIGHT HEAT AND POWER	\$ 6,180,750.00	\$ 5,007,299.45	\$ 6,456,222.40	\$ 6,093,759.94	\$ 7,094,649.05	\$ 8,728,915.72	41.2%
ACADEMY OF SCIENCES	\$ 497,000.00	\$ 207,351.56	\$ 375,457.88	\$ 156,110.62	\$ 283,101.05	\$ -	-100.0%
FINE ARTS MUSEUMS	\$ 97,393.98	\$ 104,650.74	\$ 645,952.18	\$ 812,718.87	\$ 15,840.52	\$ 39,502.91	-59.4%
ASIAN ART MUSEUM	\$ 331,337.00	\$ 568,455.27	\$ 341,696.47	\$ 239,897.98	\$ 294,965.61	\$ 275,514.49	-16.8%
RENT ARBITRATION BOARD	\$ 42,150.77	\$ 316.68	\$ 307.69	\$ 5,265.99	\$ 20,735.28	\$ 64,523.70	53.1%

Note: All figures in 1989 dollars.
Source: San Francisco Human Rights Commission.

Table 6
Contracting in San Francisco by Department

DEPT NAME	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	% Change 1989-94
CHIEF ADMINISTRATIVE OFFICER	\$ 1,443,220.37	\$ 1,183,414.51	\$ 2,469,325.75	\$ 2,016,336.88	\$ 1,263,930.49	\$ 3,031,074.47	110.0%
REAL ESTATE	\$ 23,783.38	\$ 16,497.92	\$ 122,332.95	\$ 276,992.21	\$ 369,374.02	\$ 473,069.83	1889.1%
CNTY AGRIC.-WEIGHTS & MEASURES	\$ 11,475.40	\$ 10,530.25	\$ 14,887.91	\$ 16,133.84	\$ 16,608.05	\$ 8,791.46	-23.4%
MEDICAL EXAMINER/ CORONER	\$ 25,393.54	\$ 57,045.75	\$ 29,123.18	\$ 130,641.80	\$ 57,988.70	\$ 109,555.38	331.4%
ELECTRICITY	\$ 7,846,329.31	\$ 6,959,485.17	\$ 8,868,496.57	\$ 10,237,881.55	\$ 12,133,671.32	\$ 14,041,021.81	79.0%
ANIMAL CARE AND CONTROL	\$ 48,880.79	\$ 184,116.35	\$ 93,995.40	\$ 58,172.76	\$ 50,543.55	\$ 67,852.41	38.8%
RECORDER	\$ 105,801.76	\$ 108,135.28	\$ 117,478.94	\$ 116,372.44	\$ 267,067.49	\$ 125,979.57	19.1%
PUBLIC ADMINISTRATOR GUARDIAN	\$ 13,935.00	\$ 4,812.54	\$ 1,314.65	\$ 12,138.46	\$ 15,380.84	\$ 15,034.80	7.9%
REGISTRAR	\$ 543,379.92	\$ 434,683.19	\$ 787,757.79	\$ 599,081.12	\$ 616,598.61	\$ 362,010.23	-33.4%
PUBLIC HEALTH CENTRAL OFFICE	\$ 18,582,643.96	\$ 25,632,931.02	\$ 26,529,108.59	\$ 22,429,629.86	\$ 31,292,523.86	\$ 25,649,619.88	38.0%
LAGUNA HONDA	\$ 852,062.61	\$ 937,070.78	\$ 1,024,548.07	\$ 739,984.45	\$ 774,719.70	\$ 560,351.58	-34.2%
SAN FRANCISCO GENERAL HOSPITAL	\$ 6,753,800.96	\$ 8,039,635.11	\$ 9,400,247.90	\$ 7,545,994.58	\$ 8,431,970.35	\$ 9,579,461.97	41.8%
COMMUNITY MENTAL HEALTH	\$ 42,585,684.81	\$ 47,466,789.52	\$ 49,073,651.75	\$ 57,654,872.16	\$ 57,260,555.87	\$ 63,801,170.17	49.3%
PUBLIC WORKS	\$ 26,225,478.35	\$ 19,791,097.60	\$ 27,860,895.00	\$ 26,818,904.75	\$ 34,363,947.53	\$ 32,484,925.51	23.9%
PURCHASER	\$ 1,762,910.48	\$ 1,963,005.39	\$ 1,940,458.21	\$ 1,777,850.46	\$ 1,622,142.53	\$ 1,822,015.77	3.4%
CONVENTION FACILITIES MNGMNT	\$ 12,404,294.00	\$ 11,915,321.39	\$ 13,076,969.85	\$ 13,492,543.21	\$ 15,035,894.29	\$ 12,842,536.96	3.5%
GENERAL CITY RESPONSIBILITY		\$ 5,365.28	\$ 3,844.82	\$ 3,042.17	\$ -	\$ -	N/A
TOTAL	\$ 241,920,327.65	\$ 280,580,468.98	\$ 291,768,062.41	\$ 317,868,218.54	\$ 357,733,219.73	\$ 377,003,416.64	55.8%

Note: All figures in 1989 dollars.
Source: San Francisco Human Rights Commission.

Table 7
Service Contracting in Oakland by Department

Department	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	% Change 1989-95
Capital Projects	\$ 6,675,958.28	\$ 10,169,182.87	\$ 15,456,339.62	\$ 14,796,877.40	\$ 18,113,447.74	\$ 15,410,162.88	\$ 19,077,849.00	185.8%
City Attorney	\$ 114,164.37	\$ 153,516.95	\$ 30,870.54	\$ 1,635.50	\$ 3,191.51	\$ 3,397.06	\$ 4,938.36	-95.7%
City Clerk	\$ 360,938.69	\$ 212,263.60	\$ 187,140.07	\$ 252,241.79	\$ 165,924.14	\$ 326,391.59	\$ 375,197.93	4.0%
City Council	N/A	N/A	N/A	\$ 13,955.61	\$ 18,411.15	\$ 14,233.40	\$ 14,776.76	N/A
City Manager	\$ 410,316.31	\$ 445,257.86	\$ 1,656,939.26	\$ 6,176,201.77	\$ 5,273,976.16	\$ 194,644.99	\$ 820,230.17	99.9%
Economic Development & Employment	\$ 6,091,822.25	\$ 4,420,588.64	\$ 6,105,570.46	\$ 1,674,242.52	\$ 1,370,412.53	\$ 977,515.20	\$ 1,360,857.60	-77.7%
Fire	\$ 166,228.53	\$ 815,178.29	\$ 348,305.38	\$ 263,694.63	\$ 392,443.03	\$ 401,864.84	\$ 485,374.73	192.0%
General Services	\$ 1,952,032.48	\$ 2,051,029.31	\$ 1,797,115.58	\$ 1,284,667.67	\$ 1,289,504.97	\$ 989,250.00	N/A	N/A
Library	\$ 326,942.51	\$ 253,954.45	\$ 277,211.37	\$ 216,938.78	\$ 321,813.62	\$ 369,639.57	\$ 250,840.22	-23.3%
Marketing and Public Information	\$ 151,378.04	\$ 121,041.89	\$ 155,252.92	\$ 78,673.67	\$ 62,190.51	\$ 72,471.34	N/A	N/A
Mayor	\$ 248,997.54	\$ 232,987.34	\$ 524,000.67	\$ 6,051,522.93	\$ 5,604,917.16	\$ 1,080,352.97	\$ 25,742.02	-89.7%
Museum	\$ 200,379.55	\$ 163,348.46	\$ 203,560.84	\$ 29,130.58	\$ 25,212.86	\$ 22,754.93	\$ 39,935.36	-80.1%
Non-Departmental and Port	\$ 5,765,640.02	\$ 5,324,491.98	\$ 5,085,688.67	\$ 4,399,335.60	\$ 3,704,772.04	\$ 7,859,967.40	\$ 8,430,356.71	46.2%
Office of Aging	\$ 594,917.94	\$ 554,691.54	\$ 441,850.27	\$ 508,155.50	\$ 599,115.00	\$ 696,763.73	\$ 482,700.20	-18.9%
Office of Budget and Finance	\$ 1,251,054.89	\$ 1,439,308.04	\$ 1,095,340.93	\$ 991,473.33	\$ 1,139,455.29	\$ 831,344.93	\$ 1,115,453.27	-10.8%
Office of Communication & Info. Services	\$ 196,516.15	\$ 204,495.24	\$ 276,440.55	\$ 244,068.45	\$ 171,234.10	\$ 209,133.58	\$ 342,908.73	74.5%
Office of Health & Human Services	N/A	N/A	\$ 10,906.70	\$ 1,293,483.12	\$ 1,688,298.41	\$ 2,162,008.47	\$ 2,371,684.43	N/A
Office of Housing & Neighborhood Devt	\$ 6,642,779.99	\$ 4,865,718.93	\$ 15,226,784.16	\$ 4,398,140.78	\$ 3,520,459.38	\$ 4,105,035.80	\$ 5,366,741.92	-19.2%
Office of Parks and Recreation	\$ 744,417.96	\$ 817,805.30	\$ 2,042,445.70	\$ 669,732.94	\$ 1,649,845.79	\$ 766,827.40	\$ 945,239.30	27.0%
Office of Planning and Building	N/A	N/A	\$ 287,509.54	\$ 668,210.50	\$ 1,173,771.48	\$ 674,033.52	N/A	N/A
Personnel Resource Management	\$ 1,277,607.81	\$ 931,080.96	\$ 805,512.04	\$ 434,806.16	\$ 354,375.13	\$ 188,387.47	\$ 196,751.87	-84.4%
Police	\$ 998,947.72	\$ 1,221,363.68	\$ 1,294,780.49	\$ 1,354,573.66	\$ 1,015,296.64	\$ 1,051,873.02	\$ 1,020,601.76	2.2%
Public Works	\$ 1,982,805.55	\$ 2,017,752.82	\$ 9,070,519.96	\$ 4,497,023.93	\$ 5,701,849.76	\$ 6,919,903.57	\$ 7,591,364.20	282.9%
Retirement Services	\$ 511,316.32	\$ 482,513.68	\$ 572,159.17	\$ 517,354.03	\$ 544,528.41	\$ 772,825.14	\$ 850,541.70	66.3%
TOTAL	\$ 36,665,162.90	\$ 36,897,571.82	\$ 62,664,735.38	\$ 50,435,439.89	\$ 53,398,885.81	\$ 46,600,520.66	\$ 51,846,119.74	41.4%

Note: All figures in 1989 dollars.
Source: Oakland Controller's Office.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

VENDOR NAME	SERVICE TYPE	AMOUNT
PACIFIC GAS & ELECTRIC CO	UTILITIES	\$ 27,588,361.25
CERENIO MANAGEMENT GROUP	MANAGEMENT CONSULTING	\$ 10,592,427.90
CRESTWOOD HOSPITALS INC	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 9,489,661.00
FACILITY MANAGEMENT INC	EXHIBITIONS & CONVENTIONS	\$ 9,319,888.00
NATIONAL HOMECARE SYSTEMS INC.	HOMEMAKING SERVICES	\$ 9,210,000.00
AMPCO PARKING	PARKING GARAGE MANAGEMENT	\$ 8,291,445.88
FONG & CHAN ARCHITECTS	ARCHITECTURAL SERVICES	\$ 8,191,000.00
PACIFIC BELL	TELEPHONE SERVICES	\$ 7,948,580.83
SUNSET SCAVENGER CO	SCAVENGER SERVICES	\$ 7,207,866.76
HAIGHT ASHBURY FREE CLINIC INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 7,107,096.00
BAYVIEW HUNTERS POINT FOUNDATION FOR COMM IMPRV	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 6,720,303.00
	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 203,101.00
TURNER CONSTRUCTION CO	CONSTRUCTION MANAGEMENT	\$ 6,657,730.00
SWIG WEILER & DINNER DEVELOPMENT CO	REAL ESTATE DEVELOPMENT	\$ 6,448,329.00
SHARED MEDICAL SYSTEMS CORP	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 6,271,697.00
WALDEN HOUSE INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 5,961,189.55
SAN FRANCISCO CONVENTION & VISITORS BUREAU	PUBLIC RELATIONS & ADVERTISING SERVICES	\$ 5,626,941.21
PROGRESS FOUNDATION	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 5,494,899.00
CALIFORNIA PACIFIC COMMUNITY HEALTH SVCS CRP	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 5,067,829.00
	MEDICAL SERVICES MISCELLANEOUS	\$ 930,414.00
HOUSING DEVELOPMENT & NEIGHBORHOOD PRESERV CORP	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 4,643,642.00
FAMILY SERVICE AGENCY OF SAN FRANCISCO	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 4,535,525.00
WESTSIDE COMMUNITY MENTAL HEALTH CENTER INC	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 4,328,808.00
PARSON-OPAC-AGS	CIVIL ENGINEERING	\$ 4,259,171.43
SUNRISE ENERGY CO.	UTILITIES	\$ 4,115,499.85
SAN FRANCISCO ZOOLOGICAL SOCIETY	MUSEUM/ZOO/PARKS MANAGEMENT SERVICES	\$ 4,000,002.00
HALEY & ALDRICH INC	CONSTRUCTION MANAGEMENT	\$ 3,938,461.50
STONE & WEBSTER/F E JORDAN (JV)	ARCHITECTURAL SERVICES	\$ 3,783,500.00
A T & T	TELEPHONE SERVICES	\$ 3,675,810.00
CHILDREN'S COUNCIL OF SAN FRANCISCO	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 3,613,752.00
BAKER PLACES INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 3,432,902.00
CONARD HOUSE INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 3,352,553.00
LEA & ELLIOTT INC	TRANSPORTATION & TRAFFIC ENGINEERING	\$ 3,331,000.00
BAART/ BAY AREA ADDICTION RESEARCH & TREATMENT	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 3,326,210.00
PEAT MARWICK MAIN & CO CPAS	AUDITING & ACCOUNTING SERVICES	\$ 3,137,234.00
SAN FRANCISCO AIDS FOUNDATION	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 2,958,034.00
EPISCOPAL COMMUNITY SVCS OF SAN FRANCISCO INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 2,925,884.00
A T & T CREDIT CORP	TELEPHONE SERVICES	\$ 2,875,522.45
FIRM SOLUTIONS INC	INSURANCE MISCELLANEOUS	\$ 2,824,625.00
PROFESSIONAL MANAGEMENT DEVELOPMENT CORP	MEDICAL SERVICES MISCELLANEOUS	\$ 2,788,288.00
SALVATION ARMY	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 2,751,273.00
ROSS & BARUZZINI OF MISSOURI INC	SECURITY & FIRE ALARM SYSTEMS	\$ 2,700,000.00
ST. VINCENT DE PAUL SOCIETY OF SF	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 2,694,268.00
MENTAL HEALTH MGMT INC DBA CANYON MANOR	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 2,647,700.00
	MEDICAL SERVICES MISCELLANEOUS	\$ 2,563,622.00
I B M CORP	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 857,000.00
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 1,386,889.16
HOLMES & NARVER/ARCOST CPM GRP/FE JORDAN & ASSOC	CIVIL ENGINEERING	\$ 2,200,000.00
MEALS ON WHEELS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 2,142,168.00
CATHOLIC CHARITIES OF SF	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 2,097,561.38
ARINC RESEARCH CORP	AIRPORT CONSULTING - BAGGAGE/DISPLAY SYS	\$ 2,023,670.00
PARSONS BRINCKERHOFF & MANNA CONSULTANTS(J V)	CIVIL ENGINEERING	\$ 2,000,000.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

SIEMENS ROLM COMMUNICATIONS INC	TELEPHONE SERVICES	\$ 1,950,598.20
JAPANESE COMMUNITY YOUTH COUNCIL	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,916,401.00
NICHOLAS-APPLEGATE CAPITAL MANAGEMENT	FINANCIAL SERVICES	\$ 1,900,000.00
BURNS INT'L SECURITY SERVICES	SECURITY SERVICES	\$ 1,876,631.07
IN-HOME SUPPORTIVE SVCS CONSORTIUM (IHSS)	HOMEMAKING SERVICES	\$ 1,833,787.00
SAN FRANCISCO CONSERVATION CORPS	GENERAL SERVICES MISCELLANEOUS	\$ 1,833,194.00
ELSYDEL INC	GENERAL SERVICES MISCELLANEOUS	\$ 1,780,157.00
S F O SHUTTLE BUS CO	TRANSPORTATION SERVICES	\$ 1,728,479.67
BUDGET ANALYST A JOINT VENTURE	AUDITING & ACCOUNTING SERVICES	\$ 1,650,177.60
CHEMICAL AWARENESS & TREATMENT SERVICES INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 1,635,219.00
CALIFORNIA PACIFIC MEDICAL CENTER	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 702,472.00
	MEDICAL SERVICES MISCELLANEOUS	\$ 930,414.00
MERCY HOUSING CALIFORNIA	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 1,606,425.00
MANAGED CARE SOLUTIONS	FINANCIAL SERVICES	\$ 1,595,844.99
RICHMOND AREA MULTI-SERVICES, INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 1,538,300.00
POLARIS RESEARCH & DEVEL	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 1,200,000.00
	SOCIO/ECONOMIC/STATISTICAL STUDIES	\$ 155,791.00
	EDUCATION & TRAINING; ADULTS & CHILDREN	\$ 47,159.00
O'BRIEN-KREITZBERG/LUSTER CM/GKO (JV)	CONSTRUCTION MANAGEMENT	\$ 1,400,000.00
HEALTH MANAGEMENT SYSTEMS	BILLING SERVICES	\$ 1,378,958.21
NATIONAL TASK FORCE ON AIDS PREVENTION	MEDICAL SERVICES MISCELLANEOUS	\$ 1,361,692.00
HORIZONS UNLIMITED OF SF	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,353,933.00
PROJECT OPEN HAND	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,313,219.00
INSTITUTO FAMILIAR DE LA RAZA INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,302,611.00
SELF HELP FOR THE ELDERLY	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,302,456.00
EDGEWOOD CHILDREN'S CNTR	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 1,257,699.00
BRINSON PARTNERS INC	FINANCIAL SERVICES	\$ 1,250,000.00
WOMEN'S ALCOHOLISM CENTER	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 1,133,170.00
TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,132,850.34
DESKTOP PRODUCTS INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 237,160.72
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 880,432.15
BANKERS TRUST CO GFS FEE BILLING A/C CA/O	FINANCIAL SERVICES	\$ 1,100,000.00
CAPITAL GUARDIAN TRUST CO	FINANCIAL SERVICES	\$ 1,100,000.00
ELLISON, SCHNEIDER & LENNIHAN -ATTORNEYS	ATTORNEYS	\$ 1,100,000.00
ALLIED AMBULANCE DBA ALLIED INFOR & SVC GRP	BILLING SERVICES	\$ 1,071,021.16
TRANSOCEAN FUNDING INC.	FINANCIAL SERVICES	\$ 1,069,383.52
CENTRAL CITY HOSPITALITY HOUSE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 1,017,802.00
JOHNSON & HIGGINS/ARISCO (JV)	INSURANCE MISCELLANEOUS	\$ 1,000,000.00
MORRISON AND FOERSTER ATTYS	ATTORNEYS	\$ 1,000,000.00
RUST ENVIRONMENT & INFRASTRUCTURE	CIVIL ENGINEERING	\$ 1,000,000.00
TCW ASSET MANAGEMENT CO.	FINANCIAL SERVICES	\$ 1,000,000.00
H H L FINANCIAL SVCS INC	FINANCIAL SERVICES	\$ 990,545.22
DIGITAL EQUIPMENT CORP	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 141,900.00
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 833,627.43
CH 2 M HILL	CIVIL ENGINEERING	\$ 970,000.00
LAZARD FRERES & GRIGSBY BRANDFORD	FINANCIAL SERVICES	\$ 950,970.94
ARK ASSET MANAGEMENT CO.	FINANCIAL SERVICES	\$ 900,000.00
NORTH OF MKT SENIOR CNTR	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 897,701.00
JACK HOPKINS CO INC	INDUSTRIAL EQUIPMT MAINTENANCE & REPAIR	\$ 887,500.00
DON TODD ASSOCIATES INC	CONSTRUCTION MANAGEMENT	\$ 882,630.59
FAMILY SUPPORT SVCS OF THE BAY AREA	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 871,389.00
P S C ASSOCIATES INC	GEOTECHNICAL ENGINEERING	\$ 850,000.00
SAN FRANCISCO INSTITUTE FOR CRIMINAL JUSTICE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 842,380.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

R C M CAPITAL MANAGEMENT	FINANCIAL SERVICES	\$ 840,000.00
WU YEE CHILDREN'S SVCS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 831,499.00
O'BRIEN - KREITZBERG & ASSOCIATES INC	CONSTRUCTION MANAGEMENT	\$ 820,000.00
OECHSLE INTERNATIONAL ADVISORS, L.P.	FINANCIAL SERVICES	\$ 800,000.00
SAN FRANCISCO SYMPHONY	CONCERTS & RELATED MUSICAL EVENTS	\$ 800,000.00
AUDREY L SMITH DEVELOPMENT CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 779,406.00
SAN FRANCISCO PRETRIAL DIVERSION PROJECT	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 767,009.00
TENDERLOIN HOUSING CLINIC INC	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 750,390.00
CAHEED INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 740,891.90
REVIEW CO	FINANCIAL SERVICES	\$ 730,000.00
IRIS CENTER: WOMEN'S COUNSELING & RECOVERY SVC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 728,068.00
C P M C CALIF PACIFIC MED CENTER SENIOR SERVICES	MEDICAL SERVICES MISCELLANEOUS	\$ 699,144.00
ORRICK HERRINGTON & SUTCLIFFE AND PAMELA S. JUE	ATTORNEYS	\$ 693,401.00
MCCOY'S PATROL SERVICE	SECURITY SERVICES	\$ 692,607.63
CAROLLO ENGINEERS, JOHN	CIVIL ENGINEERING	\$ 666,852.00
GENERAL ELECTRIC CAPITAL CORP/VENDOR EQUIPT FINANC	FINANCIAL SERVICES	\$ 660,777.55
URS CONSULTANTS, INC.	CIVIL ENGINEERING	\$ 650,000.00
CHINESE COMMUNITY HOUSING CORP	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 649,307.00
WANG LABORATORIES INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 6,966.02
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 637,587.84
SAN FRANCISCO LEAGUE OF URBAN GARDENERS	NEIGHBORHOOD AID, BEAUTIFICATN, CLEAN UP	\$ 638,181.00
FORD GRAPHICS	PRINTING & TYPOGRAPHY	\$ 630,652.51
S F EDUCATIONAL SERVICES, INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 610,848.00
SAN FRANCISCO SAFE INC	CRIME/GANG PREVENTION	\$ 610,355.00
CELLULAR ONE	TELEPHONE SERVICES	\$ 605,440.29
COMMUNITY EDUCATIONAL SERVICES	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 597,928.00
MISSION NEIGHBORHOOD HEALTH CENTER	MEDICAL SERVICES MISCELLANEOUS	\$ 595,406.00
HAMILTON FAMILY CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 593,665.00
WEST COAST VALET SERVICE	LAUNDRY & DRY CLEANING SERVICES	\$ 592,000.00
ACE PACIFIC CO	CIVIL ENGINEERING	\$ 577,959.00
COMMUNITY HOUSING PARTNERSHIP	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 575,561.00
HANSON INVESTMENT MANAGEMENT CO	FINANCIAL SERVICES	\$ 575,000.00
METZGER, HOLLIS, GORDON & MORTIMER	ATTORNEYS	\$ 574,031.07
WESTERN ADDITION SENIOR CITIZENS SERVICE CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 563,584.00
YOUTH ADVOCATES INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 561,600.00
CIBER/RNF WORKWEEK SOFTWARE	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 256,997.06
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 215,778.84
	COMPUTER TRAINING	\$ 68,743.25
ASIAN AMERICAN RECOVERY SERVICES INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 538,482.00
AIRPORT & AVIATION PROFESSIONALS INC.	AIRPORT CONSULTING, GENERAL	\$ 537,315.00
COMPASS COMMUNITY SERVICE	TOURIST SUPPORT SERVICES	\$ 536,580.00
OPERATION CONCERN/18TH STREET SERVICES	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 530,426.00
FINGER & MOY, ARCHITECTS	ARCHITECTURAL SERVICES	\$ 528,226.00
KIMOCHI INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 517,966.00
MANERI SIGN CO INC	SIGNS, DIRECTIONAL & INFORMATIONAL	\$ 516,174.69
NOR-CAL MOVING SERVICES	MOVING & STORAGE	\$ 511,959.00
LEIGH FISHER ASSOCIATES	TRANSPORTATION & TRAFFIC ENGINEERING	\$ 503,487.00
ASIAN INC	EEO/AFFIRMATIVE ACTION/M/WBE ASSISTANCE	\$ 501,480.00
BROWN CALDWELL/BEYAZ & PATEL	CIVIL ENGINEERING	\$ 500,000.00
DIETCHE & FIELD ADVISERS INC	FINANCIAL SERVICES	\$ 500,000.00
WEST ENGINEERS & ASSOC	CONSTRUCTION MANAGEMENT	\$ 500,000.00
E P C CONSULTANTS	CONSTRUCTION MANAGEMENT	\$ 498,000.00
RALPH M PARSON COMPANY	CIVIL ENGINEERING	\$ 496,544.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

CENTER ON JUVENILE & CRIMINAL JUSTICE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 488,886.00
CIBER NETWORK SERVICES	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 248,678.12
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 229,259.49
	COMPUTER TRAINING	\$ 5,180.78
HARDING LAWSON ASSOC.	GEOTECHNICAL ENGINEERING	\$ 482,101.45
GLIDE MEMORIAL UNITED METHODIST CHURCH	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 480,101.00
ECONOMIC OPPORTUNITY COUNCIL OF S F	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 214,320.00
	DAY CARE CENTERS & RELATED SERVICES	\$ 195,622.00
	FACILITY REHABILITATION	\$ 69,726.00
G K O & ASSOCIATES	CIVIL ENGINEERING	\$ 478,791.00
UNITED JEWISH COMMUNITY CENTERS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 478,467.00
SOUTH SAN FRANCISCO SCAVENGER CO., INC	SCAVENGER SERVICES	\$ 467,000.00
M S C PSYCHIATRIC SERVICES CORP	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 463,880.00
ARAMARK UNIFORM SERVICES	LAUNDRY & DRY CLEANING SERVICES	\$ 462,697.92
MORRISANIA WEST INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 460,000.00
PROVIDENT INVESTMENT COUNSEL	FINANCIAL SERVICES	\$ 450,000.00
ELECTRONIC DATA STMS CORPWELFARE CASE DATA SYSTEM	DEBT COLLECTION SERVICES	\$ 440,479.00
MCCULLOUGH ANDREWS & CAPPLIELLO INC	FINANCIAL SERVICES	\$ 440,000.00
MERCURY ASSET MANAGEMENT INTERNATIONAL LTD	FINANCIAL SERVICES	\$ 440,000.00
EBSCO SUBSCRIPTION SERV.	NEWSPAPER/MAGAZINE SUBSCRIPTIONS	\$ 436,719.85
DE LEUW CATHER & CO	CONSTRUCTION MANAGEMENT	\$ 436,527.00
MISSION HOUSING DEV CORP	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 433,411.00
ARRIBA JUNTOS - IAL	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 432,549.00
ENVIRONMENTAL SCIENCE ASSOCIATES INC	ENVIRONMENTAL CONSULTING	\$ 426,800.00
MACKAY SHIELDS CORP	FINANCIAL SERVICES	\$ 425,000.00
HELLER - MANUS ARCHITECTS	ARCHITECTURAL SERVICES	\$ 424,268.00
ELLA HILL HUTCH COMMUNITY CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 419,111.00
BOWMAN GROUP THE	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 418,557.00
SHANTI PROJECT	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 417,334.00
ORACLE CORP	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 302,792.86
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 99,759.80
	COMPUTER TRAINING	\$ 12,000.00
POTRERO HILL NEIGHBORHOOD HOUSE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 413,709.00
INTERNATIONAL INSTITUTE OF SAN FRANCISCO	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 412,596.00
GLIDE FOUNDATION	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 411,500.00
FILESAFE INC	RECORDS MANAGEMENT & STORAGE	\$ 404,617.73
SAN FRANCISCO SENIOR CITIZENS CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 402,243.00
STEINER, DANIEL B.	MANAGEMENT CONSULTING	\$ 400,000.00
H M H INC	SURVEYING (LAND & AERIAL)	\$ 399,000.00
HOUSING CONSERVATION (NC)& DEVELOPMENT CORPORATIO	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 393,144.00
REAL ALTERNATIVES PROGRAM, INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 387,121.00
CALIFORNIA NEWSPAPER SERVICE BUREAU INC	NEWSPAPER/RADIO/TV ADVERTISING	\$ 385,416.84
ASIAN NEIGHBORHOOD DESIGN	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 379,000.00
2299 MARKET STREET INC DBA LIFE CENTER, THE Total	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 378,229.87
NEWMARK CONSULTING GROUP	FINANCIAL SERVICES	\$ 375,000.00
AYC LTD	ART CONSULTANTS	\$ 371,320.00
SF STATE UNIVERSITY FOUNDATION	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 366,631.20
CAREER RESOURCES DEVELOPMENT CENTER	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 361,825.00
BASLINE ENVIRONMENTAL CONSULTING	ENVIRONMENTAL CONSULTING	\$ 263,843.00
	HAZARDOUS WASTE REMOVAL & DISPOSAL	\$ 97,000.00
BERNAL HEIGHTS HOUSING CORPORATION	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 294,738.13
	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 65,371.00
TIBURON INC (PSW3 INC)	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 360,000.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

J L ASSOCIATES INC	SECURITY SERVICES	\$ 358,500.00
MANOR INVESTMENT CO INC DBA C&C CHECK CASHING CO	FINANCIAL SERVICES	\$ 355,123.00
BUSINESS DEVELOPMENT INC	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 30,000.00
	EEO/AFFIRMATIVE ACTION/MWBE ASSISTANCE	\$ 322,211.00
ST. FRANCIS MEMORIAL HOSP	AMBULANCE SERVICES	\$ 10,000.00
	MEDICAL SERVICES MISCELLANEOUS	\$ 184,748.00
	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 156,750.00
C S T ENVIRONMENTAL INC	ASBESTOS REMOVAL & ABATEMENT CONSULTING	\$ 350,301.00
COMPUTER ASSOCIATES INTERNATIONAL INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 256,539.36
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 93,578.75
H S Q TECHNOLOGY A CORP	INDUSTRIAL EQUIPMT MAINTENANCE & REPAIR	\$ 350,000.00
LA CASA DE LAS MADRES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 348,263.00
O'RORKE PUBLIC RELATIONS AND ADVERTISING	PUBLIC RELATIONS & ADVERTISING SERVICES	\$ 347,000.00
LEGAL ASSISTANCE TO THE ELDERLY INC	ATTORNEYS	\$ 345,538.00
MISSION LANGUAGE & VOCATIONAL SCHOOL INC	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 343,531.00
SENECA CENTER	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 342,000.00
ALTERNATIVE FAMILY SVCS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 76,122.00
	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 264,000.00
JOSEPH CHOW & ASSOCIATES INC	ARCHITECTURAL SERVICES	\$ 338,000.00
FASTECH	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 330,000.00
SAN FRANCISCO WOMEN'S CENTER INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 175,566.00
	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 108,438.00
	FACILITY REHABILITATION	\$ 42,000.00
MISSION NEIGHBORHOOD CTR.	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 325,666.00
WARD'S BLDG MAINT INC	JANITORIAL SERVICES	\$ 325,150.00
O M I PILGRIM COMMUNITY CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 325,000.00
TOWNSHIP BLDG SVCS	JANITORIAL SERVICES	\$ 323,114.30
SAN FRANCISCO STUDY CTR	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 1,000.00
	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 321,978.00
	FACILITY REHABILITATION	\$ 31,000.00
	MENTAL HEALTH/MEDICAL SUPPORT GROUPS	\$ 75,000.00
OPERATION CONTACT INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 320,520.00
OWENS INFORMATION SYSTEMS	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 319,500.00
OAKES CHILDREN'S CENTER INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 301,800.00
	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 17,500.00
ASIAN ART MUSEUM FOUNDATION	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 161,000.00
	EXHIBITIONS & CONVENTIONS	\$ 70,000.00
	MUSEUM/ZOO/PARKS MANAGEMENT SERVICES	\$ 87,913.00
S K WHITE CONSULTING	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 318,160.00
TELEGRAPH HILL NEIGHBORHOOD ASSOC INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 100,000.00
	FACILITY REHABILITATION	\$ 218,000.00
LARKIN STREET YOUTH SVCS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 254,650.00
	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 63,000.00
GEO/RESOURCE CONSULTANTS	GEOTECHNICAL ENGINEERING	\$ 316,338.00
CONTINUUM HIV DAY SERVICES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 213,662.00
	MENTAL HEALTH/MEDICAL SUPPORT GROUPS	\$ 98,000.00
LINDA CONNELLY & ASSOC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 310,589.00
AARTI HOTEL PROJECT	FACILITY REHABILITATION	\$ 308,555.62
MISSION EDUCATIONAL PROJECTS INC	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 307,258.00
PARADIGM ENVIRONMENTAL	ASBESTOS REMOVAL & ABATEMENT CONSULTING	\$ 303,074.00
DUDELL & ASSOCIATES INC	PUBLIC RELATIONS & ADVERTISING SERVICES	\$ 300,000.00
PARSONS DE LEUW INC	CONSTRUCTION MANAGEMENT	\$ 298,148.00
DELOITTE & TOUCHE	AUDITING & ACCOUNTING SERVICES	\$ 295,500.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

BVHP FOUNDATION COM IMPRO	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 48,805.00
	LABORATORY SERVICES (MEDICAL)	\$ 244,023.00
SAN FRANCISCO FOOD BANK	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 292,684.37
AIDS EMERGENCY FUND	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 289,010.00
TERWAY CAR RENTAL DBA BAY AREA RENTALS	AUTOMOBILE & OTHER VEHICLE RENTAL SRVCS	\$ 281,263.68
FAMILY VIOLENCE PREVENTION FUND	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 277,894.00
SAN FRANCISCO COMMUNITY TELEVISION CORP	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 237,899.00
	NEWSPAPER/RADIO/TV ADVERTISING	\$ 36,079.44
MICRO IMAGES INC	MICROFILMING	\$ 273,700.00
COMMERCIAL BANK OF SAN FRANCISCO	FINANCIAL SERVICES	\$ 273,023.50
MIDWEST LIBRARY SERVICE	LIBRARY & BOOK SERVICES	\$ 270,000.00
NOR-CAL MEDICAL TEMPS	EMPLOYMENT AGENCIES & TEMPORARY HELP	\$ 270,000.00
SWORDS TO PLOWSHARES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 267,833.00
INCOME RIGHTS PROJECT	LEGAL & CRIMINAL JUSTICE CONSULTING	\$ 264,936.00
BEST AUTO BODY	AUTOMOTIVE MAINTENANCE & REPAIR	\$ 264,428.90
DOLORES STREET COMMUNITY CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 263,837.00
ALEXANDER & ALEXANDER OF CALIFORNIA INC	INSURANCE MISCELLANEOUS	\$ 263,448.00
BAY AREA TANK & MARINE INC	HAZARDOUS WASTE REMOVAL & DISPOSAL	\$ 263,146.50
SCUDDER STEVENS & CLARK INC (SFRAD)	FINANCIAL SERVICES	\$ 260,000.00
SUPPORT CENTER/CTD THE	MANAGEMENT CONSULTING	\$ 258,892.00
RENAISSANCE PARENTS OF SUCCESS/E.O 1000 PROJECT	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 252,066.00
ENVIRONMENTAL CAREERS ORGANIZATION	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 252,000.00
TRACOR APPLIED SCIENCES	INDUSTRIAL EQUIPMT MAINTENANCE & REPAIR	\$ 251,385.40
ST. MARY'S HOSPITAL & MEDICAL CENTER	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 251,000.00
FEDERAL AUDITOR MONITOR	AUDITING & ACCOUNTING SERVICES	\$ 250,000.00
GREENFIELD ENVIRONMENTAL	ENVIRONMENTAL CONSULTING	\$ 250,000.00
HENWOOD ENERGY SERVICES	ENERGY CONSULTING	\$ 250,000.00
ASPIRA FAMILY SERVICES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 249,942.00
OCEANVIEW, MERCED, INGLESIDE COMMUNITY ASSOC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 248,000.00
HEALTH CARE EVALUATION	MEDICAL SERVICES MISCELLANEOUS	\$ 247,500.00
CENTRO LATINO DE SAN FRANCISCO INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 245,697.00
G A P A COMMUNITY HIV PROJECT	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 245,300.00
HOOD & STRONG	AUDITING & ACCOUNTING SERVICES	\$ 244,800.00
GUM MOON RESIDENCE HALL ASIAN WOMEN'S RESOURCE CTR	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 243,834.00
STARCARE INT'L INC	AUDITING & ACCOUNTING SERVICES	\$ 243,675.00
MISSION ECONOMIC DEVELOPMENT ASSOC	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 241,734.00
CAMP DRESSER & MCKEE INC	ARCHITECTURAL SERVICES	\$ 183,610.10
	CIVIL ENGINEERING	\$ 57,471.46
YOUTH LEADERSHIP INSTITUTE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 240,200.00
CAHEED DAYCARE CENTER	DAY CARE CENTERS & RELATED SERVICES	\$ 239,541.00
SAN FRANCISCO RENAISSANCE	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 237,542.00
BAYVIEW HUNTERS POINT SENIOR CITIZENS CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 232,942.00
S C A ENVIRONMENTAL INC	ENVIRONMENTAL CONSULTING	\$ 232,140.88
TRI-PACIFIC CONSULTING	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 229,024.80
DELIVEREX	DELIVERY SERVICE	\$ 228,500.00
SAN FRANCISCO SUICIDE PREVENTION	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 226,859.00
REMOTEC INC	SECURITY & FIRE ALARM SYSTEMS	\$ 224,300.42
PLANNED PARENTHOOD GOLDEN GATE	MEDICAL SERVICES MISCELLANEOUS	\$ 223,520.00
MISSION CHILDCARE CONSORT	DAY CARE CENTERS & RELATED SERVICES	\$ 223,438.00
HUNTER'S POINT COMMUNITY YOUTH PARK FOUNDATION	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 208,144.00
	RECREATIONAL ACTIVITIES	\$ 14,345.00
DATA PROCESSING AND ACCOUNTING SERVICES	WORD PROCESSING/SECRETARIAL/DATA ENTRY	\$ 216,700.00
SOUTH OF MARKET CULTURAL CTR/FRIENDS OF SUPPORT SV	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 216,500.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

GEI CONSULTANTS, INC.	GEOTECHNICAL ENGINEERING	\$ 215,501.00
DILLARD TRUCKING	HAZARDOUS WASTE REMOVAL & DISPOSAL	\$ 215,456.04
LIBERATION HOUSE INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 215,023.00
GEOTECHNICAL CONSULTANTS INC	GEOTECHNICAL ENGINEERING	\$ 215,000.00
PRIBUSS ENGINEERING	CIVIL ENGINEERING	\$ 214,563.00
DIGITAL FINANCIAL SERVICE	FINANCIAL SERVICES	\$ 212,131.68
URBAN ECONOMIC DEVELOPMENT CORP	EEO/AFFIRMATIVE ACTION/M/WBE ASSISTANCE	\$ 211,300.00
HYDROCONSULT ENGINEERS	CIVIL ENGINEERING	\$ 210,693.00
GRUENEICH RESOURCE ADVOCATES	ATTORNEYS	\$ 210,000.00
KAPLAN/MCLAUGHLIN/DIAZ	ARCHITECTURAL SERVICES	\$ 209,930.00
NATIONAL COUNCIL ON ALCOHOLISM	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 207,262.00
SAN FRANCISCO THERMAL	UTILITIES	\$ 205,726.00
HOOPER HOOPER OWEN & GOULD	ATTORNEYS	\$ 205,000.00
PUBLIC AFFAIRS MANAGEMENT	MANAGEMENT CONSULTING	\$ 204,223.00
MANNA CONSULTANTS INC	CIVIL ENGINEERING	\$ 203,638.50
WHITNEY YOUNG CHILD DEVELOPMENT CENTER	DAY CARE CENTERS & RELATED SERVICES	\$ 202,000.00
FAMILY SCHOOL	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 200,777.30
DUFFEY COMPANY THE	ENVIRONMENTAL CONSULTING	\$ 200,132.00
BOOKMAN EDMONSTON ENGINEERING, INC.	MANAGEMENT CONSULTING	\$ 200,000.00
ELLIS & PRIOLEAU ATTORNEYS AT LAW	ATTORNEYS	\$ 200,000.00
F M BLAKE & ASSOCIATES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 200,000.00
GOOD SAMARITAN FAMILY RESOURCE CENTER INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 200,000.00
RICHARD SAMPSON ASSOCIATES INC	CONSTRUCTION MANAGEMENT	\$ 200,000.00
VERTRANS INC	INDUSTRIAL EQUIPMT MAINTENANCE & REPAIR	\$ 200,000.00
HAMMON, JENSEN, WALLEN & ASSOCIATES, INC.	CIVIL ENGINEERING	\$ 197,542.00
Y M C A OF SAN FRANCISCO	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 72,000.00
	FACILITY REHABILITATION	\$ 125,210.00
COALITION FOR IMMIGRANT & REFUGEE RIGHTS SVCS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 196,796.00
E C D C ENVIRONMENTAL, LC	ENVIRONMENTAL CONSULTING	\$ 194,726.00
COMPREHENSIVE ACTION NETWORK	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 194,440.00
CROSS CULTURAL FAMILY CENTER	DAY CARE CENTERS & RELATED SERVICES	\$ 194,000.00
RECREATION CENTER FOR THE HANDICAPPED, INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 193,361.00
INDEPENDENT HOUSING SERVS	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 191,980.00
WONG / LA ROCCA INC (JV)	ARCHITECTURAL SERVICES	\$ 128,654.20
	ENVIRONMENTAL CONSULTING	\$ 61,030.00
SEAR-BROWN/STRUCTUS (JV)	CIVIL ENGINEERING	\$ 187,374.00
GOLDEN GATE SENIOR SRVS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 185,796.00
SIERRA DETROIT DIESEL INC	AUTOMOTIVE MAINTENANCE & REPAIR	\$ 179,630.51
	INDUSTRIAL EQUIPMT MAINTENANCE & REPAIR	\$ 6,165.00
JOHN W KING SENIOR CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 184,907.34
AIDS LEGAL REFERRAL PANEL	ATTORNEYS	\$ 181,801.00
WEST PUBLISHING CORP	PUBLISHERS, BOOKS	\$ 181,146.29
CAMP FIRE BOYS AND GIRLS INC/BAY AREA COUNCIL	RECREATIONAL ACTIVITIES	\$ 178,282.00
LEVINE FRICKE ASSOCIATION WITH AGS INC	CIVIL ENGINEERING	\$ 176,600.00
COMMUNITY UNITED AGAINST VIOLENCE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 176,398.88
CAMBRIDGE ASSOCIATES, INC.	FINANCIAL SERVICES	\$ 175,000.00
SAN FRANCISCO BOYS & GIRLS HOMES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 175,000.00
ASSET STRATEGY CONSULTING	FINANCIAL SERVICES	\$ 174,000.00
KOREAN CENTER INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 173,674.00
A G S INC	GEOTECHNICAL ENGINEERING	\$ 173,573.68
FRIENDSHIP HOUSE ASSOC OF AMERICAN INDIANS INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 172,648.00
CINCOM SYSTEMS INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 172,515.00
ANACOMP CORP	MICROFILMING	\$ 172,466.91

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

AMERICAN RED CROSS GOLDEN GATE CHAPTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 88,000.00
	EDUCATION & TRAINING; ADULTS & CHILDREN	\$ 77,414.00
	MEDICAL SERVICES MISCELLANEOUS	\$ 6,850.00
AERO SPECIAL DELIVERY SERVICE INC	DELIVERY SERVICE	\$ 171,962.20
PAOLETTI CO., INC., G.	AUTOMOTIVE MAINTENANCE & REPAIR	\$ 171,451.55
S F MENTAL HEALTH EDUCATION FUNDS, INC	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 171,143.00
DIVERSIFIED DIESEL SERVICES INC	AUTOMOTIVE MAINTENANCE & REPAIR	\$ 170,515.33
CORE CORP	EXAMINATION/TESTING CONSULTANTS	\$ 170,000.00
LEVY DESIGN PARTNERS	ARCHITECTURAL SERVICES	\$ 168,460.00
LUTHERAN SOCIAL SERVICES OF NORTHERN CALIFORNIA	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 168,108.00
MISSION COMMUNITY LEGAL DEFENSE INC	ATTORNEYS	\$ 167,224.00
Y W C A	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 165,000.00
REAL ALTERNATIVES PROGRAM	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 164,000.00
MARCOR ENVIRONMENTAL-WEST INC	ASBESTOS REMOVAL & ABATEMENT CONSULTING	\$ 163,503.00
ASIAN WOMEN'S SHELTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 163,273.00
OLIVIA CHEN CONSULTANTS	ENVIRONMENTAL CONSULTING	\$ 162,500.00
SYMPHONY MOBILEX CORRECTIONS DIAGNOSTIC SERVICES	MEDICAL SERVICES MISCELLANEOUS	\$ 162,270.00
RUSSIAN AMERICAN COMMUNITY SERVICES	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 161,105.00
LYNCH & SONS VAN & STORAGE CO	MOVING & STORAGE	\$ 160,891.63
AVIS TRUCK	AUTOMOBILE & OTHER VEHICLE RENTAL SRVCS	\$ 160,836.00
PICTET INTERNATIONAL MANAGEMENT, LTD	FINANCIAL SERVICES	\$ 160,000.00
APPLIED PEST MGMT INC	PEST CONTROL SERVICES	\$ 159,564.55
VISITACION VALLEY COMMUNITY CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 159,540.00
FILIPINO-AMERICAN COUNCIL OF SAN FRANCISCO, INC.	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 157,588.00
BAYVIEW HUNTERS POINT FOUNDATION MENTAL HEALTH SVC	PSYCHOLOGICAL/PSYCHIATRIC SERVICES	\$ 156,981.00
GENICOM CORPORATION	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 155,940.81
PATIENTS' RIGHTS ADVOCACY SERVICES INC	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 155,711.00
GLOBAL HEALTH SYSTEMS	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 155,000.00
LUXOR CAB CO	TRANSPORTATION SERVICES	\$ 153,580.00
SAN FRANCISCO ADULT DAY HEALTH NETWORK THE	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 153,375.00
RUSSETT DIESEL SERVICE	AUTOMOTIVE MAINTENANCE & REPAIR	\$ 152,395.77
STOP AIDS PROJECT INC	MENTAL HEALTH/MEDICAL SUPPORT GROUPS	\$ 151,427.00
JELANI HOUSE INC	DAY CARE CENTERS & RELATED SERVICES	\$ 35,106.00
	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 116,000.00
ATLAS TOWING SERVICE INC	TOWING	\$ 151,000.00
GP TODCO INC	HOUSING/NON-PROFIT REAL ESTATE DEVELPMNT	\$ 151,000.00
CALLAN ASSOCIATES INC	FINANCIAL SERVICES	\$ 150,000.00
DUNEDIN FUND MANAGERS LTD	FINANCIAL SERVICES	\$ 150,000.00
ECONOMICS RESEARCH ASSOC	SOCIO/ECONOMIC/STATISTICAL STUDIES	\$ 150,000.00
LEMPRES & WULFSBERG	ATTORNEYS	\$ 150,000.00
MCNAUGHTON BOOK SERVICE	LIBRARY & BOOK SERVICES	\$ 150,000.00
TOWERS PERRIN	MANAGEMENT CONSULTING	\$ 150,000.00
TRIHEY & ASSOCIATES	MANAGEMENT CONSULTING	\$ 150,000.00
O C L C ONLINE COMPUTER LIBRARY CENTER INC	LIBRARY & BOOK SERVICES	\$ 149,205.04
CORNING NICHOLS INSTITUTE	LABORATORY SERVICES (MEDICAL)	\$ 148,500.00
CENTER FOR S E ASIAN REFUGEE RESETTLEMENT	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 145,100.00
BROWN, VENCE & ASSOC	CIVIL ENGINEERING	\$ 145,000.00
STORAGE TECHNOLOGY CORP	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 144,977.02
SAN FRANCISCO BAR ASSOC/C R O C	ATTORNEYS	\$ 144,586.00
INFORMATIX INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 144,000.00
PACIFIC AUXILIARY FIRE ALARM CO	SECURITY & FIRE ALARM SYSTEMS	\$ 142,385.38
OFFICE OF SAMOAN AFFAIRS OF CALIF INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 142,000.00
EUREKA LABORATORIES	LABORATORY SERVICES (NON-MEDICAL)	\$ 141,963.85

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

JORDEN, BURT, & BERENSON	ATTORNEYS	\$ 141,000.00
ASIAN LAW CAUCUS INC	ATTORNEYS	\$ 140,876.00
C B COMMERCIAL REAL ESTATE GROUP INC	REAL ESTATE AGENTS/PROPERTY MANAGEMENT	\$ 140,131.46
HILTON, FARNKOPF & HOBSON	MANAGEMENT CONSULTING	\$ 140,000.00
ARCHITECTS COLLABORATIVE	ARCHITECTURAL SERVICES	\$ 139,160.50
P S P INFORMATION GROUP	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 138,738.00
N E C TECHNOLOGIES INC	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 138,259.68
ACCURATE TECHNOLOGIES	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 72,500.00
	SECURITY & FIRE ALARM SYSTEMS	\$ 65,000.00
CUSTODIAN JANITORIAL SRVC	JANITORIAL SERVICES	\$ 135,956.00
BELL ATLANTIC BUSINESS SYSTEMS SERVICES INC	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 135,043.91
ST. VINCENT'S SCHOOL FOR BOYS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 132,227.50
ROBERT MATTOCH PRINTING	PRINTING & TYPOGRAPHY	\$ 131,064.38
WOMAN, INC.	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 130,820.00
SMITHKLINE CLINICAL LABORATORIES, INC	LABORATORY SERVICES (MEDICAL)	\$ 129,000.00
URIBE & ASSOCIATES	ENVIRONMENTAL CONSULTING	\$ 129,000.00
SHEEDY CO	CRANE & RIGGING SERVICE, DRAYAGE	\$ 128,381.37
ROSWELL BOOKBINDING CO	BOOK BINDING	\$ 127,000.00
G T E MOBILNET	TELEPHONE SERVICES	\$ 126,837.47
SOJOURNER TRUTH FOSTER FAMILY SERVICE AGENCY INC	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 125,834.00
MISSION COUNCIL ON ALCOHOL ABUSE/SPANISH	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 125,586.00
AXE-HOUGHTON ASSOCIATES	FINANCIAL SERVICES	\$ 125,000.00
BLACK COALITION ON AIDS	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 62,500.00
	MENTAL HEALTH/MEDICAL SUPPORT GROUPS	\$ 62,500.00
ROBERT F KENNEDY MEMORIAL NATL JUVENILE JUSTICE PRJ	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 125,000.00
S F NEIGHBORHOOD LEGAL ASSISTANCE FOUNDATION	ATTORNEYS	\$ 124,848.00
PROFESSIONAL SOLUTIONS	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 124,800.00
FRIENDS OF THE SAN FRAN PUBLIC LIBRARY	LIBRARY & BOOK SERVICES	\$ 122,713.00
A B M INDUSTRIES INC	JANITORIAL SERVICES	\$ 122,547.40
SAN FRANCISCO INT'L AIRPORT MEDICAL CLINIC	MEDICAL SERVICES MISCELLANEOUS	\$ 121,000.00
INDUSTRIAL AUTO BODY SHOP	AUTOMOTIVE MAINTENANCE & REPAIR	\$ 120,992.74
INFOTOX/ATPAC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 120,825.00
DATA INFORMATION MANAGEMENT SYSTEM INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 120,258.98
WASTE OIL RECOVERY SYSTEM	HAZARDOUS WASTE REMOVAL & DISPOSAL	\$ 120,036.00
ANYWARE CONSULTING INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 120,000.00
TOWNSEND GROUP THE	FINANCIAL SERVICES	\$ 120,000.00
V.Q.S. ENTERPRISES INC	PRINTING & TYPOGRAPHY	\$ 120,000.00
CENTER FOR HUMAN DEVELOPMENT	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 119,986.00
KENNEDY/JENKS	CIVIL ENGINEERING	\$ 119,968.00
SO OF MARKET CULTURAL CTR/FRIENDS OF SUPPORT SVCS	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 119,520.00
BRISBANE RECYCLING CO	RECYCLING SERVICES	\$ 119,300.00
SCHACHTER, KRISTOFF, ORENSTEIN & BERKOWITZ ATTYS	ATTORNEYS	\$ 119,000.00
MISSION HIRING HALL	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 118,738.00
WILLIS, MICHAEL & ASSOCIATES	ARCHITECTURAL SERVICES	\$ 117,326.00
AMERICAN LUNG ASSOCIATION OF SAN FRANCISCO	COMMUNITY RELATIONS/PUBLIC AFFAIRS	\$ 11,041.00
	EDUCATION & TRAINING; ADULTS & CHILDREN	\$ 45,154.00
	MEDICAL SERVICES MISCELLANEOUS	\$ 60,000.00
	DRUG & ALCOHOL REHABILITATION SERVICES	\$ 116,000.00
SANITARY FILL CO	SCAVENGER SERVICES	\$ 116,000.00
GRAND, KEITH W.	INSURANCE MISCELLANEOUS	\$ 115,652.00
COMMUNITY DESIGN CENTER	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 115,000.00
WOMEN'S INITIATIVE FOR SELF-EMPLOYMENT	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 115,000.00
Y M C A OF SAN FRANCISCO - RICHMOND BRANCH	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 114,667.00

Source: San Francisco Human Rights Commission.

Table 8
Vendors with over \$100,000 in Contracts
San Francisco, FY 94-95

EDGE INFORMATION SYSTEMS (EDGE I S)	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 96,560.66
	COMPUTER SYSTEMS EQUIPMENT MAINTENANCE	\$ 17,465.93
LAW ENFORCEMENT PSYCHOLOGICAL SERVS INC	PSYCHOLOGICAL TESTING/POLYGRAPHS	\$ 113,500.00
WEISSBURG & ARONSON	ATTORNEYS	\$ 113,340.00
CALIFORNIA COMMUNITY DISPUTE SERVICES	MEDIATION/NEGOTIATION SERVICES	\$ 113,225.00
CALIFORNIA DATA ENTRY (CADE)	MAILING	\$ 112,900.00
MAIN CONSULTING INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 112,530.00
AIRTOUCH PAGING	PAGING SERVICES	\$ 111,985.79
COMMUNITY BOARD PROGRAM	MEDIATION/NEGOTIATION SERVICES	\$ 111,715.00
A B M JANITORIAL SVS-N CA	JANITORIAL SERVICES	\$ 111,576.00
SAVVY INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 111,360.00
CRAIN & ASSOCIATES	SOCIO/ECONOMIC/STATISTICAL STUDIES	\$ 110,982.72
LINDA KITTLITZ & ASSOC	MANAGEMENT CONSULTING	\$ 110,706.63
EASTMAN KODAK CO	OFFICE EQUIPMENT MAINTENANCE & REPAIR	\$ 110,690.00
CHINESE FOR AFFIRMATIVE ACTION	EMPLOYMENT DEVELOPMENT PROGRAMS	\$ 110,244.00
SIERRA POWER PRODUCTS	INDUSTRIAL EQUIPMT MAINTENANCE & REPAIR	\$ 110,000.00
CALIFORNIA LAWYERS FOR THE ARTS	ATTORNEYS	\$ 109,986.68
CHICORP FINANCIAL SVCS	FINANCIAL SERVICES	\$ 109,688.60
MAIL HOUSE THE	MAILING	\$ 109,242.29
A C C ENVIRONMENTAL CONSULTANTS	ASBESTOS REMOVAL & ABATEMENT CONSULTING	\$ 108,548.25
MELOTECH INC	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 108,488.00
PICKER TECHNOLOGY SERVICES	MEDICAL EQUIPMENT MAINTENANCE & REPAIR	\$ 108,000.00
TRIDENT SERVICES	COMPUTER SYSTEMS CONSULTANT SERVICES	\$ 107,999.00
STRUCTURAL DESIGN ENGINEERS	STRUCTURAL ENGINEERING	\$ 107,990.00
VOLUNTEER CENTER OF S.F.	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 106,544.00
GOLDEN GATE PARK BAND	CONCERTS & RELATED MUSICAL EVENTS	\$ 106,500.00
MISSION CULTURAL CENTER	NEIGHBORHOOD AID, BEAUTIFICATN, CLEAN UP	\$ 105,000.00
CHINATOWN YOUTH CENTER	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 104,876.00
COLOR COPY PRINTING INC	PRINTING & TYPOGRAPHY	\$ 104,834.28
FLORENCE CRITTENTON SERVICES	DAY CARE CENTERS & RELATED SERVICES	\$ 103,100.00
COLUMBIA PARK BOY'S CLUB	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 97,858.00
	NEIGHBORHOOD AID, BEAUTIFICATN, CLEAN UP	\$ 5,000.00
OLON FIRE CONTROL	SECURITY & FIRE ALARM SYSTEMS	\$ 102,000.00
BAY AREA MEDICAL TRANSCRIPTION	MEDICAL TRANSCRIPTION SERVICES	\$ 101,067.16
BORDEN DECAL CO	DECALS, SILK SCREENING, BUMPER STICKERS	\$ 100,266.24
LAIDLAW TRANSIT INC #307	TRANSPORTATION SERVICES	\$ 100,215.08
ARNELLE, HASTIE, MCGEE, WILLIS, AND GREENE	ATTORNEYS	\$ 100,000.00
CHANG COMMUNICATIONS	PUBLIC RELATIONS & ADVERTISING SERVICES	\$ 100,000.00
K C A ENGINEERS, INC.	SURVEYING (LAND & AERIAL)	\$ 100,000.00
NORTHERN CALIF MUSIC & ARTS CULTURE CENTER INC	RECREATIONAL ACTIVITIES	\$ 100,000.00
WEST BAY FILIPINO MULTI-SERVICE CORP	CAREGIVERS/NON-PROFIT SOCIAL SERVICES	\$ 100,000.00
YOUNG, VANESSA G.	PROFESSIONAL SERVICES MISCELLANEOUS	\$ 100,000.00

Source: San Francisco Human Rights Commission.

Table 9
Vendors with over \$50,000 in contracts with Oakland
Fiscal Year 1995-96

VENDOR NAME	DEPARTMENT	AMOUNT
ABC SECURITY SERVICE INC	Library	\$ 31,365.07
	Office of Aging	\$ 12,792.93
	Office of Budget and Finance	\$ 21,029.10
	Public Works	\$ 340,030.24
	TOTAL	\$ 405,217.34
ALAMEDA COUNTY FOODBANK	Office of Housing & Neighborhood Development	\$ 57,439.59
ALAMEDA COUNTY HOUSING AND	Office of Housing & Neighborhood Development	\$ 610,236.64
ALAMEDA COUNTY PLANNING DEPT.	Office of Housing & Neighborhood Development	\$ 458,349.59
ALAMEDA COUNTY/MEDICAL CENTER	Police	\$ 71,240.00
ALAMEDA NEWSPAPER GROUP	Capital Projects - Public Works	\$ 9,550.49
	City Clerk	\$ 4,159.55
	Economic Development and Employment	\$ 2,476.18
	Non-Departmental and Port	\$ 10,699.58
	Office of Budget and Finance	\$ 1,442.02
	Office of Parks and Recreation	\$ 26,063.30
	Office of Planning and Building	\$ 3,586.35
	Personnel Resource Management	\$ 12,816.08
	Public Works	\$ 2,999.60
	TOTAL	\$ 73,793.15
ALTA BATES HOSPITAL	Fire	\$ 59,622.00
AMERITECH LIBRARY SERVICES	Library	\$ 57,653.44
AMPHION ENVIRONMENTAL INC	Capital Projects - Public Works	\$ 50,891.04
ARCHIE HART DBA	Office of Planning and Building	\$ 69,670.91
	Public Works	\$ 550.00
	TOTAL	\$ 70,220.91
ARIEL CAPITAL MANAGEMENT INC	Retirement Services	\$ 76,926.37
ARTHUR YOUNG	Office of Planning and Building	\$ 131,562.25
ARTHUR YOUNG DEBRIS REMOVAL	Capital Projects - Public Works	\$ 2,400.00
	Fire	\$ 64,550.00
	TOTAL	\$ 66,950.00
ASSOCIATION FOR RETARDED	Office of Parks and Recreation	\$ 52,497.00
BAINS MOVING & STORAGE	Capital Improvement Project	\$ 5,717.67
	Capital Projects - Public Works	\$ 18,212.10
	Public Works	\$ 59,286.75
	TOTAL	\$ 83,216.52
BASELINE ENVIRONMENTAL	Capital Projects - Public Works	\$ 91,541.79
	Office of Housing & Neighborhood Development	\$ 14,836.96
	TOTAL	\$ 106,378.75
BAY AREA COMMUNITY SERVICES	Office of Aging	\$ 12,795.00
	Office of Housing & Neighborhood Development	\$ 77,141.91
	TOTAL	\$ 89,936.91
BAY AREA PARKING CO.	Public Works	\$ 729,934.38
BAY CONSTRUCTION COMPANY	Capital Projects - Public Works	\$ 963,625.50
BERKELEY CEMENT	Capital Projects - Public Works	\$ 53,681.65
	Public Works	\$ 128,651.19
	TOTAL	\$ 182,332.84
BERKELEY OAKLAND SUPPORT SVS	Office of Housing & Neighborhood Development	\$ 64,498.63
BIG VALLEY AVIATION INC	Police	\$ 332,548.37
BOYS & GIRLS CLUB OF OAKLAND	Non-Departmental and Port	\$ 20,000.00
	Office of Health and Human Services	\$ 32,817.00

Source: Oakland Controller's Office.

Table 9
Vendors with over \$50,000 in contracts with Oakland
Fiscal Year 1995-96

BOYS & GIRLS CLUB OF OAKLAND, Cont.	Office of Housing & Neighborhood Development	\$ 33,400.00
	TOTAL	\$ 86,217.00
BPS REPROGRAPHIC SERVICES	Capital Projects - Public Works	\$ 58,896.60
	Office of Planning and Building	\$ 9,216.72
	Public Works	\$ 7,104.84
	TOTAL	\$ 75,218.16
CABLE OAKLAND	Capital Projects - Public Works	\$ 98,269.07
CALIFORNIA WASTE SOLUTIONS, INC.	Capital Projects - Public Works	\$ 1,377.68
	Public Works	\$ 1,276,403.86
	TOTAL	\$ 1,277,781.54
CAREY AND COMPANY, INC.	Capital Projects - Public Works	\$ 320,490.18
CENTER FOR INDEPENDENT LIVING	Office of Health and Human Services	\$ 4,079.40
	Office of Housing & Neighborhood Development	\$ 77,488.04
	TOTAL	\$ 81,567.44
CH2M HILL	Capital Improvement Project	\$ 694,433.53
	Capital Projects - Public Works	\$ 10,794.32
	TOTAL	\$ 705,227.85
CHARLES CAMPANELLA, INC.	Office of Planning and Building	\$ 80,234.00
CHARLES FIELDS	Office of Planning and Building	\$ 75,241.78
CHARLES PANKOW BUILDERS LTD &	Capital Projects - Public Works	\$ 100,000.00
CITY OF OAKLAND-JTPA V	Non-Departmental and Port	\$ 678,222.93
CITY OF OAKLAND/CLAY STREET	Public Works	\$ 92,861.21
CITYWIDE PAINTING AND	Capital Projects - Public Works	\$ 27,550.00
	Office of Housing & Neighborhood Development	\$ 26,477.00
	Public Works	\$ 49,000.00
	TOTAL	\$ 103,027.00
COBEL GLASS, INC	Capital Projects - Public Works	\$ 6,329.34
	Public Works	\$ 45,692.43
	TOTAL	\$ 52,021.77
COMM AIR MECHANICAL SERVICES	Capital Projects - Public Works	\$ 57,947.00
	Public Works	\$ 75,270.53
	TOTAL	\$ 133,217.53
COMMUNITY CHILD CARE	Office of Housing & Neighborhood Development	\$ 53,460.31
CONSOLIDATED PRINTERS, INC	City Clerk	\$ 133,116.54
CONTRA COSTA COUNTY COM DEV.	Office of Housing & Neighborhood Development	\$ 455,467.81
CROSSROADS FAMILY CENTER, INC.	Office of Health and Human Services	\$ 46,368.36
	Office of Housing & Neighborhood Development	\$ 10,082.84
	TOTAL	\$ 56,451.20
DAVID PAUL ROSEN & ASSOCIATES	Economic Development and Employment	\$ 33,984.16
	Office of Housing & Neighborhood Development	\$ 32,849.04
	TOTAL	\$ 66,833.20
DELOITTE & TOUCHE	Office of Budget and Finance	\$ 263,360.00
DIGITAL FINANCIAL SERVICES	Police	\$ 98,548.08
DIGNITY HOUSING WEST/TRAVELERS	Office of Housing & Neighborhood Development	\$ 145,686.43
DINWIDDIE CONSTRUCTION CO &	Capital Projects - Public Works	\$ 100,000.00
DIVERSIFIED PERSONNEL SERVICES	Capital Projects - Public Works	\$ 18,191.47
	City Clerk	\$ 10,959.35
	City Council	\$ 6,825.46
	Economic Development and Employment	\$ 11,410.40
	Fire	\$ 39,500.34
	Mayor	\$ 4,030.64

Source: Oakland Controller's Office.

Table 9
Vendors with over \$50,000 in contracts with Oakland
Fiscal Year 1995-96

DIVERSIFIED PERSONNEL SERVICES, Con	Museum	\$ 15,185.31
	Office of Aging	\$ 12,448.34
	Office of Budget and Finance	\$ 99,131.86
	Office of Health and Human Services	\$ 7,200.49
	Office of Housing & Neighborhood Development	\$ 61,074.80
	Office of Planning and Building	\$ 11,029.79
	Personnel Resource Management	\$ 14,991.21
	Police	\$ 18,808.31
	Public Works	\$ 69,231.51
	TOTAL	\$ 400,019.28
DKS ASSOCIATES	Capital Projects - Public Works	\$ 55,656.32
EAST BAY CONSERVATION CORPS	Economic Development and Employment	\$ 24,135.67
	Office of Parks and Recreation	\$ 510,000.00
	Public Works	\$ 24,425.00
	TOTAL	\$ 558,560.67
EAST BAY ZOOLOGICAL SOCIETY	Cap. Prjts.-Parks & Rec./Corp. Info. Services	\$ 554,055.83
	Office of Parks and Recreation	\$ 132,414.00
	TOTAL	\$ 686,469.83
EAST OAKLAND COMMUNITY PROJ.	Office of Health and Human Services	\$ 2,181.00
	Office of Housing & Neighborhood Development	\$ 126,415.49
	TOTAL	\$ 128,596.49
EASTER SEAL SOCIETY	Office of Health and Human Services	\$ 59,206.25
EBMUD	Capital Projects - Public Works	\$ 786,498.31
	Office of Budget and Finance	\$ 685,398.08
	Office of Health and Human Services	\$ 3,182.00
	Office of Housing & Neighborhood Development	\$ 559.43
	TOTAL	\$ 1,475,637.82
ECONOMIC AND PLANNING	Economic Development and Employment	\$ 130,000.00
EDEN COUNCIL FOR HOPE AND	Office of Housing & Neighborhood Development	\$ 114,639.19
ELLER MEDIA COMPANY	Capital Projects - Public Works	\$ 42,492.00
	Public Works	\$ 42,020.00
	TOTAL	\$ 84,512.00
FIRST AMERICAN TITLE INSURANCE	Capital Projects - Public Works	\$ 3,231.71
	Office of Housing & Neighborhood Development	\$ 13,601.50
	Office of Planning and Building	\$ 38,720.00
	TOTAL	\$ 55,553.21
FIRST INTERSTATE BANK	Capital Projects - Public Works	\$ 78,943.41
G'SELL ASSOCIATES	Fire	\$ 22,354.34
	Office of Budget and Finance	\$ 74,367.89
	TOTAL	\$ 96,722.23
GALLAGHER & BURK INC	Capital Projects - Public Works	\$ 5,382,361.43
	Public Works	\$ 10,220.13
	TOTAL	\$ 5,392,581.56
HENRY ROBINSON MULTI SERVICE	Office of Housing & Neighborhood Development	\$ 453,201.75
HENSEL PHELPS CONSTRUCTION CO.	Capital Projects - Public Works	\$ 3,806,066.00
	Office of Housing & Neighborhood Development	\$ 364,378.00
	TOTAL	\$ 4,170,444.00
IDG ARCHITECTS INC	Capital Projects - Public Works	\$ 184,110.15
	Office of Housing & Neighborhood Development	\$ 64,286.36
	TOTAL	\$ 248,396.51
INDUSTRIAL EMERGENCY COUNCIL	Fire	\$ 68,969.16

Source: Oakland Controller's Office.

Table 9
Vendors with over \$50,000 in contracts with Oakland
Fiscal Year 1995-96

INFRASTRUCTURE MANAGEMENT	Capital Projects - Public Works	\$ 99,083.60
IRISH CONSTRUCTION	Capital Projects - Public Works	\$ 209,017.93
JACK M. YOUNG	Capital Projects - Public Works	\$ 128,152.21
JAE PROPERTIES INC	Non-Departmental and Port	\$ 232,208.37
JEFFREY CULLEN DBA	Capital Projects - Public Works	\$ 53,890.54
JOHN A CHIANG	Capital Projects - Public Works	\$ 486,985.00
KARL'S RECYCLING SERVICE	Public Works	\$ 1,071,135.42
KENNETH EMANUELS & ASSOCIATES	Non-Departmental and Port	\$ 87,217.44
KENNETH M JONES DESIGN	Capital Projects - Public Works	\$ 66,523.25
KENNETH MCWILLIAM	Office of Parks and Recreation	\$ 71,929.00
KINKO'S	City Clerk	\$ 52,743.35
	Office of Housing & Neighborhood Development	\$ 2,247.34
	Office of Parks and Recreation	\$ 1,878.42
	TOTAL	\$ 56,869.11
KPA CONSULTING ENGINEERS INC.	Capital Projects - Public Works	\$ 82,720.00
LEGAL ASSISTANCE FOR SENIORS	Non-Departmental and Port	\$ 20,000.00
	Office of Housing & Neighborhood Development	\$ 30,714.00
	Police	\$ 13,907.50
	TOTAL	\$ 64,621.50
LEWIS & TIBBITTS INC	Capital Projects - Public Works	\$ 163,165.73
MACARTHUR BLVD MERCHANTS ASSOC	Economic Development and Employment	\$ 53,358.13
MANOS HOME CARE	Office of Aging	\$ 75,590.50
MCCULLOUGH ANDREWS &	Retirement Services	\$ 517,170.00
MEDICAL GROUP AT CITY CENTER	Retirement Services	\$ 261,687.32
MICHAEL E. WILLIS & ASSOCIATES	Capital Projects - Public Works	\$ 312,582.28
MONTCLAIR PARKING GARAGE	Public Works	\$ 128,693.03
MOORE, IACOFANO, GOLTSMAN, INC.	Office of Planning and Building	\$ 63,596.99
MWM ARCHITECTS INC	Capital Projects - Public Works	\$ 375,025.18
NARCOTICS EDUCATION LEAGUE INC	Office of Housing & Neighborhood Development	\$ 87,350.00
NOLL & TAM ARCHITECTS	Capital Projects - Public Works	\$ 122,077.52
NORTH OAKLAND PARISH INC	Office of Housing & Neighborhood Development	\$ 63,777.29
OAKLAND BUSINESS DEVELOPMENT	Economic Development and Employment	\$ 365,000.00
OAKLAND CHINESE COMMUNITY	City Manager	\$ 1,089.35
	Non-Departmental and Port	\$ 10,000.00
	Office of Housing & Neighborhood Development	\$ 352,227.53
	TOTAL	\$ 363,316.88
OAKLAND COMMUNITY HOUSING, INC.	Office of Housing & Neighborhood Development	\$ 438,754.07
OAKLAND COMMUNITY PARTNERSHIP	City Manager	\$ 819,533.54
OAKLAND CONVENTION & VISITORS	Non-Departmental and Port	\$ 2,320,112.72
OAKLAND CONVENTION AND	Capital Projects - Public Works	\$ 78,153.87
	Public Works	\$ 424,126.42
	TOTAL	\$ 502,280.29
OAKLAND REDEVELOPMENT AGENCY	Economic Development and Employment	\$ 134,000.00
OAKLAND SHARING THE VISION, INC	City Clerk	\$ 1,000.00
	City Council	\$ 575.00
	Non-Departmental and Port	\$ 125,653.50
	TOTAL	\$ 127,228.50
OAKLAND SMALL BUS. GROWTH CTR.	Economic Development and Employment	\$ 99,027.15
OAKLAND UNIFIED SCHOOL DIST	Public Works	\$ 791,574.87
OCCUR	Office of Health and Human Services	\$ 500.00
	Office of Housing & Neighborhood Development	\$ 176,637.37

Source: Oakland Controller's Office.

Table 9
Vendors with over \$50,000 in contracts with Oakland
Fiscal Year 1995-96

OCCUR, Cont.	TOTAL	\$ 177,137.37
OCCUR/SBG ASSOCIATES	Public Works	\$ 106,485.56
PACIFIC GAS & ELECTRIC CO /OGS	Capital Projects - Public Works	\$ 122,620.14
PACIFIC RENAISSANCE ASSOC.II	Public Works	\$ 173,227.41
PARAMOUNT THEATRE OF THE ARTS	Non-Departmental and Port	\$ 134,700.00
PHASE III, INC.	Office of Housing & Neighborhood Development	\$ 65,323.52
PICKETT/PACIFIC	Capital Projects - Public Works	\$ 177,558.00
POLICE EXECUTIVE	Non-Departmental and Port	\$ 99,977.00
PROJECT INTERFACE	Office of Housing & Neighborhood Development	\$ 72,075.94
PROJECT OUTREACH	Office of Housing & Neighborhood Development	\$ 59,498.03
PROJECT RE-CONNECT	Office of Health and Human Services	\$ 37,951.89
	Office of Housing & Neighborhood Development	\$ 73,020.05
	TOTAL	\$ 110,971.94
RAJAPPAN & MEYER CONSULTING	Capital Projects - Public Works	\$ 64,187.48
RANSOME COMPANY	Capital Projects - Public Works	\$ 256,441.29
	Office of Parks and Recreation	\$ 4,290.00
	TOTAL	\$ 260,731.29
RAY'S ELECTRIC	Capital Projects - Public Works	\$ 469,202.21
	Public Works	\$ 90,006.00
	TOTAL	\$ 559,208.21
REGENTS OF THE UNIV OF CALIF	Capital Improvement Project	\$ 60,000.00
	Office of Housing & Neighborhood Development	\$ 6,000.00
	Public Works	\$ 30,000.00
	TOTAL	\$ 96,000.00
REGISTRAR OF VOTERS	City Clerk	\$ 223,140.00
RELIABLE TREE EXPERTS	Cap. Prjts.-Parks & Rec./Corp. Info. Services	\$ 405,350.00
SAN ANTONIO COMMUNITY DEV.CORP	Economic Development and Employment	\$ 3,438.28
	Office of Housing & Neighborhood Development	\$ 109,364.60
	TOTAL	\$ 112,802.88
SAN LORENZO U S D	Office of Health and Human Services	\$ 654,030.27
SCA ENVIRONMENTAL, INC.	Capital Projects - Public Works	\$ 44,119.41
	Office of Planning and Building	\$ 9,933.30
	Public Works	\$ 20,958.81
	TOTAL	\$ 75,011.52
SENTINEL FAIR HOUSING INC.	Office of Housing & Neighborhood Development	\$ 120,708.06
SHANNON DAVIS & ASSOCIATION	City Manager	\$ 22,540.60
	Office of Budget and Finance	\$ 46,516.73
	TOTAL	\$ 69,057.33
SPANISH SPEAKING UNITY COUNCIL	Office of Health and Human Services	\$ 1,303,326.00
	Office of Housing & Neighborhood Development	\$ 30,971.00
	TOTAL	\$ 1,334,297.00
SPECTRUM COMMUNITY SERVICE	Office of Aging	\$ 168,451.71
ST FRANCIS ELECTRIC	Capital Projects - Public Works	\$ 982,235.75
SUMMIT BANK-ASSIGNEE FOR	Capital Projects - Public Works	\$ 74,776.78
TANK PROTECT ENGINEERING OF	Capital Projects - Public Works	\$ 135,380.50
THE ECONOMIC EMPOWERMENT	Economic Development and Employment	\$ 99,688.45
THE OAKLAND PRIVATE INDUSTRY	Capital Projects - Public Works	\$ 207,718.86
	Non-Departmental and Port	\$ 5,724,888.18
	Office of Health and Human Services	\$ 9,996.00
	TOTAL	\$ 5,942,603.04
THERESA HUGHES AND ASSOCIATES	Economic Development and Employment	\$ 302,295.22

Source: Oakland Controller's Office.

Table 9
Vendors with over \$50,000 in contracts with Oakland
Fiscal Year 1995-96

THOMAS D EYCHNER CO.	Capital Projects - Public Works	\$ 14,150.00
	Office of Planning and Building	\$ 75,025.00
	TOTAL	\$ 89,175.00
TIM MEAGER & ASSOCIATES, INC	Capital Improvement Project	\$ 6,633.00
	Office of Planning and Building	\$ 51,397.00
	TOTAL	\$ 58,030.00
TRANSPORTATION DISPLAYS, INC.	Capital Projects - Public Works	\$ 49,998.96
	Public Works	\$ 22,500.00
	TOTAL	\$ 72,498.96
TRAVELERS AID SOCIETY	Office of Housing & Neighborhood Development	\$ 98,425.22
TURNER CONSTRUCTION COMPANY	Capital Projects - Public Works	\$ 547,000.00
UNDERGROUND CONSTRUCTION CO.	Capital Projects - Public Works	\$ 70,649.95
VBN ARCHITECTS, INC	Capital Projects - Public Works	\$ 136,845.46
VOGEL CONSTRUCTION	Capital Projects - Public Works	\$ 410,813.90
VOLVO GM HEAVY TRUCK CORP.	Capital Projects - Public Works	\$ 50,734.60
W D HUTCHINSON & ASSOCIATES	Retirement Services	\$ 69,049.00
WALTER S. COHEN	Capital Improvement Project	\$ 94,270.86
WASHINGTON & CHRISTIAN	Non-Departmental and Port	\$ 69,998.78
WASTE MANAGEMENT OF ALAMEDA CO	Capital Projects - Public Works	\$ 2,683.12
	Fire	\$ 2,233.56
	Office of Aging	\$ 1,515.58
	Public Works	\$ 1,676,490.60
	TOTAL	\$ 1,682,922.86
WELLS FARGO BANK	Non-Departmental and Port	\$ 99,239.57
WILLIE ELECTRIC	Capital Projects - Public Works	\$ 335,274.60
WOODWARD-CLYDE CONSULTANT	Capital Projects - Public Works	\$ 76,475.31
XANTHOS INC.	Police	\$ 93,848.00
Y H LEE ASSOCIATES	Capital Projects - Public Works	\$ 122,618.41
Y.M.C.A. OF THE EAST BAY	Office of Housing & Neighborhood Development	\$ 50,445.00
YOUTH EMPLOYMENT PARTNERSHIP	Library	\$ 81,814.88
	Public Works	\$ 413,084.70
	TOTAL	\$ 494,899.58
ZEIGER ENGINEERS, INC.	Capital Improvement Project	\$ 156,071.00
	Capital Projects - Public Works	\$ 437,081.49
	TOTAL	\$ 593,152.49

Source: Oakland Controller's Office.

Table 10
Vendors with over \$50,000 in contracts for Berkeley, FY1995

Vendor Name	Service Type	Amount
John Carollo Engineers	Professional services	\$ 5,000,000.00
Berkeley-Oakland Support Svs.	Neighborhood dev./social serv.	\$ 1,531,696.00
Helmsman Management	Other	\$ 841,998.00
P & M Pipelines	Construction services	\$ 699,510.00
Gallagher & Burk, Inc.	Construction services	\$ 667,148.00
Watson, Montgomery	Professional services	\$ 660,000.00
L.J. Krzich Pipelines	Construction services	\$ 561,805.00
CS Young Engineers	Professional services	\$ 480,000.00
Berkeley Cement	Construction services	\$ 464,710.00
Winzler Kelly Consulting	Professional services	\$ 440,000.00
Manuel C. Jardin, Inc.	Construction services	\$ 437,550.00
East Bay Asian Youth	Social services	\$ 432,938.00
Dell Corporation	Supplies	\$ 375,000.00
Kleinfelder, Inc.	Professional services	\$ 285,000.00
Berk. Albany Licensed DC	Social services	\$ 267,278.00
Berkeley Youth Alternatives	Social services	\$ 250,000.00
Geomatrix Consultants	Professional services	\$ 225,000.00
Community Energy Services	Neighborhood development	\$ 211,776.00
Center for Ind. Living	Social services	\$ 208,758.00
Berk. Emerg. Food Proj.	Social services	\$ 203,523.00
Dames & Moore	Construction services	\$ 200,000.00
PCS Networks	Professional services	\$ 199,740.00
Linhart Peterson Powers	Professional services	\$ 196,969.00
Northern Calif. Land Trust	Neighborhood development	\$ 196,000.00
Bank of the West	Professional services	\$ 195,000.00
Berkeley Boosters	Social services/transportation	\$ 190,404.00
Berkeley Convention & Visitor	Arts/tourism/entertainment	\$ 182,310.00
U.C. Uhlenberg & Co.	Professional services	\$ 156,295.00
Asians for Job Opportunities	Social services	\$ 148,596.00
Easy Does It	Health services	\$ 146,385.00
Inter-City Services	Social services	\$ 142,789.00
Corbett & Kane	Professional services	\$ 138,000.00
Downtown Berkeley Association	Professional services	\$ 134,350.00
Telegraph Area Assoc.	Neighborhood development	\$ 131,000.00
John Heindel	Other	\$ 130,000.00
Over 60 Health Clinic	Health services	\$ 127,765.00
So. Berk. Neighborhood Devt.	Neighborhood development	\$ 127,300.00
James R. Keene, Jr.	Other	\$ 120,000.00
Berkeley Dispute Resolution	Social services	\$ 118,240.00
Affordable Housing Assoc.	Neighborhood development	\$ 110,652.00
Veterans Assistance Center	Social services	\$ 110,513.00
SCS Field Services	Bldg./grounds/street maintenance	\$ 110,000.00
Resources for Comm. Dev.	Neighborhood development	\$ 102,500.00
UC Regents	Professional services/transportation	\$ 101,900.00
Jobs for Homeless Consortium	Social services	\$ 99,983.00
Dasse Design, Inc.	Professional services	\$ 95,000.00
New Bridge Foundation	Social services	\$ 95,000.00
Stastny Architects	Professional services	\$ 95,000.00
Community Energy Resource	Neighborhood development	\$ 90,000.00
St. Francis Electric	Construction services	\$ 88,809.00

Source: Berkeley Auditor's Office.

Table 10
Vendors with over \$50,000 in contracts for Berkeley, FY1995

Vendor Name	Service Type	Amount
New Light Sr. Citizens	Social services	\$ 88,523.00
The Bay Architects	Professional services	\$ 86,898.00
University of California	Professional services/transportation	\$ 85,400.00
Berkeley Community Law Ctr.	Social services	\$ 84,365.00
Sedgwick James of Calif.	Professional services	\$ 82,347.00
BSI Consultants, Inc.	Professional services	\$ 80,000.00
Simon, Martin-Vegue W.	Professional services	\$ 79,000.00
Berkeley Adult School	Social services	\$ 78,408.00
Adelante	Social services	\$ 78,038.00
Berkeley Primary Care	Health services	\$ 76,694.00
Ephesian's Children Center	Social services	\$ 69,268.00
Athletes United for Peace	Social services	\$ 67,904.00
Downtown Berkeley YMCA	Other	\$ 66,150.00
Value Rx Pharmaceutical	Health services	\$ 64,000.00
Bull Stockwell Allen	Professional services	\$ 63,193.00
Coalition for Alternatives	Social services	\$ 62,662.00
Ebsco Subscription Svs.	Supplies	\$ 62,000.00
SCS Engineers	Professional services	\$ 60,205.00
ABC Security	Other	\$ 60,000.00
ICBO	Professional services	\$ 60,000.00
Knox Associates	Professional services	\$ 56,776.00
Action Project	Social services	\$ 53,039.00
Berkeley Emerg. Food Proj.	Social services	\$ 52,917.00
Echo Housing	Neighborhood development	\$ 52,392.00
Scott Parker Landscapes	Bldg./grounds/street maintenance	\$ 52,144.00
Gainer & Associates	Professional services	\$ 52,000.00
Alb.-Berk. Interdept. Elders	Social services	\$ 50,000.00
Appraisal Research Corp.	Professional services	\$ 50,000.00
Friendly Cab	Transportation	\$ 50,000.00
HBSA, Inc./PIRE	Professional services	\$ 50,000.00

Source: Berkeley Auditor's Office.

Table 11
Service Contracting in Richmond
Fiscal Year 1994-95

Vendor Name	Service Type	Department	Amount	MBE Sub	LSBE Sub	WBE Sub
Innovative Interfaces, Inc.	Professional services	Human Services	\$ 821,482.00			
Bauman Landscape, Inc.	Construction services	Port	\$ 482,192.00		\$ 336,236.00	\$ 168,800.00
The Brodard Co.	Professional services	Human Services	\$ 187,400.00			
Moroney Body Works	Supplies	Human Services	\$ 141,147.00			
Cal Interstate Construction Co.	Building/grounds/street maintenance	Housing Authority	\$ 130,000.00	\$ 54,680.00	\$ 54,680.00	
Enterprise Roofing Services, Inc.	Building/grounds/street maintenance	Housing Authority	\$ 114,975.00	\$ 23,100.00	\$ 23,100.00	
Moju Environmental	Professional services	Public Works	\$ 90,000.00			
Kleinfelder, Inc.	Professional services	Public Works	\$ 90,000.00	\$ 27,900.00	\$ 13,500.00	\$ 9,000.00
SSA	Building/grounds/street maintenance	Port	\$ 63,277.00			
Frigidair	Building/grounds/street maintenance	Housing Authority	\$ 56,010.00			
Martin Buick/Pontiac	Supplies	Police	\$ 38,200.00	\$ 6,112.00	\$ 6,112.00	\$ 9,550.00
SOI	Building/grounds/street maintenance	Port	\$ 30,000.00			
Geac Computers	Professional services	Human Services	\$ 23,924.00			
Donnoe & Associates	Professional services	Personnel	\$ 15,200.00	\$ 4,800.00		\$ 3,200.00
Jack Nadel, Inc.	Supplies	Personnel	\$ 14,000.00			
Friendly Inc., Marewell Transport Service	Transportation services	Public Works	\$ 14,000.00			
Tiburon, Inc.	Professional services	Police	\$ 13,000.00			
Advanced Information Management	Professional services	Human Services	\$ 10,000.00			
Martin Luther King Jr. Family Health Center	Health services	Personnel	\$ 10,000.00			
Mason & Tillman	Professional services	Finance	\$ 9,900.00			
Leong Data Research	Professional services	Finance	\$ 9,500.00			
Business Innovations Plus	Professional services	Finance	\$ 8,000.00			
Doherty's Auto and Truck Rentals	Supplies	Police	\$ 7,600.00	\$ 1,824.00	\$ 760.00	\$ 2,204.00
Master K-9	Professional services	Police	\$ 6,000.00			
Super Cab Co.	Transportation services	Public Works	\$ 5,000.00	\$ 3,550.00	\$ 1,400.00	\$ 1,050.00
Brady & Associates	Professional services	Planning	\$ 3,457.00			
University of California at Berkeley	Building/grounds/street maintenance	Police	\$ 2,500.00			
		TOTAL	\$ 2,396,764.00	\$ 121,966.00	\$ 435,788.00	\$ 193,804.00

Source: Richmond Office of Contract Compliance.

Table 12
Vendors with over \$50,000 in contracts with BART
1995

Vendor Name	1995 Amount	Type
Sedgwick James of CA Inc.	\$ 3,087,574.73	Broker's services
Pillsbury Madison & Sutro	\$ 1,259,602.17	Legal services
Gates McDonald	\$ 997,218.68	Workers compensation claim administration services
Law Offices of Hardin, Cook et al.	\$ 497,057.16	Legal services
DeLeuw, Cather & Company	\$ 294,660.87	Construction management
Webco Sweeping	\$ 223,092.58	Parking lot sweeping
Cellular One	\$ 211,611.83	Supplies
Crawford & Company	\$ 178,795.45	Professional/legal/specialty services
Monterey Mechanical Co.	\$ 169,727.71	New dust collection system at Oakland-Richmond and Oakland-Concord yards
Wilbur Smith & Associates	\$ 162,857.06	Professional services
Trugreen Chem Lawn	\$ 139,800.00	Weed abatement/pesticide spraying systemwide
Copeland & Hatfield	\$ 117,213.80	Professional/legal/specialty services
Donald L. Cherry & Hody, his attorney	\$ 116,083.60	Legal services
Dun & Bradstreet Software	\$ 110,003.65	Supplies
Coopers & Lybrand, Dept. #1912	\$ 96,200.00	Financial services
MSA Industries	\$ 89,119.04	Richmond Yard Transportation Bldg. - furnish and install carpeting
Taylor-Nelson	\$ 74,800.00	Joint labor management facilitator services
Marsha E. Gilbert Designs	\$ 69,588.46	Professional services
Sybase	\$ 60,108.67	Professional services
Gregory J. Schneider/Divergent Ventures	\$ 52,878.00	Overhaul/Modification of High Speed Ticket Encoders

Source: BART Controller's Office, 1099 Control Reports. Does not include extensions construction and rents; may include personal legal settlements.

Table 13
Vendors with Contracts in One or More Bay Area Municipalities

Vendor Name	City	Service	San Francisco	Berkeley	Oakland	Richmond	BART	TOTAL
SUNSET SCAVENGER CO	SF	Scavenger services	\$ 7,227,867				\$ 23,029	\$ 7,250,896
Sedgwick James of CA	SF	Brokers services		\$ 82,347			\$ 3,087,575	\$ 3,169,922
CH 2 M HILL	OAK	Civil Engineering	\$ 970,000		\$ 705,228			\$ 1,675,228
Berkeley Oakland Support Svs.	BERK	Graffiti/litter removal		\$ 1,224,315	\$ 64,499			\$ 1,288,814
MCCULLOUGH ANDREWS & CAPPIELLO INC	SF	Financial services	\$ 440,000		\$ 517,170			\$ 957,170
DON TODD ASSOCIATES INC	SF	Construction management	\$ 882,631	\$ 32,622	\$ 6,640			\$ 921,893
CELLULAR ONE	So. SF	Telephone Services	\$ 605,440		\$ 898		\$ 211,612	\$ 817,950
DE LEUW CATHER & CO	CHIC	Construction management	\$ 436,527				\$ 294,661	\$ 731,188
FORD GRAPHICS	SF	Printing & Typography	\$ 630,653				\$ 1,145	\$ 631,798
DELOITTE & TOUCHE	SF	Auditing & Accounting	\$ 295,500					\$ 558,860
ABC SECURITY SERVICE INC.	OAK			\$ 60,000	\$ 263,360		\$ 60,000	\$ 525,217
ASIAN INC.	SF	EEO Assistance	\$ 501,480		\$ 12,136			\$ 513,616
BASILINE ENVIRONMENTAL CONSULTING	EMERY	Environ. Consulting	\$ 360,843		\$ 106,379			\$ 467,222
MICHAEL E. WILLIS & ASSOCIATES	OAK	Architectural services	\$ 117,326		\$ 312,582	\$ 90,000		\$ 429,908
Kleinfeider, Inc.		Geotech. I Engineering		\$ 285,000				\$ 375,000
SCA ENVIRONMENTAL, INC.	BERK	Environ. consulting	\$ 232,141		\$ 75,012			\$ 307,152
Center for Independent Living	BERK	Residential access		\$ 208,758	\$ 81,567			\$ 290,325
KAPLAN/MCLAUGHLIN/DIAZ	SF	Architectural services	\$ 209,930		\$ 1,500		\$ 4,000	\$ 215,430
Dames & Moore	OAK	Underground cistern mgmt		\$ 200,000	\$ 4,298			\$ 204,298
A G S INC.	SF	Geotech. Engineering	\$ 173,574		\$ 726			\$ 174,300
URIBE & ASSOCIATES	OAK	Environ. consulting	\$ 129,000		\$ 35,218			\$ 164,218
APPLIED PEST MGMT INC	Vallejo	Pest Control Services	\$ 159,565				\$ 345	\$ 159,910
TIM MEAGER & ASSOC INC	SF	Computer sys. consultant	\$ 99,640		\$ 58,030			\$ 157,670
Asians for Job Opportunities in the Bay Area Inc.	BERK	Training & placement		\$ 148,596	\$ 4,432			\$ 153,028
CENTER FOR S E ASIAN REFUGEE RESETTLEMENT	SF	Non-profit soc. services	\$ 145,100		\$ 6,149			\$ 151,249
Over 60 Health Center	BERK	Health		\$ 127,765	\$ 17,370	N/A		\$ 145,135
PAGENET	OAK	Paging services	\$ 96,632				\$ 47,455	\$ 144,087
DUN & BRADSTREET SOFTWARE SERVICES INC	ATL	Computer sys. consultant	\$ 24,174				\$ 110,004	\$ 134,177
SIMON MARTIN-VEGUE WINKELSTEIN-MORIS INC		Architectural services	\$ 49,999	\$ 79,000	\$ 4,371			\$ 133,370
EASTER SEAL SOCIETY OF THE BAY AREA	OAK	Non-profit soc. services	\$ 66,305		\$ 59,206			\$ 125,511
WOMEN'S INITIATIVE FOR SELF-EMPLOYMENT	OAK	Employment dev't programs	\$ 115,000		\$ 10,000			\$ 125,000
WASHINGTON AND CHRISTIAN	Wash.DC	Attorneys	\$ 50,000		\$ 69,999			\$ 119,999
SANITARY FILL CO	SF	Scavenger services	\$ 116,000				\$ 1,309	\$ 117,309
CLAYTON ENVIRONMENTAL CONSULTANTS INC	Detroit	Asbestos Consulting	\$ 76,804		\$ 35,008			\$ 111,812
MOJU ENVIRONMENTAL	OAK				\$ 18,527	\$ 90,000		\$ 108,527
INTEGRATED ENVIRONMENTAL SYSTEMS	OAK	Scavenger services	\$ 96,900		\$ 650		\$ 304	\$ 97,854
INDUSTRIAL EMERGENCY COUNCIL	San Carlos	Education & training	\$ 19,000		\$ 68,969			\$ 87,969
KPA CONSULTING ENGINEERS	OAK	Civil Engineering	\$ 1,600		\$ 82,720			\$ 84,320
BPS REPROGRAPHICS	SF	Printing & Typography	\$ 4,170		\$ 75,218		\$ 2,219	\$ 81,608
Berkeley Community Law Center	BERK	Homeless prevention		\$ 55,000	\$ 25,511			\$ 80,511
Friendly Cab	OAK	Subsidized taxi serv.		\$ 50,000	\$ 22,799	N/A		\$ 72,799

Note: Data is for most recent year available: SF = FY 1994-5; Berkeley = FY1995-6; Oakland = FY 1995-6; Richmond = FY 1994-5; BART = Calendar Year 1995.

Table 13
Vendors with Contracts in One or More Bay Area Municipalities

Vendor Name	City	Service	San Francisco	Berkeley	Oakland	Richmond	BART	TOTAL
INACOM OAKLAND	SF	Computer sys. equip. maint.	\$ 43,230		\$ 13,205			\$ 56,435
OCCUPATIONAL HEALTH SERVICES INC	SF	Medical services misc.	\$ 17,500		\$ 30,514			\$ 48,014
ADVANCE RECRUITMENT ADVERTISING	SF	Media Advertising	\$ 40,000				\$ 4,697	\$ 44,697
AMERICAN ARBITRATION ASSOCIATION INC	NY/C	Arbitration Services	\$ 41,200				\$ 250	\$ 41,450
MEDICAL EXAMS LIMITED	Concord	Medical services misc.	\$ 15,000				\$ 26,320	\$ 41,320
KRISHNA COPY CENTER	OAK				\$ 31,657		\$ 5,636	\$ 37,293
INSTITUTE OF FORENSIC SCIENCES	OAK				\$ 30,342		\$ 610	\$ 30,952
KEYSER MARSTON ASSOC. INC	SF	Real estate dev't	\$ 14,300		\$ 14,913			\$ 29,213
EARL'S PEST CONTROL	Hayward	Pest control services	\$ 15,000		\$ 18,792		\$ 11,024	\$ 26,024
TESTING ENGINEERS INC	OAK	Lab. services (non-med.)	\$ 7,000					\$ 25,792
EMERGENCY VEHICLE SYSTEM TRANSCOM CORP	OAK	Auto maint./repair	\$ 8,777				\$ 15,849	\$ 24,625
NORCAL PRINTING INC	Menlo Pk	Printing & Typography	\$ 22,440				\$ 1,776	\$ 24,216
SIGNET TESTING LABS	SF	Lab. services (non-med.)	\$ 12,319		\$ 9,974			\$ 22,293
SAF R DIG UTILITY SURVEYS	Hayward	Surveying (land/aerial)	\$ 17,500		\$ 4,380			\$ 21,880
POST NEWSPAPER GROUP	OAK				\$ 6,500	\$ 13,200	\$ 450	\$ 20,150
GOLDEN STATE RADIATOR	OAK				\$ 18,678		\$ 282	\$ 18,960
SECURITYLINK	OAK				\$ 1,763			\$ 16,763
Cooperative Personnel Service	Ft.Worth	Sec. & fire alarm systems	\$ 15,000		\$ 10,012		\$ 6,173	\$ 16,184
CONSOLIDATED ENGINEERING LABORATORIES	SAC				\$ 5,594			\$ 15,843
PITNEY BOWES CREDIT CORP	Pleasanton	Lab. Services (non-med.)	\$ 10,249		\$ 3,843			\$ 15,343
MASON TILLMAN ASSOCIATES LTD.	Louisville	Office equip. maint./repair	\$ 11,500		\$ 3,194	\$ 9,900		\$ 13,094
SMITHKLINE BEECHAM CLINICAL LABORATORIES	OAK	Lab. services (med.)	\$ 11,900				\$ 185	\$ 12,085
Claremont Behavioral Services	Atlanta				\$ 7,345		\$ 3,225	\$ 10,570
SWANSON SOUND SERVICE	Orinda				\$ 8,660		\$ 755	\$ 9,415
MERRILL SIGN CO	OAK				\$ 1,862		\$ 6,087	\$ 7,949
MINORITY BUSINESS & PROFESSIONAL DIRECTORY	OAK	EEO Assistance	\$ 395		\$ 4,750		\$ 275	\$ 5,420
ALLEN'S PRESS CLIPPING BUREAU	SF	News. Clipping Services	\$ 4,488				\$ 715	\$ 5,203
SAN MATEO TIMES NEWSPAPER GROUP	SF	Media advertising	\$ 5,000		\$ 2,250		\$ 169	\$ 5,169
R E SNADER & ASSOCIATES INC	SF				\$ 1,600		\$ 2,762	\$ 5,012
NORMAN BRAND	Sausalito						\$ 1,000	\$ 2,600
PACIFIC CALIBRATION SVC	Davis	Indust. equip. maint./repair	\$ 2,000				\$ 450	\$ 2,450
PETE'S SPEEDOMETER SERVICE	Belmont				\$ 928		\$ 1,118	\$ 2,046
GRAND LAKE SEW & VACUUM CENTER	OAK				\$ 550		\$ 488	\$ 1,038

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